



भारतीय लघु उद्योग विकास बैंक
Small Industries Development Bank of India

**सर्वर, स्टोरेज और वर्चुलाइजेशन समाधान की खरीद
हेतु प्रस्ताव का आमंत्रण**

**Request for Proposal for
Procurement of Server, Storage & Virtualization Solution**

भारतीय लघु उद्योग विकास बैंक
एमएसएमई विकास केन्द्र, सी-11, जी ब्लॉक,
बांद्रा कुर्ला कॉम्प्लेक्स, बांद्रा (पू.), मुम्बई - 400051

SMALL INDUSTRIES DEVELOPMENT BANK OF INDIA
MSME Development Center, C-11, 'G' Block,
Bandra Kurla Complex, Bandra (E), Mumbai - 400 051

Table of Contents

CRITICAL INFORMATION / महत्वपूर्ण सूचना	4
1. INTRODUCTION AND DISCLAIMERS	5
1.1. PURPOSE OF RFP	5
1.2. INFORMATION PROVIDED.....	5
1.3. DISCLAIMER	5
1.4. COSTS TO BE BORNE BY RESPONDENTS	5
1.5. NO LEGAL RELATIONSHIP.....	5
1.6. RECIPIENT OBLIGATION TO INFORM ITSELF	6
1.7. EVALUATION OF OFFERS.....	6
1.8. ACCEPTANCE OF SELECTION PROCESS	6
1.9. ERRORS AND OMISSIONS.....	6
1.10. ACCEPTANCE OF TERMS	6
1.11. REQUESTS FOR PROPOSAL.....	6
1.12. NOTIFICATION.....	7
2. BACKGROUND	8
2.1. ABOUT SIDBI.....	8
2.2. SUBSIDIARY/ASSOCIATE ORGANIZATIONS OF SIDBI	8
2.3. TENDER OBJECTIVE.....	9
3. BROAD SCOPE OF WORK	12
3.1. PROJECT PLAN.....	12
3.2. HARDWARE (SERVER & SAN).....	13
3.3. HYPERVISOR SOFTWARE IMPLEMENTATION.....	14
3.4. TRAINING & KNOWLEDGE TRANSFER	15
3.5. SHIFTING.....	15
3.6. BUYBACK AND SAFE DISPOSAL OF E-WASTE.....	15
3.7. RESPONSIBILITY OF SIDBI	15
4. INFORMATION TO BIDDERS (ITB).....	17
4.1. PRE-BID MEETING	17
4.2. AMENDMENT TO THE BIDDING DOCUMENT.....	17
4.3. LANGUAGE OF BID	17
4.4. DOCUMENTS COMPRISING THE BID.....	18
4.5. BID CURRENCY	18
4.6. TENDER FORM COST	18
4.7. EARNEST MONEY DEPOSIT (EMD):.....	18
4.8. PERIOD OF VALIDITY OF BIDS	19
4.9. DEADLINE FOR SUBMISSION OF BIDS.....	19
4.10. LATE BIDS.....	19
4.11. MODIFICATION AND/ OR WITHDRAWAL OF BIDS:.....	19
4.12. OPENING OF BIDS BY THE BANK	20
4.13. PRE CONTRACT INTEGRITY PACT (IP).....	20
4.14. ERASURES OR ALTERATIONS.....	20
4.15. DOCUMENTS TO BE SUBMITTED	21
5. MINIMUM ELIGIBILITY CRITERIA	24
6. EVALUATION METHODOLOGY	27
6.1. CLARIFICATION OF BIDS.....	27
6.2. PRELIMINARY EXAMINATIONS	27
6.3. TECHNICAL EVALUATION	28
6.4. COMMERCIAL EVALUATION.....	28
6.5. ARITHMETIC ERRORS CORRECTION.....	29
6.6. AWARD OF CONTRACT	30
7. PURCHASE PREFERENCE.....	31

7.1.	INTRODUCTION	31
7.2.	PUBLIC PROCUREMENT POLICY ON MICRO AND SMALL ENTERPRISES (MSEs)	31
7.3.	DOMESTICALLY MANUFACTURED ELECTRONIC PRODUCTS (DMEP)	32
7.4.	PRICE MATCHING	32
7.5.	SPLITTING OF ORDER	33
8.	SPECIAL TERMS AND CONDITIONS.....	38
8.1.	PRICE	38
8.2.	TERMS OF PAYMENT	38
8.3.	WARRANTY AND AMC.....	39
8.4.	UPTIME	42
8.5.	PENALTY FOR DEFAULT DELIVERY.....	43
8.6.	PENALTY FOR DELAY IN INSTALLATION.....	43
8.7.	PENALTY FOR NON-PERFORMANCE OF PREVENTIVE MAINTENANCE	43
8.8.	PENALTY FOR SHORTFALL IN PERFORMANCE COMPLIANCE LEVEL.....	44
9.	GENERAL TERMS AND CONDITIONS (GTC).....	45
9.1.	DEFINITIONS.....	45
9.2.	USE OF CONTRACT DOCUMENTS AND INFORMATION.....	45
9.3.	SUBCONTRACTS	46
9.4.	TECHNICAL INFORMATION	46
9.5.	GOVERNING LANGUAGE	46
9.6.	APPLICABLE LAWS	46
9.7.	COMPLIANCE WITH ALL APPLICABLE LAWS:	46
9.8.	COMPLIANCE IN OBTAINING APPROVALS/ PERMISSIONS/ LICENSES:.....	47
9.9.	PERFORMANCE SECURITY	47
9.10.	INSURANCE	47
9.11.	INSPECTIONS AND TESTS.....	48
9.12.	DELIVERY AND INSTALLATION SCHEDULE	49
9.13.	LOCATIONS FOR DELIVERY & INSTALLATION AND BUY-BACK:.....	50
9.14.	DELIVERY AND DOCUMENTS:.....	51
9.15.	ACCEPTANCE TEST.....	51
9.16.	ACCEPTANCE DATE	53
9.17.	REPEAT ORDER / ORDER FOR OPTIONAL ITEMS	53
9.18.	CHANGE / MODIFICATION IN DELIVERY LOCATIONS	53
9.19.	FORFEITURE OF PERFORMANCE SECURITY	54
9.20.	NO COMMITMENT TO ACCEPT LOWEST OR ANY OFFER	54
9.21.	CONDITIONAL BIDS	54
9.22.	CONTACTING THE BANK	54
9.23.	TAKEN / BROUGHT OVER OF COMPANY	54
9.24.	NO EMPLOYER – EMPLOYEE RELATIONSHIP.....	54
9.25.	TERMINATION	55
9.26.	PATENT RIGHTS	55
9.27.	CORRUPT AND FRAUDULENT PRACTICE	55
9.28.	WAIVER	56
9.29.	VIOLATION OF TERMS.....	56
9.30.	CONFIDENTIALITY	56
9.31.	IPR INFRINGEMENT	56
9.32.	LIMITATION OF LIABILITY	57
9.33.	RIGHTS TO VISIT.....	57
9.34.	AUDIT	57
9.35.	GRIEVANCES REDRESSAL MECHANISM.....	58
9.36.	COMPLIANCE WITH STATUTORY AND REGULATORY PROVISIONS	58
9.37.	RIGHT OF PUBLICITY	58
9.38.	INDEMNITY	58
9.39.	FORCE MAJEURE	59
9.40.	RESOLUTION OF DISPUTES.....	60
10.	ANNEXURE(S).....	61

Critical Information / महत्वपूर्ण सूचना

(RfP No: 400/2016/1138/BYO/ITV dated January 19, 2016)

SNo. क्र.सं.	Events / कार्यक्रम	Date/ तिथि	Time/ समय
1.	Last date for seeking clarifications for pre-bid meeting/ पूर्व-बोली बैठक के लिए स्पष्टीकरण की मांग की अंतिम तिथि	January 22, 2016/ 22 जनवरी, 2016	5:00pm
2.	Pre Bid meeting (no clarifications would be given after pre-bid meeting)/ पूर्व-बोली बैठक (पूर्व-बोली बैठक के बाद कोई भी स्पष्टीकरण नहीं दिया जायेगा)	January 25, 2016/ 25 जनवरी, 2016	3:00pm
3.	Last date for submission of bids/ बोली जमा करने की अंतिम तिथि	February 16, 2016 / 16 फरवरी, 2016	3:30pm
4.	Date & Time of Opening of Minimum Eligibility bid & Technical bid/ न्यूनतम व तकनीकी बोली खोलने की तिथि व समय	February 16, 2016 / 16 फरवरी, 2016	4:00pm
5.	Address for Bid Submission/ बोली जमा और पूर्व-बोली बैठक करने का पता		
	General Manager (Systems) Small Industries Development Bank of India, 3rd Floor, Information Technology Vertical MSME Development Centre Plot No. C-11, G Block, Bandra Kurla Complex , Bandra (E), Mumbai - 400 051 Phone: 022-67531100 / 67531228 Fax: 022-67531236	महाप्रबन्धक (सिस्टम्स) भारतीय लघु उद्योग विकास बैंक, तीसरा तल, इन्फॉर्मेशन टेक्नालजी वर्टिकल, एमएसएमई विकास केंद्र, प्लॉट-सी-11, जी ब्लॉक, बांद्रा कुर्ला कॉम्प्लेक्स, बांद्रा(प.), मुम्बई - 400 051 दूरभाष: 022-67531100 / 67531228 फैक्स: 022-67531236	
6.	Date and time of opening of commercial bids / वाणिज्यिक बोली खोलने की तिथि, समय	To be intimated at a later date बाद में सूचित किया जायेगा	
7.	Bid Validity/ बोली के वैद्यता	90 days from the last date of bid submission / बोली जमा करने की अंतिम तिथि से 90 दिन तक।	
8.	Contact details of SIDBI officials सिडबी अधिकारियों के संपर्क विवरण	Rajesh Joshi, AGM (Systems) 022-67531251, rjoshi@sidbi.in Suhdir Tandon, DGM (Systems) 022-67531245, standon@sidbi.in	
9.	बयाना जमा राशि / Earnest Money Deposit	₹2,36,000/- (Rupees Two Lakh Thirty Six Thousand only)	
10.	टेंडर मूल्य /Tender Cost	₹5,000/- (Rupees Five Thousand only)	

1. Introduction and Disclaimers

1.1. Purpose of RfP

The purpose of RfP is to shortlist vendor for supply, installation, configuration and commissioning of hardware and software under buyback of Servers & SAN storage at Banks Datacenter, Mumbai and other SIDBI offices. Details of the infrastructure being procured are given in [ANNEXURE-IV TECHNICAL BID](#) of this tender document. Hardware under Buyback arrangement is detailed in [ANNEXURE-XV DETAILS OF ASSETS UNDER BUYBACK](#) of this tender document.

1.2. Information Provided

The Request for Proposal document contains statements derived from information that is believed to be relevant at the date but does not purport to provide all of the information that may be necessary or desirable to enable an intending contracting party to determine whether or not to enter into a contract or arrangement with SIDBI. Neither SIDBI nor any of its employees, agents, contractors, or advisers gives any representation or warranty, express or implied, as to the accuracy or completeness of any information or statement given or made in this document. Neither SIDBI nor any of its employees, agents, contractors, or advisers has carried out or will carry out an independent audit or verification exercise in relation to the contents of any part of the document.

1.3. Disclaimer

Subject to any law to the contrary, and to the maximum extent permitted by law, SIDBI and its officers, employees, contractors, agents, and advisers disclaim all liability from any loss or damage (whether foreseeable or not) suffered by any person acting on or refraining from acting because of any information including forecasts, statements, estimates, or projections contained in this RfP document or conduct ancillary to it whether or not the loss or damage arises in connection with any negligence, omission, default, lack of care or misrepresentation on the part of SIDBI or any of its officers, employees, contractors, agents, or advisers.

1.4. Costs to be borne by Respondents

All costs and expenses incurred by respondents in any way associated with the development, preparation, and submission of responses, including but not limited to; the attendance at meetings, discussions, demonstrations, etc. and providing any additional information required by SIDBI, will be borne entirely and exclusively by the Respondent.

1.5. No Legal Relationship

No binding legal relationship will exist between any of the Respondents and SIDBI until execution of a contractual agreement.

1.6. Recipient Obligation to Inform Itself

The Recipient must conduct its own investigation and analysis regarding any information contained in the RfP document and the meaning and impact of that information.

1.7. Evaluation of Offers

The issuance of RFP document is merely an invitation to offer and must not be construed as any agreement or contract or arrangement nor would it be construed as any investigation or review carried out by a Recipient. The Recipient unconditionally acknowledges by submitting its response to this RFP document that it has not relied on any idea, information, statement, representation, or warranty given in this RFP document.

1.8. Acceptance of Selection Process

Each Recipient / Respondent having responded to this RfP acknowledges to have read, understood and accepts the selection & evaluation process mentioned in this RfP document. The Recipient / Respondent ceases to have any option to object against any of these processes at any stage subsequent to submission of its responses to this RfP.

1.9. Errors and Omissions

Each Recipient should notify SIDBI of any error, omission, or discrepancy found in this RfP document.

1.10. Acceptance of Terms

A Recipient will, by responding to SIDBI for RfP, be deemed to have accepted the terms of this Introduction and Disclaimer.

1.11. Requests for Proposal

- Recipients are required to direct all communications related to this RfP, through the Nominated Point of Contact person:

<i>Contact Person</i>	Rajesh Joshi	Sudhir Tandon
<i>Position</i>	AGM (Systems)	DGM (Systems)
<i>Email Id</i>	rjoshi@sidbi.in	standon@sidbi.in
<i>Telephone</i>	+91 - 22 -67531251	+91 - 22 -67531245

- SIDBI may, in its absolute discretion, seek additional information or material from any of the Respondents after the RfP closes and all such information and material provided must be taken to form part of that Respondent's response.
- Respondents should provide details of their contact person, telephone, fax, email and full address(s) to ensure that replies to RfP could be conveyed promptly.
- If SIDBI, in its absolute discretion, deems that the originator of the question will gain an advantage by a response to a question, then SIDBI reserves the right to communicate such response to all Respondents.

- SIDBI may, in its absolute discretion, engage in discussion or negotiation with any Respondent (or simultaneously with more than one Respondent) after the RfP closes to improve or clarify any response.

1.12. Notification

SIDBI will notify all short-listed Respondents in writing or by mail as soon as practicable about the outcome of their RfP. SIDBI is not obliged to provide any reasons for any such acceptance or rejection.

* * * * *

2. Background

2.1. About SIDBI

Small Industries Development Bank of India (SIDBI) was established in April 1990.

The mission of SIDBI is to empower the Micro, Small and Medium Enterprises (MSME) sector with a view to contributing to the process of economic growth, employment generation and balanced regional development having objective to serve as a single window for meeting financial and developmental needs of MSME sector.

The four basic objectives set out in the SIDBI Charter are Financing, Promotion, development and Co-ordination for orderly growth of industry in the MSME sector. The Charter has provided SIDBI considerable flexibility for adopting appropriate operational strategies to meet these objectives. The activities of SIDBI, as they have evolved over the period of time, now meet almost all the requirements of sector which fall into a wide spectrum constituting modern and technologically superior units at one end and traditional units at the other.

The bank provides its services through a network of more than 100 offices located all over India. Detailed information on the functions of the bank is provided on the website www.sidbi.in.

2.2. Subsidiary/Associate Organizations of SIDBI

➤ **MUDRA : Micro Units Development and Refinance Agency (www.mudra.org.in)**

MUDRA is a public sector financial institution for development and refinancing activities relating to micro units. It provides loans at low rates to microfinance institutions and non-banking financial institutions which then provide credit to MSME's. The purpose of MUDRA is to provide funding to the non corporate small business sector. MUDRA is a wholly owned subsidiary of SIDBI, incorporated by the Hon'ble Finance Minister while presenting the union budget for FY 2016.

➤ **CGTMSE : CREDIT GUARANTEE FUND TRUST FOR MICRO AND SMALL ENTERPRISES (www.cgtmse.in)**

Credit to micro and small enterprises sector is generally perceived as high risk lending, more so, when there is absence of any collateral. In order to encourage banks to lend more to this sector, Government of India and SIDBI have set up the Credit Guarantee Fund Trust for Micro and Small Enterprises (CGTMSE) in July 2000, to provide credit guarantee support to collateral free / third-party guarantee free loans up to Rs. 100 lakh extended by banks and lending institutions for micro and small enterprise (MSEs) under its Credit Guarantee Scheme (CGS).

➤ **ISARC : INDIA SME ASSET RECONSTRUCTION COMPANY LTD (www.isarc.in)**

India SME Asset Reconstruction Company Ltd (ISARC) is the country's first MSME focused Asset Reconstruction Company striving for speedier resolution of non-performing assets (NPA) by unlocking the idle NPAs for productive purposes which would facilitate greater and easier flow of credit from the banking sector to the MSMEs.

Set up in April 2008, ISARC's objective is to acquire NPAs and strive to maximize recovery value through innovative resolution methods. It also complied with the conditions stipulated by RBI while granting the Certificate of Registration as an ARC and became fully operational from April 15, 2009.

➤ **SVCL: SIDBI Venture Capital Limited (www.sidbiventure.co.in)**

SIDBI Venture Capital Limited (SVCL) is a wholly owned subsidiary of SIDBI, incorporated in July 1999. Mission of SVCL is to catalyse entrepreneurship by providing capital and other strategic inputs for building businesses around growth opportunities and maximize returns on investment.

➤ **NCGTC: National Credit Guarantee Trustee Company**

National Credit Guarantee Trustee Company (NCGTC) has been conceptualized with an objective to act as trustee and operate the various credit guarantee funds set up / being set up / to be set up by Government of India. It has been envisaged to provide credit guarantee to banks for Education loans, Vocational skill development, Factoring / bills discounting loans etc. National Credit Guarantee Trustee Company Ltd. (NCGTC) was established in March 2014 by Ministry of Finance, Government of India.

Please visit SIDBI website (www.sidbi.in) for complete list of subsidiary /associate organization of SIDBI.

2.3. Tender Objective

SIDBI intend to procure infrastructure (hardware and software) as briefed below under buyback of Servers & SAN storage at Banks Datacenter, Mumbai, other SIDBI offices and the subsidiary / associate organization / Group Company. SIDBI reserves the right to deploy the infrastructure (hardware and software) in part, or in combination with existing infrastructure or whole, in dedicated / shared mode for hosting application or performing system management activity for its own use OR for any of the subsidiary / associate organization / Group Company as mentioned in [Section 2.2](#).

Details of the infrastructure (Hardware & Software) under procurement are given in the [Annexure –IV Technical Bid](#) of this tender document and being summarized below.

2.3.1. Hardware [Server]

Classification	Item Type	Qty
Chassis – Blade Server	Blade Server Chassis (Mumbai)	1
Category – A Server	Intel Blade Server (Mumbai)	6
Category – B Server	Intel Rack Mountable Server (Chennai)	2
Category – C Server	Intel Rack Mountable Server (CGTMSE, Mumbai)	1
Category – D Server	Intel Tower Model (Branches)	4
Category – E Server	Intel Tower Model (MUDRA & ISARC, Mumbai)	2

2.3.2. Hardware [SAN Storage & Tape Drive]

Classification	Item Type	Qty
SAN Storage	SAN Storage (Mumbai)	1
SAN Switch (Two) Port Enable	Existing HP Storage Works 8/24 SAN Switch Switch-1 → Eight (Enable 8 port) Switch-2 → Sixteen (Enable 16 port)	24
Tape Drive	External Tape drive – Gen 6 LTO (Chennai -2, CGTMSE Mumbai -1)	3

2.3.3. Software [Hypervisor Software]

Classification	Item Type	Qty
Virtualization	Server Virtualization & Management Software	12 CPU

2.3.4. All the above hardware should be with FIVE years back to back warranty with respective OEM.

2.3.5. The purpose behind issuing this RfP is to invite technical and commercial bids from the bidders and selection of bidder for the above purpose for each category of hardware and software.

2.3.6. The requirement of Server, Storage, SAN & Virtualization software is categorized and Bidder should submit bid for the complete solution (i.e. for all the categories of Server, Storage, SAN & Virtualization software) including buyback items and not for part of the Bills of material (BoM). Bidders cannot quote for the project in part.

2.3.7. The selection process consists of three phases viz., 1) Pre-Qualification / Minimum Eligibility Criteria 2) Technical Evaluation and 3) Commercial Evaluation.

2.3.8. In this tender, for each category, either the bidder on behalf of the Principal/OEM or Principal/ OEM itself can bid but both cannot bid simultaneously for the same model/product.

2.3.9. For each category, if a bidder submits bid on behalf of the Principal/ OEM, the same bidder shall not submit a bid on behalf of another Principal/ OEM for the same item/ product.

2.3.10. Bidder should note that specification given in [Annexure –IV Technical Bid](#) is based on the minimum requirement of SIDBI. Bidder should submit bid for the complete solution and not for part of the Bills of material (BoM).

2.3.11. IPv6 –SIDBI is in the process of deploying IPv6 and hence all hardware & software should be IPv4 and IPv6 ready from day one.

2.3.12. SIDBI conducts periodic Information Security audit by third party as per regulatory requirements. In case of any observation by the auditor for upgradation of software / firmware to mitigate the risk, the same will be conveyed to the bidder. The bidder is required to upgrade the

software/firmware of all the equipment supplied by them, subject to availability from OEM.

2.3.13. Hardware Buyback – Summary

Hardware under Buyback arrangement is summarized below and is being detailed in **ANNEXURE –XV DETAILS OF ASSETS UNDER BUYBACK** of this tender document.

Server Under Buyback				
SN	Server	Server Type	OEM	QTY
1	Intel	Chasis	HP	3
2	Intel	Blade Server	HP	25
3	Intel	Rack Server	IBM	13
4	Intel	Tower	HCL	15
5	RISC	IBM RISC Server	IBM - p series	1
Total items				57

SAN - Under buyback (Mumbai)			
SN	SAN Model	Details	QTY
1	HP - EVA 4000	SAN Storage-1, Controller-1, Switch -2	1
2	HP - EVA 4400	SAN Storage-1, Controller-1, Switch -2	1
Total Asset			2

External Tape Drive – Under Buyback (Chennai)			
SN	Tape Model	Details	QTY
1	IBM – 3580	IBM 3580 LTO Ultrium 3 Tape Drive (external)	2
Total Asset			2

2.3.14. Bank will initially place order for hardware (Server, Storage, LTO) with 5years warranty and support. Order for AMC (if contracted) will be placed in respective years.

In case the support and maintenance of the bidder during warranty/AMC is not satisfactory Bank has the discretion not to enter into AMC for subsequent years with the shortlisted bidder.

2.3.15. Bank reserve the right to place the order with respective bidder(s) at the contracted price for all/part of the items in single or multiple lots within the price validity period.

2.3.16. The hardware supplied as part of this contract should be maintained by the bidder and OEM for at least 7 years (i.e. Five years warranty and two years AMC) from the date of acceptance of the hardware/solution by the Bank.

* * * * *

3. Broad Scope of Work

SIDBI intend to procure a total solution for the Supply, Installation, Integration and Implementation of Server Virtualization, Server(s) and SAN Storage as detailed in [Annexure-IV Technical Bid](#) under buyback of Servers & SAN storage at Banks Mumbai Datacenter (MDC), other SIDBI offices and associate organizations

- For installation of equipments at MDC, bidder should complete the requirement study and submit architecture diagram, Detail system requirement specification document within one month from placing order.
- AT MDC, entire solution is to be configured in High availability mode.
- Any additional requirement regarding hardware and software, after awarding the contract will not be entertained by the Bank. The Bidder shall be responsible for the same. The cost of any additional hardware and software, if required, should be mentioned in the bill of material.
- Hardware and Software implementation and maintenance on call basis of the supplies are in scope of this RFP.
- Submission of Installation Certificate as per format prescribed in tender, duly signed by the SIDBI official at respective location.
- All claims for functional / technical delivery made by the Bidders in their responses to the RFP shall be assumed as deliverable, within the quoted financials.
- The solution should integrate with the existing Active Directory for user level authentication. Existing Active Directory Users Policies to be enforced on employee/users on the new Server Virtualization.
- The Solution should support all the peripheral like all types of printer, scanner and any other USB or COM port devices.
- All the hardware and software should support IPv4 and IPv6.
- Implementation of entire project to be completed within **four weeks** from the date of delivery of hardware and software at the site.
- All claims for functional / technical delivery made by the Bidders in their responses to the RFP shall be assumed as deliverable, within the quoted financials.
- In case of any damage to Bank property during equipment delivery and installation attributable to the bidder, bidder has to replace the damaged property at its own cost.

3.1. Project Plan

- The bidder has to submit a detailed plan for migration and implementation of Server Virtualization. Plan should include potential Risk identification and

Mitigation strategy for the project and also Change Management Strategy & Plan. Plan should include the full scope of the project as mentioned above.

- ☑ On acceptance of such plan by the Bank, the vendor is required to carry out the implementation, migration and customization as applicable including supply, commissioning, installation and acceptance testing of solution etc.
- ☑ The bidder shall handle all matters relating to the configuration and operation of the system including but not limited to system interfaces, documentation, user manual documentation and training for the successful implementation of the system
- ☑ The bidder shall provide a comprehensive training plan and materials to carry out the training for the bank officials who will handle the project during implementation.

3.2. Hardware (Server & SAN)

Bidder shall carry out following activities towards installation of hardware/software:

- ☑ Site inspection prior to delivery and installation of the systems for site requirement analysis.
- ☑ Supply, Installation & Integration of hardware as per the specifications given in the RFP **ANNEXURE –IV TECHNICAL BID** at respective SIDBI offices as per the Bank’s requirement and mentioned in **Section 8.15 - Delivery and Installation Locations**.
- ☑ Rack Mounting of hardware (for rack mount Server / chassis/ SAN storage/ SAN switches) after removing of existing hardware items from the racks.
- ☑ Affixing Asset Tags on HW Equipments: It will be the responsibility of the successful bidder to affix the Asset tags on each equipment being supplied to the Bank. Our office will provide the asset tag details to the successful bidder.
- ☑ Installation of virtualization software and required operating System (Windows/Linux), latest service packs / patches & related software.
- ☑ Integration with existing LAN/WAN/SAN & proposed SAN storage.
- ☑ **SAN Switch – Port Enable:** The Bank already posses 2 numbers of HP Storage works 8/24 SAN switches (each having 24 ports) installed in the Data Centre, Mumbai. However, for each of the SAN switch, few SAN ports need to be enabled so that the Blade Chassis & SAN solution being procured (**as per specification mentioned in Annexure – IV**), can be configured in high availability mode.
- ☑ Scope of work includes the supply of hardware items as per the bills of material (BOM) (**Annexure – IV - Section 4.8**) and install the same with existing HP Storage works 8/24 SAN Switches. Bidder should certify from OEM that installation / enabling of port should not have any impact on existing warranty/AMC of SAN switch.
- ☑ Proposed Blade Chassis, Blade server & Tower server (SAN ready) should be integrated with existing HP SAN EVA-4400 and / OR proposed Unified SAN

Storage through HP Storage works 8/24 SAN Switch, which is a 8 GBps FC switch as per **Section 4.7** as per the Banks requirement.

- Extend support for any hardware/operating system compatibility issues at the time of configuring Virtual Machines or deploying applications by SIDBI or vendor's designated by SIDBI.
- Preventive maintenance of servers on quarterly basis.
- It would be vendor's responsibility to collect the buyback items as mentioned in **ANNEXURE –XV DETAILS OF ASSETS UNDER BUYBACK** from SIDBI location within one month after acceptance of hardware/software. SIDBI will not provide any transportation towards this
- It would be vendor's responsibility to ensure safe disposal of e-waste comprising discarded hardware/ electrical/ electronic equipment/ components taken under buyback or other arrangement
- Submit Detailed architecture for implementation / Integration with existing SIDBI infrastructure for entire solution
- Post installation, bidder should submit Installation Manual, Operational manual to handle entire solution (SoP), Configuration Document to Bank.

3.3. Hypervisor Software Implementation

- Supply, Installation, Integration, Implementation and Maintenance of Server Virtualization solution mentioned in the RFP as per Banks' requirement.
- Hardware and Software implementation and maintenance on call basis of the supplies are in scope of this RFP.
- Installation of required operating System (Windows/Linux), latest service packs / patches and related software on virtual server(s).
- Seamless migration of existing virtual server/physical server to proposed solution. Currently Citrix XEN server is being used for configuring virtual server.
- The solution implemented should have high availability features to ensure that systems will be available at any time of the day.
- The solution should integrate with the existing Active Directory for user level authentication. Existing Active Directory Users Policies to be enforced on employee/users on the new Server Virtualization.
- The Solution should support all the peripheral like all types of printer, scanner and any other USB or COM port devices.
- There should be no restriction on number of application accessed through virtualization environment.

3.4. Training & Knowledge Transfer

- The selected Bidder will ensure knowledge transfer to the Bank at every stage of the project to enable the Bank to carry out the work as specified in this RFP in future after completion of this assignment.
- The vendor will be required to demonstrate features / functionalities and administration of the commissioned hardware / software to the Bank.
- In case, required by Bank, bidder will also arrange for OEM training on Virtualization Solution to two official of the Bank at the contracted cost mentioned under Annexure V- Section 5.7 (1). The training should be hands-on with complete management of all the virtualization aspects of the solution as proposed in the RfP. The training should be at Mumbai.

3.5. Shifting

- 3.5.1.** The Bank may, during the currency of the warranty/AMC, shift the equipment to other location(s) within the Country. The bidder needs to ensure that the OEMs warranty / AMC is valid across India. Further, bidder undertakes to continue to provide warranty/AMC and maintain/support the goods at the new location.
- 3.5.2.** The charges towards physical shifting would be borne by the Bank.
- 3.5.3.** Bidder will be informed about old and new location/office details as and when the Bank decides to shift the hardware due to operational requirements.
- 3.5.4.** The vendor is required to update their database and provide support, Warranty/AMC etc, for the shifted devices at the new location.

3.6. Buyback and Safe Disposal of e-waste

- 3.6.1.** The hardware under buyback will be sold by the Bank on “as is where is” basis and purchase price of these items once accepted by the Bank, cannot be withdrawn by the vendor. It would be vendor’s responsibility to collect the hardware from respective SIDBI locations as mentioned in **Annexure-XV**. If there is any delay in handing over of the hardware items by the bank location/office the same should be communicated in writing.
- 3.6.2.** SIDBI will not provide any transportation.
- 3.6.3.** On successful removal of hardware item from all the locations, the bidder has to submit declaration along with details of hardware item removed to SIDBI officials at Mumbai.
- 3.6.4.** It would be vendor’s responsibility to ensure safe disposal of e-waste comprising discarded hardware/ electrical/ electronic equipment/ components taken under buyback or other arrangement.

3.7. Responsibility of SIDBI

- 3.7.1.** SIDBI or its outsourced partner from central location would be logging all calls with the vendor central help desk and coordinating for call closure.

- 3.7.2.** Make available site for installation with power, rack space, earthing, internal cabling (fiber / UTP) and patch chords/panels (fiber, UTP).
- 3.7.3.** Provide complete details for configuring management IP, VLAN, SNMP string etc.
- 3.7.4.** Provide details of contact person at the location/office who would be coordinating during installation. Data Center Management Team at Mumbai would be coordinating along with local contact person during configuration.
- 3.7.5.** Providing downtime for installation / preventive maintenance of hardware items. The vendor should communicate at least one week in advance, the proposed date for installation / preventive maintenance etc, based on which downtime would be obtained from the locations/offices.
- 3.7.6.** Handing over of buyback items.

* * * * *

4. Information to Bidders (ITB)

The Bidders are expected to examine all instructions, forms, terms and specifications in the bidding documents. Failure to furnish all information required by the bidding documents may result in the rejection of its bid and will be at the bidder's own risk.

4.1. Pre-bid Meeting

- 4.1.1. The Bank shall hold a pre-bid meeting on the date and time mentioned in 'Critical Information' section above. Purpose of the meeting is to bring utmost clarity on the scope of work and terms of the RFP being floated. The Bidders are expected to use the platform to have all their queries answered. No query will be entertained after the pre-bid meeting.
- 4.1.2. It would be the responsibility of the Bidders representatives (only one person per bidder) to be present at the venue of the meeting.
- 4.1.3. Clarification sought by bidder should be made in writing (Letter/E-mail/FAX etc) and submitted on or before the date as indicated in the Critical Information sheet. Bank has discretion to consider any other queries raised by the bidder's representative during the pre-bid meeting.
- 4.1.4. The text of the clarifications asked (without identifying the source of enquiry) and the response given by the Bank, together with amendment / corrigendum to the bidding document, if any, will be posted on the Bank (www.sidbi.in) website and CPP Portal within 05 working days of the pre-bid meeting. It would be responsibility of the bidder to check the websites before final submission of bids.
- 4.1.5. If SIDBI, in its absolute discretion, deems that the originator of the question will gain an advantage by a response to a question, then SIDBI reserves the right to communicate such response to all Respondents.

4.2. Amendment to the bidding document

- 4.2.1. At any time prior to the date of submission of Bids, the Bank, for any reason, may modify the Bidding Document, by amendment.
- 4.2.2. In order to allow prospective Bidders reasonable time in which to take the amendment into account in preparing their Bids, the Bank, at its discretion, may extend the deadline for the submission of Bids.
- 4.2.3. **The amendment will be posted on Banks website (www.sidbi.in) and CPP portal (<http://eprocure.gov.in>).**
- 4.2.4. All Bidders must ensure that such clarifications/amendments have been considered by them before submitting the bid. Bank will not have any responsibility in case some omission is done by any bidder.

4.3. Language of Bid

The bid prepared by the Bidders as well as all correspondence and documents relating

to the Bid exchanged by the Bidder and the Bank and supporting documents and printed literature shall be written in English.

4.4. Documents Comprising the Bid

The bid shall consist of Pre-qualification/ minimum eligibility criteria, Technical bid and Commercial bid.

4.5. Bid Currency

Bids should be quoted in Indian Rupee only.

4.6. Tender Form Cost

Non-refundable Bid Price of ₹5,000/- (₹ Five Thousand only) by way of Banker's Cheque/ Demand Draft/ Pay Order drawn on a scheduled bank, favoring 'Small Industries Development Bank of India', payable at Mumbai must be submitted separately along with RFP response.

4.7. Earnest Money Deposit (EMD):

4.7.1. All the responses must be accompanied by a refundable INTEREST FREE security deposit of amount of ₹2,36,000/-.

4.7.2. EMD should be in the form of:

- Demand Draft / Banker's Cheque in favour of "Small Industries Development Bank of India" payable at Mumbai;

OR

- Bank guarantee (BG) from a Scheduled Commercial Bank valid for a period of 6 months from the last date of submission of bid and strictly in the format as prescribed in ANNEXURE –IX EMD /BID SECURITY FORM.

4.7.3. Any bid received without EMD in proper form and manner shall be considered unresponsive and rejected.

4.7.4. Request for exemption from EMD (Security Deposit) will not be entertained.

4.7.5. The EMD amount / BG of all unsuccessful bidders would be refunded immediately upon happening of any the following events:

- Issue of Lol / purchase order to the successful bidder; OR
 The end of the bid validity period, including extended period (if any); OR
 Receipt of the signed contract from the selected Bidder, whichever is earlier.

4.7.6. Successful Bidder will be refunded the EMD amount / BG only after acceptance of the solution by SIDBI and submission of Performance Bank Guarantee by the bidder.

4.7.7. In case the acceptance of equipment is delayed due any reasons beyond the bank's purview, successful bidder shall have the BG (towards EMD), validity extended for a period of three months till the equipment is accepted by the bank.

4.7.8. The bid security (EMD) may be forfeited:

- If a Bidder withdraws its bids during the period of bid validity.
- If a Bidder makes any statement or encloses any form which turns out to be false/ incorrect at any time prior to signing of the contract.
- In case of successful Bidder, if the Bidder fails to accept the LOI / Purchase order or sign the contract or fails to furnish performance guarantee.
- In all the above cases, the bidder would also be banned for a period of 3 years from subsequent bidding in any of the Bank's (SIDBI) tenders.

4.8. Period of Validity of Bids

- 4.8.1.** Prices and other terms offered by Bidders must be firm for an acceptance period of **90 days** from date of closure of this RfP.
- 4.8.2.** In exceptional circumstances the Bank may solicit the Bidders consent to an extension of the period of validity. The request and response thereto shall be made in writing. The Bid security provided shall also be extended.
- 4.8.3.** Bank, however, reserves the right to call for fresh quotes at any time during the period, if considered necessary.

4.9. Deadline for submission of Bids

- 4.9.1.** The bids must be received by the Bank at the specified address not later than the date/time specified in "Critical Information" section.
- 4.9.2.** In the event of the specified date for the submission of bids, being declared a holiday for the Bank, the bids will be received up to the appointed time on the next working day.
- 4.9.3.** The Bank may, at its discretion, extend the deadline for submission of Bids by amending the Bid Documents, in which case, all rights and obligations of the Bank and Bidders previously subject to the deadline will thereafter be subject to the deadline as extended.

4.10. Late Bids

Any bid received by the Bank after the deadline for submission of bids prescribed by the Bank will be rejected and returned unopened to the bidder.

4.11. Modification And/ Or Withdrawal of Bids:

- 4.11.1.** The Bidder may modify or withdraw its bid after the bid's submission, provided that written notice of the modification including substitution or withdrawal of the bids is received by the Bank, prior to the deadline prescribed for submission of bids.
- 4.11.2.** The Bidder modification or withdrawal notice shall be prepared, sealed, marked and dispatched. A withdrawal notice may also be sent by Fax and followed by a signed confirmation copy received by the Bank not later than the deadline for submission of bids.

- 4.11.3. No bid may be modified or withdrawn after the deadline for submission of bids.
- 4.11.4. Bank has the right to reject any or all bids received without assigning any reason whatsoever. Bank shall not be responsible for non-receipt / non-delivery of the bid documents due to any reason whatsoever.

4.12. Opening of Bids by the Bank

- 4.12.1. On the scheduled date and time, bids will be opened by the Bank Committee in presence of Bidder representatives. It is the responsibility of the bidder's representative to be present at the time, on the date and at the place specified in the tender document. The bidders' representatives who are present shall sign a document evidencing their attendance.
- 4.12.2. If any of the bidders or all bidders who have submitted the tender and are not present during the specified date and time of opening it will be deemed that such bidder is not interested to participate in the opening of the Bid/s and the bank at its discretion will proceed further with opening of the technical bids in their absence.
- 4.12.3. The Bidder name and presence or absence of requisite EMD, RfP cost (if any) and such other details as the Bank, at its discretion may consider appropriate will be announced at the time of technical bid opening. No bid shall be rejected at the time of bid opening, except for late bids which shall be returned unopened to the Bidder.
- 4.12.4. Bids that are not opened at Bid opening shall not be considered for further evaluation, irrespective of the circumstances. Withdrawn bids will be returned unopened to the Bidders.

4.13. Pre Contract Integrity Pact (IP)

- IP is an agreement between the prospective vendors / bidders and the buyer committing the persons / officials of both the parties not to exercise any corrupt influence on any aspect of the contract.
- The bidder has to submit signed Pre Contract Integrity Pact (IP) as per the format at [Annexure-XVII](#) on the letter head of the Company. However, the successful bidder has to submit the same in non-judicial stamp paper of requisite value (to be borne by the bidder) applicable at the place of its first execution after the issue of Purchase Order.

4.14. Erasures or Alterations

The offers containing erasures or alterations will not be considered until it is duly signed and stamped by the authorised signatory. There should be no hand-written material, corrections or alterations in the offer. Technical details must be completely filled in. Correct technical information of the product being offered must be filled in. Filling up of the information using terms such as "OK", "accepted", "noted", "complied", "as given in brochure / manual is not acceptable. The Bank may treat such offers as not adhering to the tender guidelines and as unacceptable.

4.15. Documents to be submitted

4.15.1. Bidders are required to submit their responses in THREE envelopes, with contents of each as under:

Envelope #	Bid Contents	No. of Copies	Label of Envelope
1	<p><u>Pre-Qualification / Minimum Eligibility</u></p> <ol style="list-style-type: none"> DD/ Pay Order for ₹5000/- towards cost of tender form. DD/ Pay Order / BG for ₹2,36,000/- towards EMD. The BG should be as per format given in Annexure – X - EMD /BID SECURITY FORM. Bid Forwarding Letter as per Annexure – I. General Information about the bidder along with Documentary evidence as per Annexure – II. Documentary evidence establishing that the Bidder is eligible to Bid and is qualified to perform the contract i.e., Minimum eligibility Criteria as per Annexure – III. Masked Price Bid without indicating the price as per Annexure –V should be submitted. MANUFACTURER AUTHORISATION FORMAT (MAF) as per Annexure – VI. Undertaking of authenticity – Annexure – VII Power of Attorney for authorized signatory – Annexure – VIII. Bank Mandate Form – Annexure –IX. Non-disclosure agreement as per Annexure –XI. STATEMENT OF DEVIATIONS as per ANNEXURE – XVI PRE-CONTRACT INTEGRITY PACT as per ANNEXURE – XVII DECLARATION REGARDING CLEAN TRACK RECORD as per ANNEXURE – XVIII Data sheets/printed literature of all the components being quoted. DMEP Form-1 – Annexure -XIX. Domestic Value Addition – Annexure –XX 	02 (Softcopy in CD)	<p>“Minimum Eligibility”</p> <p>RFP FOR PROCUREMENT OF SERVER, STORAGE AND VIRTUALIZATION SOLUTION - Tender No 400/2016/1138/BYO/ITV dated January 19, 2016”</p>
2	<p><u>Technical Bid</u></p> <p>Technical Bid as per Annexure - IV.</p> <p>Data sheets/printed literature of all the components being quoted.</p>	02 (Softcopy in CD)	<p>“Technical Bid”</p> <p>RFP FOR PROCUREMENT OF SERVER, STORAGE AND VIRTUALIZATION SOLUTION - Tender No: 400/2016/1138/BYO/ITV dated January 19, 2016”</p>

Envelope #	Bid Contents	No. of Copies	Label of Envelope
3	<u>Commercial Bid</u> Commercial Bid as per Annexure –V.	01	“Commercial Bid” RFP FOR PROCUREMENT OF SERVER, STORAGE AND VIRTUALIZATION SOLUTION - Tender No: 400/2016/1138/BYO/ITV dated January 19, 2016”

4.15.2. The Bid shall be typed or written in indelible ink and shall be signed by the Bidder or a person or persons duly authorised to bind the Bidder to the Contract. Power of Attorney of the person authorized to sign the bid as per format given in **Annexure – VIII** is to be submitted.

4.15.3. The bidder to note that, under no circumstances the Commercial Bid should be kept in Technical Bid Covers. The placement of Commercial Bid in Pre-qualification / Technical Bid covers will make bid liable for rejection.

4.15.4. The Bidder shall seal the bids in non-window envelopes, superscribing the nature of bid (i.e. pre-qualification/minimum eligibility, Technical or Commercial). All the individual envelopes must be super-scribed with the following information as well:

- Name of the bidder, Contact Name, Contact Number and e-mail id.
- Bids should be enclosed with all relevant documentary proofs / certificates duly sealed and signed.

4.15.5. Important

Bidders must take the following points into consideration during preparation and submission of bids.

- Authorized signatory on whose behalf power of attorney is issued must sign all the pages of the response.
- Relevant documents must be submitted as proof wherever necessary. All the pages must be sealed and signed by the authorized signatory of the respondent.
- Faxed copies of any submission are not acceptable and will be rejected by the Bank.
- Responses should be concise and to the point. Submission of irrelevant documents must be avoided.
- If the bids do not contain all the information required or is incomplete, the proposal is liable to be rejected.
- The RfP is hosted on SIDBI website <http://www.sidbi.in> and also on Central Public Procurement Portal (CPPP). SIDBI reserves the right to change the dates mentioned above. Changes and clarification, if any, related to RfP will be

posted on web site and CPPP. Bidders must have close watch on the website and CPPP during the intervening period before submitting response to RfP.

4.15.6. The envelope(s) shall be addressed to the Bank at the address given below:

The General Manager (Systems)
Small Industries Development Bank of India
MSME Development Center, 3rd Floor,
Information Technology Vertical [ITV],
Plot No.C-11, 'G' Block
Bandra Kurla Complex, Bandra (East)
Mumbai 400 051

4.15.7. If the envelop(s) are not sealed and marked as indicated above, the Bank will assume no responsibility for the Bid's misplacement or its premature opening.

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5. Minimum Eligibility Criteria

Proposals not complying with the 'Eligibility criteria' are liable to be rejected and will not be considered for further evaluation. The proposal should adhere to the following minimum eligibility criteria.

S.N	Criteria	Proof to be Submitted
1.	The Bidder should be either a Government Organization/ PSU/ PSE/ partnership firm or a limited Company under Indian Laws or /and an autonomous Institution approved by GOI/RBI promoted.	<ul style="list-style-type: none"> ▪ Partnership firm: Certified copy of Partnership Deed OR ▪ Limited Company: Certified copy of Certificate of Incorporation and Certificate of Commencement of Business. ▪ Reference of Act/Notification
2	The Bidder should have been in existence in India and must be engaged in the business of supply, installation and commissioning of Intel Servers in India for at least three (3) years as on the date of this tender. (In case of mergers / acquisition / restructuring or name change, the date of establishment of the earlier / original partnership firm/limited company will be taken into account).	<ul style="list-style-type: none"> ▪ <u>Partnership firm</u>: Certified copy of Partnership Deed. OR ▪ <u>Limited Company</u>: Certified copy of Certificate of Incorporation and Certificate of Commencement of Business. ▪ Reference of Act/Notification ▪ For other eligible entities: Applicable documents. ▪ Copy of Work order / agreement / completion certificate for completed projects.
3.	The bidder should have a minimum average annual turnover of ₹20 crore out of Indian operations from the sales of computer hardware / software over the last three (3) financial years	Supporting the fact the bidder should furnish CA certificate ¹ for last three financial years ending in 2015.
4.	The bidder should have positive net worth and cash profit [i.e., no cash loss] in 2 years out of last 3 years.	Supporting the fact the bidder should furnish CA certificate ¹ for last three financial years ending in 2015.
5.	The bidder must have a currently valid Sales Tax / VAT / Service tax registration certificate and PAN number.	Copies of Sales Tax / VAT / Service tax / PAN to be enclosed.
6.	The bidder should be ISO 9000:2001 certified company.	Copy of certificate is to be enclosed
7.	The OEM should authorize the bidder to quote their product in the present tender of SIDBI.	MAF from OEM as per format given in Annexure –VI covering each category of equipments need to be enclosed.
8.	All equipments offered should not be 'End of Support' for a minimum of 7 years from 01.04.2016.	Certificate from OEM on Non-End of Support for a minimum of 7 years starting from April 1, 2016 need to be enclosed covering each category of equipment.
9.	The bidder MUST HAVE SUPPORT CENTER at	Detailed address with contact details of support center at Mumbai to be

S.N	Criteria	Proof to be Submitted
	Mumbai.	submitted along with the technical bid.
10.	The bidder should have at least one certified engineer on OEM technology for the Virtualization software proposed in response to the RFP, at Mumbai.	Details of the engineers along with the copy of certification of engineer to be attached along with the technical bid.
11.	The bidder should have supplied and implemented the proposed similar virtualization solution from the same OEM in last 3 years in India as on the date of this tender. <ul style="list-style-type: none"> Implementation of similar virtualization Solution 	Bidder should submit proof of implementation along with Purchase orders and letter from user organization mentioning successful implementation / migration along with staff strength. <u>POCs done will not be treated as experience of the Bidder.</u>
12.	The OEM of proposed Virtualization solution should feature in the Gartner's Magic Quadrant for X'86 Server Virtualization Infrastructure under the "leaders" or "challengers" quadrant for last TWO years.	Proof of same to be attached.
13.	The OEM of proposed Intel Sevres should feature in the Gartner's Magic Quadrant for " Modular Server / Blade Server " under the "leaders" or "challengers" quadrant for last TWO years.	Proof of same to be attached.
14.	The bidder should not have been black-listed by any Public Sector Bank, RBI or IBA or any other Government agencies.	Declaration regarding Clean Track Record as per format Annexure XVIII enclosed. (Yes /No).

- The bidder to submit documentary evidence for all the above points along with Annexure-III – Minimum Eligibility Criteria.
- Proposals of bidders who do not fulfill the above criteria or who fail to submit documentary evidence thereon would be rejected.
- A summary of implementation carried out by the bidder at the organization (referred by the bidder as part of experience in point # 9 above), must be enclosed with the Technical Bid, giving the following details:
 - Name of the Client.
 - Number of branches.
 - Nature of the Project.
 - Scope of the Project.
 - Project Deliverables.
 - Hardware and Software environments of the Project.
 - Architecture of the solution implemented, including network architecture.
 - Date of award of Contract.
 - Date of commencement of the Project.
 - Date of successful commissioning of the Project (Pilot / Live).
 - Whether the Project has been vetted / audited by any independent Agency/ Institutional Consultants of Repute, and if so, outcome thereof.

- Name of the person who can be referred to from Clients' side, with Name, Designation, Postal Address, Contact Phone and Fax numbers, E-Mail IDs, etc. (Enclose copies of purchase orders).
- The proposed solution should have provision of hand shake / interface / integration with Bank's existing hardware / software.
- The bidder must undertake to make all software up-gradation / modifications necessary to conform to any changes or modifications required by the Bank, from time to time.

(Above details are MANDATORY and are to be included in technical bid. Without the above details, the Bid is liable to be rejected.)

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6. Evaluation Methodology

6.1. Clarification of bids

- 6.1.1.** During evaluation of Bids, the Bank, at its discretion, may ask the Bidders for clarifications of their Bids. The request for clarification and the response shall be in writing (Fax/e-Mail), and no change in the price of substance of the Bid shall be sought, offered or permitted.
- 6.1.2.** Bidder to submit point by point compliance to the technical compliance and it should be included in the Bid.
- 6.1.3.** Any deviations from the specifications should be clearly brought out in the bid.
- 6.1.4.** Bidder to quote for entire package on a single responsibility basis for the goods and services it proposes to supply under the contract.

6.2. Preliminary Examinations

- 6.2.1.** The Bank will examine the Bids to determine whether they are complete, the documents have been properly signed, supporting papers/ documents attached and the bids are generally in order.
- 6.2.2.** The Bank may, at its sole discretion, waive any minor infirmity, nonconformity or irregularity in a Bid which does not constitute a material deviation, provided such a waiver does not prejudice or affect the relative ranking of any Bidder.
- 6.2.3.** Prior to the detailed evaluation, the Bank will determine the substantial responsiveness of each Bid to the Bidding document. For the purpose of this clause, a substantially responsive Bid is one, which conforms to all the terms and conditions of the Bidding Document without material deviations.
- 6.2.4.** Deviations from or objections or reservations to critical provisions, such as those concerning Bid security, performance security, qualification criteria, insurance, Force Majeure etc will be deemed to be a material deviation.
- 6.2.5.** The Bank's determination of a Bid's responsiveness is to be based on the contents of the Bid itself, without recourse to extrinsic evidence. The Bank would also evaluate the Bids on technical and functional parameters including possible visit to inspect live site(s) of the bidder, witness demos, bidders presentation, verify functionalities / response times etc.
- 6.2.6.** If a Bid is not substantially responsive, it will be rejected by the Bank and may not subsequently be made responsive by the Bidder by correction of the nonconformity.
- 6.2.7.** The Bidder is expected to examine all instructions, forms, terms and specification in the Bidding Document. Failure to furnish all information required by the Bidding Document or to submit a Bid not substantially responsive to the Bidding Document in every respect will be at the Bidder's risk and may result in the rejection of its Bid.

- 6.2.8. Bids without EMD / Bid security in the proper form and manner will be considered non-responsive and rejected.
- 6.2.9. The Bank would also evaluate the Bids on technical and functional parameters including possible visit to inspect live site(s) of the bidder, witness demos, bidders presentation, verify functionalities / response times etc.
- 6.2.10. The bidder should satisfy the pre-qualification criteria as specified in the tender.

6.3. Technical Evaluation

- 6.3.1. Pursuant to the evaluation of pre-qualification/ minimum eligibility criterion mentioned above, bidders will be short-listed for technical evaluation. Technical evaluation will be carried out only for the bidders who succeed the Minimum Eligibility Criteria criterion.
- 6.3.2. SIDBI will review the technical bids of the short-listed bidders [who qualify the minimum eligibility criteria] to determine whether the technical bids are substantially responsive. Bids that are not substantially responsive are liable to be disqualified at SIDBI's discretion.
- 6.3.3. The bidder's disqualification during technical evaluation in any one item would result in disqualification of the tender as a whole.
- 6.3.4. During Technical evaluation the Bank at its discretion can ask the bidders for the demonstration / POC of all or some components/ features and components of the hardware items quoted by them. However, SIDBI will not pay/ reimburse any expenditure incurred by the vendor for arranging the demonstration / POC.
- 6.3.5. Bank may waive off any minor infirmity or nonconformity or irregularity in a bid, which does not constitute a material deviation, provided such a waiving, does not prejudice or effect the relative ranking of any bidder
- 6.3.6. Technical evaluation would be carried out and all bidders who qualify the technical evaluation will be short listed for commercial evaluation.

6.4. Commercial Evaluation

- 6.4.1. All the bidders who qualify in Technical evaluation as per the criteria mentioned above would be short listed for commercial evaluation.
- 6.4.2. Bidders who do not qualify the technical evaluation will not be invited for opening of commercials.
- 6.4.3. **Total Cost of Ownership (TCO)** = [Cost of New Hardware with Five years Warranty + Cost of New Software with one year AMC/Support + AMC Cost of New Hardware for two years (6th & 7th year) + AMC/Support Cost of New Software for two years (2nd & 3rd year) + Project Implementation Cost + Cost of Optional Item – Buyback Cost].
- 6.4.4. **Total Cost of Solution (TCS)** = [Cost of New Hardware with Five years Warranty + Cost of New Software with one year AMC/Support + AMC Cost of

New Hardware for two years (6th & 7th year) + AMC/Support Cost of New Software for two years (2nd & 3rd year) + Project Implementation Cost. Buyback cost & Cost of Optional Item is excluded.

6.4.5. For the purpose of determining L1 bidder, the Lowest cost of each bidder would be arrived as given below:

1. **X = Cost of Solution** as per specifications given in **Annexure -V** (Section 5.1 Cost of Hardware + Section 5.2 Cost of Software), inclusive of all taxes and back to back warranty from OEM
2. **Y = AMC of Hardware** as per specifications given in **Annexure -V** (Section 5.3 AMC Cost of Hardware) & **AMC of Software** as per specifications given in **Annexure -V** (Section 5.4 AMC Cost of Hypervisor Software) for a period of **two** years (inclusive of all taxes) at present values

The Present Value (PV) for the AMC component per year will be calculated using NPV formula of Excel i.e. as per the following formula:

$$\frac{C}{(1+r)^n}$$

Where:

- 'C' is the annual AMC amount of each year.
- 'r' is Banks PLR which is presently at 8.26% %.
- 'n' is number of years, i.e. for software items, 'n' is 1 for 1st year & 2 for 2nd year of AMC and for hardware items, 'n' will be 6 for 1st year and 7 for 2nd year of AMC

3. **Z = Project Implementation Cost** (Section 5.6) + Cost of Optional Item(s) (Section 5.7) as per details given in **Annexure -V**

4. **T = X + Y+Z - Buyback Amount (Annexure V- Section 5.5)**

6.4.6. The Lowest Cost (i.e. T above) of each bidder will be compared to determine the L1 bidder, and the rest of the bids shall be ranked in ascending order of Lowest cost as L2, L3, L4 and so on.

6.4.7. Once the status of the vendors is determined, purchase preference, splitting of order etc will be carried out and accordingly contract would be awarded to bidder(s).

6.4.8. Refer to **Chapter 7** of the RfP for Purchase Preference.

6.5. Arithmetic errors correction

Arithmetic errors, if any, in the price break-up format will be rectified on the following basis:

6.5.1. If there is discrepancy between the unit price and the total price, which is obtained by multiplying the unit price with quantity, the unit price shall prevail and the total price shall be corrected unless it is a lower figure. If the supplier does not accept the correction of errors, its bid will be rejected.

- 6.5.2.** If there is discrepancy in the unit price quoted in figures and words, the unit price, in figures or in words, as the case may be, which corresponds to the total bid price for the item shall be taken as correct.
- 6.5.3.** If the vendor has not worked out the total bid price or the total bid price does not correspond to the unit price quoted either in words or figures, the unit price quoted in words shall be taken as correct.
- 6.5.4.** Bank may waive off any minor infirmity or nonconformity or irregularity in a bid, which does not constitute a material deviation, provided such a waiving, does not prejudice or effect the relative ranking of any bidder

6.6. Award of Contract

- 6.6.1.** Once the bidders are short listed after purchase preference phase, SIDBI would place order with the bidders in such a manner to ensure that, at any particular location all equipments are of same make and from same vendor. Refer to Chapter-7 of this RfP for Purchase preference and treatment, which would be followed by SIDBI.
- 6.6.2.** Purchase order shall be placed individually by SIDBI, CGTMSE, ISARC & MUDRA for respective items as indicated in [Section 9.15 Delivery & Installation Location.](#)

* * * * *

7. Purchase Preference

7.1. Introduction

- 7.1.1. Purchase preference for MSEs and Domestically Manufactured Electronic Products (DMEP) would be provided as per the extent guidelines subject to satisfying the minimum eligibility criteria and technical specifications given in the tender.
- 7.1.2. Since the items under current procurement are not uniform (i.e. all items are not of same type, configuration and number/type of interfaces), SIDBI would be distributing the items based on **Total Cost of Solution (TCS) value of L1 bid**. Accordingly, items distribution would be approximately:
- 20% of TCS value of L1 bid to MSEs and
 - 30% of TCS value of L1 bid to DMEP bidders.
- 7.1.3. The purchase preference to MSEs and DMEP bidders will be given provided their bids are within the range of 15% and 20% of the TCS of L1 bid respectively. The lowest bidder among the MSE/DMEP, whether L2, L3, L4, or higher will be invited to match the L1 bid.
- 7.1.4. MSE / DMEP bidders are required to satisfy the eligibility criteria as specified in the below sections under respective heads for claiming price preference.
- 7.1.5. The above procedure is binding on the bidders and no further correspondence in this regard will be entertained.

7.2. Public Procurement Policy on Micro and Small Enterprises (MSEs)

- 7.2.1. SIDBI is governed by provisions of the Public Procurement Policy for Micro and Small Enterprises (MSEs) as circulated by The Ministry of MSME, GoI.
- 7.2.2. These provisions shall be applicable to Micro and Small Enterprises (MSEs) registered with District Industries Centers or Khadi and Village Industries Commission or Khadi and Village Industries Board or Coir Board or National Small Industries Corporation or Directorate of Handicrafts and Handloom or any other body specified by Ministry of Micro, Small and Medium Enterprises (MSMEs).
- 7.2.3. Such MSEs would be entitled for exemption from furnishing tender fee and earnest money deposit (EMD). In case of any issue on the subject matter, the MSE's may approach the tender inviting authority to resolve their grievances.
- 7.2.4. Agencies/ Bidders desirous of availing exemptions/ preference under above provisions should submit a self attested certified copy of proof of Registration as MSEs/ and ownership of the same by SC/ST along with the tender/RFP.
- 7.2.5. Only those MSEs whose bids are within **15% of Total cost of Solution (TCS) of the L1 bid** would be allowed an opportunity to match L1 bid.

7.2.6. The quantity of procurement for which preference will be provided to MSEs shall be 20% of the **Total cost of Solution (TCS)** of L1 vendor.

7.3. Domestically Manufactured Electronic Products (DMEP)

7.3.1. SIDBI reserves the right for providing preference to domestically manufactured electronic products in terms of the Department of Electronics and Information Technology (DeitY) Notification No. notification No. 8(78)/2010-IPHW dated 10-2-2012, and subsequent amendments/ clarifications. Purchase preference for domestic manufacturer, methodology of its implementation, value addition to be achieved by domestic manufacturers, self-certification, and compliance and monitoring shall be as per the aforesaid Guidelines/ Notifications. The Guidelines are treated as an integral part of the tender documents.

7.3.2. The modalities through which the preference for Domestically Manufactured Electronic Products (DMEPs) shall be operated are as follows:

- a. The electronic products for which preference will be provided to domestic manufacturers shall be for all items mentioned in Annexure 4.
- b. The quantity of procurement for which preference will be provided to domestic manufactures shall be 30% of the TCS value of L1 vendor.
- c. Percentage of domestic value addition which qualifies the electronic product to be classified as domestically manufactured shall be 45% for the year 2015-16.
- d. The preference to DMEP shall be subject to meeting technical specifications and matching item-wise cost of L1 bid as defined in [Section 7.4 \(price matching\)](#).

7.3.3. Domestic Manufacturers are required to indicate the domestic value addition in terms of Bill of Material (BoM) for the quoted products, in terms of aforesaid guidelines, in their bid as per format given in **Annexure -XX**.

7.3.4. Bidders, claiming to bid in the status of domestic manufacturer, are also required to give an undertaking in the format as given in DMEP Form-1 (**Annexure -XIX**).

7.3.5. Furnishing of false information on this account shall attract penal provisions as per Guidelines/Notification.

7.4. Price Matching

7.4.1. For securing order under Public Procurement Policy on Micro and Small Enterprises and/or Domestically Manufactured Electronic Products by splitting of order, the MSE/DMEP vendor to whom price matching is being offered:

- a) Should match the **item-wise cost of L1 bid/vendor** for those new items where MSE/DMEP vendor cost is higher.
- b) If the price of MSE/DMEP vendor is less than that of L1 vendor for any item being procured, MSE/DMEP vendor would **NOT** have an option to increase the price and the final price of that item would be the price quoted by MSE/DMEP vendor in commercial bid.

- c) **Buyback items:** MSE/DMEP vendor has to match the L1 vendor price for those buyback items where MSE/DMEP vendor cost is lower. If price of MSE/DMEP vendor is more than the buyback cost of L1 vendor for any item, MSE/DMEP vendor would **NOT** have an option to decrease the price and the final price of that item would be the price quoted by MSE/DMEP vendor in commercial bid.

Example:

Line Item	Cost Quoted			
	Vendor A (Non DMEP & MSE)		Vendor B (MSE/DMEP)	
	New Item	Buyback Item	New Item	Buyback Item
1	100	10	120	15
2	120	20	130	25
3	130	30	125	25
4	140	35	135	30
5	150	45	145	45
Total	640	140	655	140
TCO	500			515
Status	L1		L2	

Based on the TCO, here L1 is Vendor 'A' who is non DMEP non MSE and L2 vendor is Vendor 'B' who is MSE and/or DMEP.

- d) **For New Items:** Vendor 'B' who being DMEP or MSE, has to match item-wise cost of Vendor 'A' for those new items to be procured where there price is higher. For those new items where Vendor 'B' cost is less than Vendor 'A', the original cost quoted by Vendor 'B' in commercial bid will be considered.
- e) **For Buyback Items:** In case of buyback items Vendor 'B' who being DMEP or MSE, has to match item-wise cost of Vendor 'A' for those items where there price is lower. For those items where Vendor 'B' cost is more than Vendor 'A', the original cost quoted by Vendor 'B' in commercial bid will be considered.
- f) Accordingly, the **revised** cost of line items for Vendor 'B' after item-wise price matching for new and buyback items would be:

Line Item	Cost Quoted			
	Vendor A (Non DMEP & MSE)		Vendor B (MSE/DMEP)	
	New Item	Buyback Item	New Item	Buyback Item
1	100	10	100	15
2	120	20	120	25
3	130	30	125	30
4	140	35	135	35
5	150	45	145	45

7.5. Splitting of order

7.5.1. The splitting would be done in terms of total cost of solution (TCS) under consideration for procurement.

7.5.2. In case of splitting of order, SIDBI would offer MSE/DMEP vendor to match the TCO of L1 vendor/bid, as per procedure given in **Section 7.4**.

7.5.3. The MSE/DMEP vendor should accept/reject the offer within **three working days** of making that offer. In case no communication is received from the MSE/DMEP vendor within three working days, the offer is deemed to be rejected and Bank would proceed with the procurement process. No further communication in this regard would be entertained.

7.5.4. In case of splitting of order the distribution of order, for ease of manageability, compatibility, service support etc., would be carried out by SIDBI as given below:

- a) For Server Chassis and items in category 'A' if there are multiple numbers of items to be procured for a location, all items would be procured from one vendor.
- b) For items in category 'B', 'C', 'D', 'E' & External tape drive, if there are multiple numbers of items to be procured for a location / organization, all items would be procured from one vendor.
- c) All the licenses of server virtualization software or SAN storage will be procured from one vendor.
- d) All the buyback equipments at the location would be given to the same vendor from whom new items are procured, irrespective of the quantity.
- e) Choice of locations is at the discretion of Bank.
- f) The above procedure for splitting of order is binding on the bidders and no further correspondence in this regard will be entertained.

7.5.5. Scenarios for splitting of Order and Examples:

- i. If where L-1 firm is non MSE – non DMEP and L-2 firm is MSE along with being DMEP within 15% of TCO of L-1, In such a situation L-2 will get preference only for 30% (being DMEP) as 20% (for being MSE) will be covered within that.
- ii. If L-1 is non MSE along with non DMEP and L-2 is MSE along with non DMEP within 15% of L-1 and L-3 is DMEP along with MSE/ non MSE within 20% of L-1. In such a situation 30% of purchase order (TCH) as per notification (for being DMEP) will be given to L-3 and L-2 will be given 20% of the purchase order (TCH).

iii. **Examples:**

The bidder to note that the examples mentioned here are not exhaustive, these are few of the scenarios which bank has envisaged. Any additional scenario will be suitable dealt with within the extent guidelines.

a) **Example 1:**

Vendor Name	Classification	Abbreviation	Price Quoted	Status
A	DMEP & MSE	DM	105	L-2
B	DMEP & Non MSE	DNM	118	L-4
C	Non DMEP & MSE	NDM	112	L-3

Vendor Name	Classification	Abbreviation	Price Quoted	Status
D	Non DMEP & Non MSE	NDNM	100	L-1

Since L-1 vendor is NDNM, & L2 vendor is DM, option would be given to L-2 vendor to match the prices of L-1. If L2 agrees to match the price, order to the extent of 30% would be given to L-2 vendor. In case L-2 vendor does not match the price with L-1 vendor, option would be given to L3 vendor (NDM) to match the prices with L-1 vendor. If L-3 vendor matches the price with L-1 vendor, order to the extent of 20% would be given to L-3 vendor. In case L-3 vendor does not match the price of L-1 vendor, option would be given to L-4 vendor to match the price of L-1 vendor and on acceptance; order would be given to the extent of 30% to L-4 vendor. In case L-4 fails to match the price with L-1 vendor, order for 100% of the value would be given to L-1 vendor.

b) Example 2:

Vendor Name	Classification	Abbreviation	Price Quoted	Status
A	DMEP & MSE	DM	100	L-1
B	DMEP & Non MSE	DNM	105	L-2
C	Non DMEP & MSE	NDM	118	L-4
D	Non DMEP & Non MSE	NDNM	112	L-3

Since L-1 vendor is DM, 100% of the order would be placed with L1 vendor.

c) Example 3:

Vendor Name	Classification	Abbreviation	Price Quoted	Status
A	DMEP & MSE	DM	118	L-2
B	DMEP & Non MSE	DNM	123	L-4
C	Non DMEP & MSE	NDM	121	L-3
D	Non DMEP & Non MSE	NDNM	100	L-1

Since L-1 vendor is NDNM, & L-2 vendor is DM, option would be given to L-2 vendor to match the prices of L1. If L2 agrees to match the price, order to the extent of 30% would be given to L-2 vendor. In case L-2 vendor does not match the price with L-1 vendor, order for 100% of the value would be given to L-1 vendor as the difference between L-1 & L-3 vendors quote is more than 20%.

d) Example 4:

Vendor Name	Classification	Abbreviation	Price Quoted	Status
A	DMEP & MSE	DM	118	L-3
B	DMEP & Non MSE	DNM	123	L-4
C	Non DMEP & MSE	NDM	116	L-2
D	Non DMEP & Non MSE	NDNM	100	L-1

Since L-1 vendor is NDNM, & L-3 vendor is DM, option would be given to L-3 vendor to match the prices of L-1. In this case, L-2 is not given option to match prices of L1 since difference in price quoted by L-1 and L-2 is more than 15%. If

L-3 agrees to match the price, order to the extent of 30% would be given to L-3 vendor. In case L-3 vendor does not match the price with L-1 vendor, order for 100% of the value would be given to L-1 vendor.

e) **Example 5:**

Vendor Name	Classification	Abbreviation	Price Quoted	Status
A	DMEP & MSE	DM	123	L4
B	DMEP & Non MSE	DNM	118	L3
C	Non DMEP & MSE	NDM	114	L2
D	Non DMEP & Non MSE	NDNM	100	L1

Since L-1 vendor is NDNM, L2 vendor is NDM & L-3 vendor is DM, option would be given to L-2 & L-3 vendor to match the prices of L-1. If L-2 agrees to match the price, order to the extent of 20% would be given to L-2 vendor. If L-3 agrees to match the price, order to the extent of 30% would be given to L-3 vendor. In case L-2 vendor does not match the price with L-1 vendor, order to the extent of 20% of the value (i.e. offered value to L-2 vendor being NDM) would be given to L-1 vendor. In case L3 vendor does not match the price with L-1 vendor, order to the extent of 30% of the value (i.e. offered value to L-2 vendor being DNM) would be given to L-1 vendor.

f) **Example 6:**

Vendor Name	Classification	Abbreviation	Price Quoted	Status
A	DMEP & MSE	DM	123	L4
B	DMEP & Non MSE	DNM	121	L3
C	Non DMEP & MSE	NDM	116	L2
D	Non DMEP & Non MSE	NDNM	100	L1

Since the price difference quoted by L-1 vendor and NDM, DNM is more than 15% and 20% respectively, order for 100% value would be placed with L-1 vendor.

g) **Example 7:**

Vendor Name	Classification	Abbreviation	Price Quoted	Status
A	DMEP & MSE	DM	105	L2
B	DMEP & Non MSE	DNM	100	L1
C	Non DMEP & MSE	NDM	114	L4
D	Non DMEP & Non MSE	NDNM	112	L3

Since L1 vendor is DNM, L2 vendor is DM, L3 vendor is NDNM & L4 vendor is NDM, option would be given to L2 vendor to match the prices of L1. If L2 agrees to match the price, order to the extent of 20% would be given to L2 vendor. In case L2 vendor fails to match the price with L1 vendor, option is provided to L4 vendor. In case L4 fails to match the price with L1 vendor, order for 100% of the value would be given to L1 vendor. In this case, L3 vendor is not given an option to match the price being NDNM vendor.

h) **Example 8:**

Vendor Name	Classification	Abbreviation	Price Quoted	Status
A	DMEP & MSE	DM	118	L3
B	DMEP & Non MSE	DNM	123	L4
C	Non DMEP & MSE	NDM	114	L2
D	Non DMEP & Non MSE	NDNM	100	L1

Since L1 vendor is NDNM, L2 vendor is NDM & L3 vendor is DM, option would be given to L2 & L3 vendor to match the prices of L1. If L2 agrees to match the price, order to the extent of 20% would be given to L2 vendor. If L3 agrees to match the price, order to the extent of 30% would be given to L3 vendor. In case L2 vendor does not match the price with L1 vendor, order to the extent of 20% of the value (i.e. offered value to L2 vendor being NDM) would be given to L1 vendor. In case L3 vendor does not match the price with L1 vendor, order to the extent of 30% of the value (i.e. offered value to L2 vendor being DNМ) would be given to L1 vendor.

* * * * *

8. Special Terms and Conditions

8.1. Price

- 8.1.1. Prices quoted by the bidders should include all local taxes, VAT, duties, levies, transportation costs, back to back support with OEM during warranty/AMC, insurance costs, training etc., till the bid validity period.
- 8.1.2. Once a contract price is arrived at, the same must remain firm and must not be subject to escalation during the performance of the contract due to fluctuation in foreign currency, change in the duty/tax structure, changes in costs related to the materials and labour or other components or for any other reason.
- 8.1.3. Octroi, alone, if applicable, will be reimbursed as at actual, on production of the original octroi paid receipt in the name of the Bank.
- 8.1.4. Bidder will be entirely responsible for all applicable present and future, duties, levies, charges, license fees, VAT etc. in connection with delivery of goods at site including incidental services and commissioning.
- 8.1.5. No other cost whatsoever will be paid by SIDBI.

8.2. Terms of Payment

The standard payment terms of SIDBI are given below:

8.2.1. 50% payment:

- i. On delivery and verification of items at respective locations/offices
- ii. Submission delivery challans duly signed, stamped, dated by SIDBI officials.
- iii. The vendor has to claim octroi paid, if any along with this payment.

8.2.2. 40% payment

- i. On completion of Installation, configuration, integration with LAN/WAN/SAN, migration of policies, demonstration of features/functionality and submission of implementation document etc.
- ii. Completion of training.
- iii. Installation certificate has to be submitted by the vendor as per format given in **Annexure – XII** duly signed, stamped and dated by the Bank officials.

8.2.3. 10% payment

- i. On Acceptance of equipment by the Bank.
- ii. Submission of performance Bank Guarantee equivalent to 10% of the contract value. The BG shall be valid for a period of 60 MONTHS from the date of acceptance with invocation period of additional THREE months beyond expiry of warranty i.e, 60 months + 3 months. The performance bank guarantee should be as per the format given in **Annexure –XIV**.

- iii. Submission of Back to back warranty certificate from OEM valid for a period of 5 years from date of acceptance and
- iv. Removal of buyback items from site and submission of certificate with details of equipment removed.
- v. In case bidder does not submit PBG, the final 10% payment would be released after 3 months from completion of warranty period.

8.2.4. Payment during AMC

The payment terms during AMC would be paid annually 100% in advance on:

- i. Submission of invoice
- ii. Proof of back to back alignment with OEM and
- iii. PBG (to be submitted annually) for 10% of the AMC value for the respective year valid for a period of 15 months.
- iv. In case vendor does not submit PBG, the payment would be would be released after 3 months from completion of AMC period.

8.2.5. All the payments will be made by SIDBI, Mumbai electronically through RTGS/NEFT. Hence, Bidder to submit Bank Mandate Form (as per Annexure –IX) along with cancelled cheque in original with technical bid.

8.2.6. Bidder will be required to furnish the documentary proof of delivery [delivery challan] and installation report duly signed by SIDBI officials, proof of back-to-back warranty arrangement certificate and removal of items under buyback while claiming the appropriate payment.

8.2.7. The Bidder must accept the payment terms proposed by the Bank. The financial bid submitted by the Bidder must be in conformity with the payment terms proposed by the Bank. Any deviation from the proposed payment terms would not be accepted. The Bank shall have the right to withhold any payment due to the Bidder, in case of delays or defaults on the part of the Bidder. Such withholding of payment shall not amount to a default on the part of the Bank.

8.2.8. TDS, if any, will be deducted while releasing the payment.

8.2.9. All Payments will be made to the Bidder in Indian Rupee only.

8.2.10. The Bank shall have the right to withhold any payment due to the Bidder, in case of delays or defaults on the part of the Bidder. Such withholding of payment shall not amount to a default on the part of the Bank.

8.2.11. All payments will be released within 30 days subject to submission of invoices along with supporting documents / reports /certificates towards completion of activities.

8.3. Warranty and AMC

8.3.1. Warranty

- i. The warranty of entire equipments / hardware (including OS) & software deployed for this project shall be onsite, comprehensive, back to back from respective OEMs. The item wise warranty period is detailed below. The warranty period will start from the date of acceptance.

	Item	Details	Warranty Period [In Years]
A	Server(s)		
1	Chassis / Enclosure	Chassis to host Blade Server	05
2	Category – A	Intel Blade Server	05
3	Category – B	Intel Rack Server	05
4	Category – C	Intel Rack Server	05
5	Category – D	Intel Tower Server	05
6	Category – E	Intel Tower Server	05
B	SAN Storage		
1	SAN Storage	SAN - 20 TB	05
2	SAN- Port Enable	SAN EVA - 4400 Port enable (24)for SWITCH	01
C	Virtualization Software		01
D	External Tape Drive		05

- ii. The bidder will warrant all the hardware and software against defects arising out of faulty design, materials and media workmanship of the hardware and software. The bidder will provide support for hardware and pre-installed software components including operating system during the warranty period. Defective hardware shall be replaced by the vendor at his own cost, including the cost of transport.
- iii. The Bidder warrants that the Goods supplied under the Contract are new, unused, of the most recent or current models and incorporate all recent improvements in design and materials unless provided otherwise in the Contract.
- iv. The Bidder further warrants that all the Goods supplied under this Contract shall have no defect arising from design, materials or workmanship (except when the design and/or material is required by the Bank's Specifications) or from any act or omission of the Bidder, that may develop under normal use of the supplied Goods in the conditions prevailing at the final destination.
- v. The warranty should cover all parts including updates, upgrades of software, maintenance or support for its proper operation, performance and output as specified in the tender technical specifications for a period of 60 months from the date of acceptance by the Bank at no cost to Bank.
- vi. In case equipment is taken away for repairs, the bidder shall provide similar standby equipment so that the equipments can be put to use in the absence of the originals/ replacements without disrupting the Bank's regular work.
- vii. Warranty should not become void if the Bank buys any other add-on hardware from a third party and installs it with in hardware items in the presence of the representative of the bidder. However, the warranty will not apply to such third-party hardware items installed by the Bank.

8.3.2. Annual Maintenance Contract

- i. The selected bidder will enter into comprehensive onsite AMC (Annual Maintenance Contract) with the bank, if so desired by the bank, for post warranty maintenance after the expiry of the 5 years warranty period for hardware and 1 year warranty for software. However, the bank will be having right to go with any other vendor for AMC, if so desired.

- ii. The order for AMC would be placed in respective years The AMC charges shall not exceed the rates finalized at the time of purchase.
- iii. The bidder should provide changes and upgrades with regard to changes in statutory requirements to the Bank at free of cost during the contract period. Also the bidder should provide and implement functionality changes as required by the Bank during the contract period.
- iv. AMC should cover the total equipment along with software etc. procured from the vendor & minimum of 2 preventive maintenance calls every year as per the requirement of the bank.
- v. AMC arrangement should be back to back with respective OEM for maintenance of spares, providing support services, updates, upgrades for providing AMC support for period.
- vi. The penalty terms during AMC would be same as during warranty period as specified above.
- vii. **Termination of AMC contract [if contracted]:** Bank will terminate the AMC contract on occurrence of the following:
 - a. Material(s) default by either party in the performance of any of its obligations to the other under this Agreement, if same is not cured within thirty days after written Notice thereof.
 - b. Without prejudice to any other right or remedy, upon the filing of a petition in bankruptcy or insolvency by or against the other, or upon any act of bankruptcy, including a condition of insolvency, or should the other make an assignment for the benefit of creditors, and the appointment of a receiver subsequent to such filing, act, or assignment.
 - c. Bidder failure to meet the performance requirement specified herein
 - d. However, the selected bidder shall commit himself to service for a minimum period of 7 years, unless the service contract is terminated by the Bank and the selected bidder will have no right to terminate the contract within this period.
- viii. During the Warranty/AMC period, the Bidder will have to undertake system maintenance and replacement or repair of defective parts or systems.
- ix. The Bank shall promptly notify the Bidder in writing / e-mail / fax of any claims arising under this warranty. Upon receipt of such notice the Bidder shall, as mentioned below, repair or replace the defective goods or parts thereof, without any cost to the Bank.
- x. Any corruption in the software or media shall be rectified during the full period of the contract including warranty/AMC, if contracted, at no extra cost to the Bank.
- xi. The bidder shall make available the spare parts, components etc, for the equipments for a minimum period of six years. If any of the peripherals/components are not available during the Warranty / AMC period, the substitution shall be carried out with peripherals/components of equivalent or higher capacity.

- xii. In case some equipment is declared by the bidder as beyond repairs, the bidder shall provide a NEW replacement equipment of the same of higher configuration from the same OEM with prior approval of the bank.
- xiii. **Mean Time Between Failures (MTBF):** If during the warranty and AMC period, any hardware and/or software items fails on three or more occasions in a quarter, such hardware items shall be replaced by equivalent / superior new hardware items by the bidder at no additional cost to the Bank.
- xiv. To periodically update bank on new features as and when released by the OEM through technical sessions, trainings etc.
- xv. Further provided that the Bank may, during the currency of the warranty/AMC, shift the equipment to other location(s) within the Country and in such case the bidder undertakes to continue to warrant or maintain the goods at the new location without any other additional cost to the Bank. The charges towards shifting would be borne by the Bank.

8.4. Uptime

- i. The bidder shall guarantee uptime as mentioned below, during warranty and also during AMC, if contracted, which shall be calculated on monthly basis.
 - a. an **Uptime** of **99%** for the equipment at Mumbai data Center (MDC)
 - b. an **Uptime** of **97%** for the rest of locations
- ii. The "**Downtime**" is the time between the Time of Report by the Bank and Time of Restoration/resolution within the contracted hours. "Failure" is the condition that renders the bank unable to perform any of the defined functions on the server(s). "**Restoration**" is the condition when the selected bidder demonstrates that the equipment is in working order and the Bank acknowledges the same.
- iii. The Downtime calculated shall not include any:
 - a. Failure due to bank (Power, Network etc.)
 - b. Preventive maintenance activity
 - c. Force Majeure
 - d. Any other mutually agreed pre-planned activity.

However bidder shall inform the Bank minimum 7 days in advance before doing preventive maintenance or pre-planned activity.

- iv. The percentage uptime is calculated on monthly basis (24 hours a day).
- v. The performance would be measured as under on monthly basis:

$$\text{Performance (\%)} = \frac{\text{[Total contracted minutes in a month - Downtime]}}{\text{Minutes within contracted minutes in a month}} \times 100$$

Total contracted minutes in a month

Shortfall in performance = Uptime % - Performance (%)

- vi. If the bidder fails to maintain guaranteed uptime, the Bank shall impose penalty.
- vii. **Call to Response:** Vendor's hardware engineer will report at SIDBI offices within '**TWO HOURS**' of reporting of breakdown through telephone/ email or

portal to the vendor's centralized helpdesk as per call logging and escalation matrix.

- viii. **Call to Resolution (CTR):** Vendor shall resolve the issue within the duration of its reporting as per the below mentioned CTR for the specified category.

SN	Item	Details	Call to Resolution Duration
1	Server Chassis	Chassis to host Blade Server	Four Hours
2	Category – A	Intel Blade Server (Mumbai)	Four Hours
3	Category – B	Intel Rack Server (Chennai)	Six Hours
4	Category – C	Intel Rack Server (CGTMSE)	Six Hours
5	Category – D	Intel Tower Server (Branches)	Six Hours
6	Category – E	Intel Tower Server (MUDRA, ISARC)	Six Hours
7	SAN Storage	SAN Storage(Mumbai)	Four Hours
8	External Tape Drive	LTO – Gen 6 External Tape Drive (Chennai)	Six Hours

8.5. Penalty for Default Delivery

- 8.5.1. If the vendor fails to deliver the items within stipulated period, Bank will impose a penalty of 1% of the order value for the late delivered item for each weeks delay or part thereof, subject to maximum of 10% of value of the late delivered items.
- 8.5.2. In case the delay exceeds FIVE weeks, Bank reserves the right to cancel the order. In such an event vendor will not be entitled to or recover from Bank any amount by ways of damages, loss or otherwise.
- 8.5.3. If orders are cancelled due to non delivery, the vendor will be debarred by Bank for participating in any future tenders floated by Bank for a period of 3 years.

8.6. Penalty for Delay in Installation

- 8.6.1. If the vendor fails to install the items within **four (4) weeks** from date of delivery, Bank will impose a penalty of 1% of the order value for the late installed item for each week's delay or part thereof, subject to maximum of 5% of value of the late installed items.
- 8.6.2. However, no penalty will be imposed for the durations leading to delays in installation of hardware / software due to reasons solely attributable to the Bank.
- 8.6.3. The vendor will be required to inform the banks well in advance the installation schedule / plan to enable the Bank to make the site ready and obtaining downtime etc.

8.7. Penalty for Non-Performance of Preventive Maintenance

- 8.7.1. If the vendor fails to carry out preventive maintenance during Warranty and AMC and submit the reports, Bank will impose a penalty of Rs.500/- for each incidence, subject to maximum of 25% of ordered / AMC value of the item. The

amount of penalty may be claimed/ adjusted while releasing the Performance Bank Guarantee.

- 8.7.2.** No penalty will be imposed for any reason solely attributable to the Bank. However, in such case the bidder has to submit the reasons for not carrying out PM duly signed by the official of SIDBI at the location.
- 8.7.3.** The vendor will be required to forward to the banks well in advance the PM schedule / plan to enable the Bank to intimate the locations/offices and obtaining downtime etc.

8.8. Penalty for shortfall in Performance Compliance Level

- 8.8.1.** If the bidder fails to maintain guaranteed uptime per month for all the ordered locations, during Warranty and AMC the Bank shall impose penalty.
- 8.8.2.** Amount of penalty to be calculated on monthly basis for the shortfall in performance compliance level is as under:

i. **Penalty for shortfall in Performance Compliance Level:** Amount of penalty to be calculated on monthly basis for the shortfall in performance compliance level is as under:

Shortfall in Performance	Penalty (% of the contract value of the equipment)
<= 1%	1
>1% and <= 3%	3
>3% and <= 5%	5
>5% and <=6%	6
>6% and <=8%	8
>8%	10

- ii. The above penalty shall be applied for each of the equipment separately.
- iii. The amount of penalty may be claimed/ adjusted while releasing the Performance Bank Guarantee or vendor will be advised to pay the same.
- iv. However, no penalty will be imposed for the reasons solely attributable to the Bank, in such cases the bidder has to submit the proof.

* * * * *

9. General Terms and Conditions (GTC)

9.1. Definitions

In this Contract, the following terms shall be interpreted as indicated:

- 9.1.1. "The Bank", "SIDBI" means Small Industries Development Bank of India (SIDBI);
- 9.1.2. "Bidder", "Vendor", "Supplier" means the respondent to the RFP document.
- 9.1.3. "RFP" or "Tender" or "Rfp" or 'Bid document' means the 'Request for Proposal document.
- 9.1.4. "Bid" may be referred to as 'Offer'.
- 9.1.5. "The Contract" means the agreement entered into between the Bank, represented by its Head Office / MSME Development Centre / Regional Offices and the Supplier, as recorded in the Contract Form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein;
- 9.1.6. "The Contract Price" means the price payable to the Supplier under the Contract for the full and proper performance of its contractual obligations;
- 9.1.7. "The Goods" means all of the equipment, machinery, software, and/or other materials which the Supplier is required to supply to the Bank under the Contract;
- 9.1.8. "The Services" means those services ancillary to the supply of the Goods, such as transportation and insurance, and any other incidental services, such as installation, commissioning, provision of technical assistance, training and other such obligations of the Supplier covered under the Purchase Contract;
- 9.1.9. "The Project Site" means MSME Development Centre, 3rd Floor, Small industries Development Bank of India.

9.2. Use of Contract Documents and Information

- 9.2.1. The Supplier shall not, without the Bank's prior written consent, disclose the Contract, or any provision thereof, or any specification, plan, drawing, pattern, sample or information furnished by or on behalf of the Bank in connection therewith, to any person other than a person employed by the Supplier in the performance of the Contract. Disclosure to any such employed person shall be made in confidence and shall extend only as far as may be necessary for purposes of such performance.
- 9.2.2. The Supplier will treat as confidential all data and information about the Bank, obtained in the execution of his responsibilities, in strict confidence and will not reveal such information to any other party without the prior written approval of the Bank.

9.3. Subcontracts

- 9.3.1. The Supplier shall not assign to others, in whole or in part, its obligations to perform under the contract.
-

9.4. Technical Information

- 9.4.1. The Bidder should strictly quote for the Brand/ Model complying with technical specifications given in Annexure – III.
- 9.4.2. The technical documentation involving detailed instruction for operation and maintenance, users' manual etc., is to be delivered with every unit of the equipment supplied. The language of the documentation should be English.
- 9.4.3. The Models offered should strictly conform to the specifications given in the product literature and these models should be supported for a minimum period of 7 years including warranty period and post warranty maintenance (AMC). The Models proposed/ marked for withdrawal from the market and the models under quality testing should not be offered. Bank shall reserve right to ask for PROOF OF CONCEPT on working of the newly introduced Models in the market, if offered, on the agreed terms & conditions.
- 9.4.4. When the configuration/ feature required is not available in a particular model, the next available higher configuration model shall be offered.
- 9.4.5. In addition to the above, if any additional/ enhanced configuration is suggested in view of technological changes, it may be furnished as optional feature with/ without cost duly explaining the additional utility of the offered model in both the technical offer document as well as Commercial Offer document. However, the basic quote should be confined only to the configuration/ model offered for.
-

9.5. Governing language

- 9.5.1. The purchase order/Contract shall be written in English. All correspondence and other documents pertaining to the purchase order / Contract, which are exchanged by the parties, shall be written in English.
- 9.5.2. The technical documentation involving detailed instruction for operation and maintenance, users'
- 9.5.3. Manual etc. is to be delivered with every unit of the equipment supplied. The language of the documentation should be English.
-

9.6. Applicable laws

The Contract shall be interpreted in accordance with the laws prevalent in India.

9.7. Compliance with all applicable laws:

The Bidder shall undertake to observe, adhere to, abide by, comply with and notify the Bank about all laws in force or as are or as made applicable in future, pertaining to or applicable to them, their business, their employees or their obligations towards them

and all purposes of this Tender and shall indemnify, keep indemnified, hold harmless, defend and protect the Bank and its employees/ officers/ staff/ personnel/ representatives/ agents from any failure or omission on its part to do so and against all claims or demands of liability and all consequences that may occur or arise for any default or failure on its part to conform or comply with the above and all other statutory obligations arising there from.

9.8. Compliance in obtaining approvals/ permissions/ licenses:

The Bidder shall promptly and timely obtain all such consents, permissions, approvals, licenses, etc., as may be necessary or required for any of the purposes of this project or for the conduct of their own business under any applicable Law, Government Regulation/Guidelines and shall keep the same valid and in force during the term of the project, and in the event of any failure or omission to do so, shall indemnify, keep indemnified, hold harmless, defend, protect and fully compensate the Bank and its employees/ officers/ staff/ personnel/ representatives/agents from and against all claims or demands of liability and all consequences that may occur or arise for any default or failure on its part to conform or comply with the above and all other statutory obligations arising there from and the Bank will give notice of any such claim or demand of liability within reasonable time to the bidder.

9.9. Performance security

A. During Warranty

- 9.9.1.** The successful bidder(s) shall provide Performance Security in the form of an unconditional Bank Guarantee (BG) from a scheduled commercial Bank for an amount equivalent to 10% of contract value and valid for WARRANTY period(60 month) + THREE months (invocation period) from the date of acceptance.
- 9.9.2.** The performance guarantee to be submitted within ONE month after acceptance of goods and before release of full and final payment of the Contract for indemnifying Bank against any default / failure in execution of contract, as per the format provided by Bank.
- 9.9.3.** Since the validity of the BG is linked to the warranty/ acceptance of the hardware, the bidder shall submit the BG only after getting the confirmation from the Bank about the acceptance & warranty period.

B. During AMC

- 9.9.4.** During AMC period, the successful bidder(s) shall provide Performance Security in the form of an unconditional Bank Guarantee (BG) from a scheduled commercial Bank for an amount equivalent to 10% of annual AMC value and valid for 15 months (including invocation period of 3 months) from the date of start of AMC. The BG to be submitted annually for the AMC period.

9.10. Insurance

- 9.10.1.** The Bidder is responsible for acquiring insurance for all components, equipment and software. The goods supplied under the Contract shall be fully insured.
- 9.10.2.** The insurance shall be for an amount equal to 110 percent of the Cost, Insurance and Freight (CIF) value of the Goods delivered to SIDBI covering “All Risks” (fire, burglary, natural calamities such as Earth quake, floods etc.) valid till one month from the date of delivery. If the vendor fails to obtain insurance cover and any loss or damage occur, the vendor will have to replace the items with new ones without any cost to the Bank.
- 9.10.3.** Where the Supplier is required under the Contract to transport the Goods to a specified place of destination within India, transport to such place of destination in India, including insurance and storage, as shall be specified in the Contract, shall be arranged by the Supplier
- 9.10.4.** Should any loss or damage occur, the Bidder shall
- Initiate and pursue claim till settlement, and
 - Promptly make arrangements for replacement of any damaged item/s irrespective of settlement of claim by the underwriters.

9.11. Inspections and tests

- 9.11.1.** Inspection and Quality Control tests before evaluation, prior to shipment of Goods and at the time of final acceptance are as follows:
- Inspection/Pre-shipment Testing of Goods as per quality control formats including functional testing, burn-in tests and mains fluctuation test at full load, facilities etc., as per the standards / specifications may be done at factory site of the Supplier before dispatch of goods, by the Bank / Bank’s Consultants /Testing Agency. The supplier should intimate the Bank before dispatch of goods to various locations/ offices for conduct of pre-shipment testing. Successful conduct and conclusion of pre-dispatch inspection shall be the sole responsibility of the Supplier.
 - Provided that the Bank may, at its sole discretion, waive inspection of goods having regard to the value of the order and/or the nature of the goods and/or any other such basis as may be decided at the sole discretion of the Bank meriting waiver of such inspection of goods.
 - In the event of the hardware and software failing to pass the acceptance test, as per the specifications given, a period not exceeding two weeks will be given to rectify the defects and clear the acceptance test, failing which, the Bank reserves the right to cancel the Purchase Order.
- 9.11.2.** Nothing stated herein above shall in any way release the Supplier from any warranty or other obligations under this Contract.
- 9.11.3.** The Supplier shall provide complete and legal documentation of Systems, all subsystems, operating systems, system software and the other software. The Supplier shall also provide licensed software for all software products, whether

developed by it or acquired from others. The Supplier shall also indemnify the Bank against any levies/penalties on account of any default in this regard.

- 9.11.4. On successful completion of above pre-shipment test, receipt of deliverables, etc., and after the Bank is satisfied with the working on the system, the clearance certificate will be signed by the, Testing Agency and the representative of the Bank.

9.12. Delivery and Installation Schedule

A. Delivery

- 9.12.1. The Bidder should deliver the goods within **Eight weeks from the date of purchase order.**
- 9.12.2. Delivery of the Goods shall be made by the Supplier in accordance with the terms of the Purchase Contract. The bidder should take responsibility of the Goods till it reaches the delivery destination as informed by Bank, transport to such place of destination in India, including insurance and storage, as shall be specified in the Contract, shall be arranged by the Supplier.
- 9.12.3. Products shall be supplied in a ready to use condition along with all Cables, Connectors, Software Drivers, Manuals and Media etc.
- 9.12.4. Bidder shall arrange the Road Permits or any other document wherever required. Any letter required for this will be given by the Bank.
- 9.12.5. The Bank will not be in a position to supply Form-C or Form-D and bidder will have to arrange for Form 31 or 32 or any other road permit, if required, on behalf of SIDBI.

B. Installation

- 9.12.6. The Bidder shall install the hardware/software; integrate with existing network (LAN/WAN/SAN); Showcase/demonstrate the functionality as per acceptance test criteria within **FOUR (4)** weeks from the date of delivery of the equipment at respective location.
- 9.12.7. The Bidder to explain the Bank officials the details of all the features and functionality of the solution.
- 9.12.8. After completion of installation & acceptance test the bidder should obtain sign-off on the Installation-cum-Acceptance certificate as per **Annexure –XIII** from the Bank official at respective locations. SIDBI will carry out acceptance of hardware/software as per acceptance test plan.
- 9.12.9. Installation will be treated as incomplete in one/all of the following situations:
- Non-delivery of any hardware or other components viz. accessories, documentation, software/ drivers media mentioned in the order.
 - Non-delivery of supporting documentation.
 - Delivery, but no installation of the components and/or software.
 - Improper integration, configuration and migration of policies.

e. System operational, but unsatisfactory to the Bank.

9.12.10. The Bank will consider the inability of the Bidder to deliver or install the equipment within the specified time limit, as a breach of contract and would entail the payment of Liquidation Damages on the part of the Bidder.

9.12.11. The liquidation damages represent an estimate of the loss or damage that the Bank may have suffered due to delay in performance of the obligations (relating to delivery, installation, operationalisation, implementation, training, acceptance, warranty, maintenance etc. of the deliverables) by the Bidder.

9.12.12. The Bank shall, without prejudice to its other remedies under the Contract, deduct from the Contract Price, as liquidated damages, a sum as specified in General Terms and Conditions

9.13. Locations for Delivery & Installation and Buy-back:

The equipment to be delivered, installed and maintained (including support) at the following location. The details of items under buyback are given in **Annexure-XV**.

	Item	Details	Qty	Delivery Location	Total
A	Server Procurement				
1	Chassis / Enclosure	Chassis to host Blade Server	1	Mumbai	1
2	Category – A	Intel Blade Server	6	Mumbai	6
3	Category – B	Intel Rack Server	2	Chennai	2
4	Category – C	Intel Rack Server	1	* CGTMSE, Mumbai	1
5	Category – D	Intel Tower Server (4)	1	Bangalore	4
			1	Faridabad	
			1	Indore	
			1	New Delhi	
6	Category – E	Intel Tower Server(2)	1	* MUDRA, Mumbai	2
			1	* ISARC, Mumbai	
	Item	Details		Delivery Location	Total
B	SAN Storage				
1	SAN Storage	SAN - 20 TB with 5 Years Support		Mumbai	1
2	SAN- Port Enable	HP Storage Works 8/24 Switch SW -1 -- 8 Port - to be enabled SW -2 - 16 port - to be enabled		Mumbai	24 Port
C	Virtualization Software	Server Virtualization Software		Mumbai	12 CPU
D	External Tape Drive	LTO - Gen 6		Chennai	2
				* CGTMSE, Mumbai	1

Small Industries Development Bank of India [SIDBI]
MSME Development Center
3rd Floor, Information Technology Vertical
Plot No.C-11, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai - 400051

Contact: Shri Rajesh Joshi, Phone No: 022-67531251, rjoshi@sidbi.in

- * **Separate purchase order will be issued by the subsidiary / associate organization or organization being managed by SIDBI for hardware / software as per the contracted rates at the same terms and conditions. Towards such orders, the payment will be made by the respective organizations.**

9.14. Delivery and Documents:

The details of shipping and/or other documents to be furnished by the Supplier are specified hereunder.

- 9.14.1. Original copy of the delivery challan, duly signed with name, designation, date and seal of the office concerned affixed.
- 9.14.2. Original copy of Supplier's invoices showing contract number, goods description, quantity, unit price, taxes and total amount;
- 9.14.3. Inspection Certificate issued by the nominated inspection agency and the Supplier's factory inspection report and Quality Control Test Certificates, if any.
- 9.14.4. The Supplier is responsible for all unpacking and installation of Products. The Supplier will ensure that all systems along with software have been commissioned as per scope for successful and continuous operation at all installation sites.

9.15. Acceptance Test

- 9.15.1. The acceptance / performance test will be performed after completion of installation of all the equipments at the location. Complete hardware and Software as specified in the tender must have been supplied & installed properly by the Bidder prior to acceptance of the same. The acceptance test will be conducted by the Bank, their consultant or other such person nominated by the Bank at its option. The Bidder will be responsible for setting up and running the acceptance test without any extra cost to the Bank.
- 9.15.2. The Installation will be deemed as incomplete if any component of the hardware is not delivered or is delivered but not installed and / or not operational or not acceptable to the Bank after acceptance testing/examination. In such an event, the supply and installation will be termed as incomplete and system(s) will not be accepted and the warranty period will not commence. The installation will be accepted only after complete commissioning of hardware.
- 9.15.3. In the event of hardware and software failing to pass the acceptance test, a period not exceeding two weeks will be given to rectify the defects and clear the acceptance test, failing which the Bank reserves the right to get the corresponding component replaced by the Bidder at no extra cost to the Bank or to cancel the order and recall all the payments made by the bank to the bidder and forfeit the EMD / Bank Guarantee (BG).

- 9.15.4.** Successful conduct and conclusion of the acceptance tests for the installed components shall also be the sole responsibility and at the cost of the Bidder. During acceptance testing the bidder has to demonstrate all the features of the respective hardware and software items.
- 9.15.5.** The Bank 's right to inspect, test and, where necessary, reject the Goods after the Goods' arrival at destination shall in no way be limited or waived by reason of the Goods having previously been inspected, tested and passed by the Bank or its representative prior to the shipment of the goods.
- 9.15.6. Acceptance test criteria for all the h/w items are given below:**

S.N	Nature of activity	Remarks
1	Physical Delivery of the hardware items as per the PO and hardware configuration.	The bidder has to deliver and install the items mentioned in the PO at respective locations along with all the accessories, CDs/DVDs, manuals etc.
2	Configuration and Installation	The bidder will configure the equipment as per scope of work, integrate the same with existing network and demonstrate its working. The bidder will also be required to submit the documents as defined in scope of work.
3	OS, Network Configuration and related issues	<input checked="" type="checkbox"/> The vendor will install and implement OS versions with recommended service Packs, patches, if required. <input checked="" type="checkbox"/> Compatibility issues of sub-systems with OS, respective drivers, firmware, if required, are to be resolved by the vendor. <input checked="" type="checkbox"/> Network and common TCP/IP configuration. <input checked="" type="checkbox"/> The vendor shall ensure the integration of the servers with present network setup of SIDBI (LAN/WAN/SAN) <input checked="" type="checkbox"/> SAN Installation & configuration /allocation at Mumbai
4	Virtualization software	Creation of Virtual Machine as required by SIDBI; Migration & configuration of servers (Physical server to virtual server and Virtual server to Virtual server using suitable utility) as required by SIDBI
5	Features demonstration of Blade chassis / servers, SAN storage and virtualization software	The bidder has to demonstrate all features to SIDBI officials.
6	Installation-cum-Acceptance Certificate for software	<input checked="" type="checkbox"/> The delivered software should correspond to what is stated in the purchase order without deviation, except where mutually agreed upon. <input checked="" type="checkbox"/> The software is fully installed. <input checked="" type="checkbox"/> The features specified in the TFS/mutually agreed for implementation should be demonstrated. <input checked="" type="checkbox"/> Performance of at least one complete cycle for a period of one week. <input checked="" type="checkbox"/> The final acceptance of the system will be based on successful processing under live operations of

S.N	Nature of activity	Remarks
		<p>projected volumes.</p> <p><input checked="" type="checkbox"/> Certificate from respective software OEM confirming installation of software on the corresponding hardware meeting their license compliances.</p>
<p>As a confirmation to the above activities mentioned at Sr. 1, 2 & 3, bidder shall obtain Installation-cum-acceptance certificate as per Annexure – XI duly signed by SIDBI officials after 1 week of successful operation of the equipment.</p> <p>The installation-cum-acceptance certificate to be submitted at the time of claiming final payment.</p>		

9.16. Acceptance Date

- 9.16.1.** Bidder shall submit all the duly signed Installation Certificates at Bank’s Mumbai office.
- 9.16.2.** For the convenience of the bidder and the Bank, single acceptance date would be arrived for the entire lot of purchase by taking weighted average of all the installation dates. Accordingly, the warranty period of 5 years for hardware and one year for software starting from the date of acceptance, shall be determined and conveyed to the bidder in writing.
- 9.16.3.** The back to back warranty certificate from OEM should be from date of acceptance and the same to be submitted for release of final payment.

9.17. Repeat Order / Order for Optional Items

- 9.17.1.** The bank reserves the right to place order for hardware item(s)/ additional licenses of the software/ optional items, at same rates and terms & conditions during a period of **one year from the date of acceptance of purchases order** by the bidder. No additional cost whatsoever other than the cost contracted would be paid.
- 9.17.2.** In case of any change in tax rates, the currently prevailing tax rates will be applicable while placing repeat orders.
- 9.17.3.** However, AMC rates will remaining valid & binding on the selected bidder for which order may be placed separately as per the scope defined in **Section 3.5**.

9.18. Change / Modification in Delivery Locations

Bank reserves the right to change/modify locations for supply of the items at any other location in India. In the event of any change/modification in the locations where the hardware items are to be delivered, the bidder in such cases shall deliver, install and commission at the modified locations at no extra cost to the Bank. However if the hardware items are already delivered, and if the modifications in locations are made after delivery, the bidder shall carry out installation and commissioning at the modified locations. The Bank in such cases shall bear the shifting charges/arrange shifting. In case required, on Bank’s request, the bidder shall shift the material to the alternate locations

at mutually agreed price. The OEM Warranty/AMC should remain valid and applicable to the altered locations also.

9.19. Forfeiture of performance security

The Bank shall be at liberty to set off/adjust the proceeds of the performance guarantee towards the loss, if any, sustained due to the supplier's failure to complete its obligations under the contract. This is without prejudice to the Bank's right to proceed against the Supplier in the event of the security being not enough to fully cover the loss/damage.

9.20. No Commitment to Accept Lowest or Any Offer

- 9.20.1.** The Bank reserves its right to reject any or all the offers without assigning any reason thereof whatsoever.
- 9.20.2.** The Bank will not be obliged to meet and have discussions with any bidder and/or to entertain any representations in this regard.
- 9.20.3.** The bids received and accepted will be evaluated by the Bank to ascertain the best and lowest bid in the interest of the Bank. However, the Bank does not bind itself to accept the lowest or any Bid and reserves the right to reject any or all bids at any point of time prior to the order without assigning any reasons whatsoever. The bank reserves the right to re-tender.

9.21. Conditional Bids

Conditional bids shall not be accepted on any ground and shall be rejected straightway. If any clarification is required, the same should be obtained before submission of bids.

9.22. Contacting the Bank

- 9.22.1.** Bidder shall NOT contact the Bank on any matter relating to its Bid, from the time of opening of Bid to the time a communication in writing about its qualification or otherwise received from the Bank.
- 9.22.2.** Any effort by the Bidder to influence the Bank in its decisions on Bid evaluation, Bid comparison may result in the rejection of the Bidder's Bid.

9.23. Taken / Brought over of Company

Subsequent to the order being placed by SIDBI, in the event of bidder or the concerned OEM being taken/ bought over by another company, all the obligations and execution of responsibilities under the agreement with SIDBI should be passed on for compliance by the new company in the negotiation for their transfer.

9.24. No Employer – Employee Relationship

The selected bidder or any of its holding / subsidiary / joint-venture / affiliate / group / client companies or any of their employees / officers / staff / personnel / representatives / agents shall not, under any circumstances, be deemed to have any employer-employee relationship with the Bank or any of its employees / officers / staff / representatives / personnel / agents.

9.25. Termination

- 9.25.1. Prior to the delivery of the hardware items, the Bank may at any time terminate the contract by giving written notice to the Bidder if the Bidder becomes bankrupt or otherwise insolvent. In this event, termination will not prejudice or affect any right of action or remedy, which has accrued or will accrue thereafter to the Bank.
- 9.25.2. The Bank reserves the right to cancel the contract in the event of happening one or more of the following Conditions:
1. Failure of the successful bidder to accept the contract;
 2. Delay in offering equipments for pre-delivery Inspection;
 3. Delay in delivery beyond the specified period;
 4. Delay in completing installation / implementation and acceptance tests / checks beyond the specified periods;
 5. Serious discrepancy in hardware noticed during the pre-dispatch factory inspection; and
- 9.25.3. In addition to the cancellation of purchase contract, Bank reserves the right to appropriate the damages through encashment of Bid Security / Performance Guarantee given by the Bidder.

9.26. Patent Rights

In the event of any claim asserted by a third party of infringement of copyright, patent, trademark, industrial design rights, etc. arising from the use of the Goods or any part thereof in India, the Supplier shall act expeditiously to extinguish such claim. If the Supplier fails to comply and the Bank is required to pay compensation to a third party resulting from such infringement, the Supplier shall be responsible for the compensation including all expenses, court costs and lawyer fees. The Bank will give notice to the Supplier of such claim, if it is made, without delay.

9.27. Corrupt and fraudulent practice

As per Central Vigilance Commission (CVC) directives, it is required that Bidders / Suppliers / Contractors observe the highest standard of ethics during the execution of this RfP and subsequent contract(s). In this context, the bidders to note the following:

- 9.27.1. "Corrupt Practice" means the offering, giving, receiving or soliciting of anything of value to influence the action of an official in the procurement process or in contract execution.
- 9.27.2. "Fraudulent Practice" means a misrepresentation of facts in order to influence a procurement process or the execution of contract to the detriment of the Bank and includes collusive practice among bidders (prior to or after bid submission) designed to establish bid prices at artificial non- competitive levels and to deprive the Bank of the benefits of free and open competition.

9.27.3. The Bank reserves the right to declare a bidder ineligible, either indefinitely or for a stated period of time, to be awarded a contract if at any time it determines that the bidder has engaged in corrupt or fraudulent practices in competing for or in executing the contract.

9.28. Waiver

No failure or delay on the part of either party relating to the exercise of any right power privilege or remedy provided under this RFP or subsequent agreement with the other party shall operate as a waiver of such right power privilege or remedy or as a waiver of any preceding or succeeding breach by the other party nor shall any single or partial exercise of any right power privilege or remedy preclude any other or further exercise of such or any other right power privilege or remedy provided in this RFP all of which are several and cumulative and are not exclusive of each other or of any other rights or remedies otherwise available to either party at law or in equity.

9.29. Violation of terms

The Bank clarifies that the Bank shall be entitled to an injunction, restraining order, right for recovery, specific performance or such other equitable relief as a court of competent jurisdiction may deem necessary or appropriate to restrain the Bidder from committing any violation or enforce the performance of the covenants, obligations and representations contained in this RFP. These injunctive remedies are cumulative and are in addition to any other rights and remedies the Bank may have at law or in equity, including without limitation a right for recovery of any amounts and related costs and a right for damages.

9.30. Confidentiality

9.30.1. This RfP contains information proprietary to SIDBI. Each recipient is entrusted to maintain its confidentiality. It should be disclosed only to those employees involved in preparing the requested responses. The information contained in the RfP may not be reproduced in whole or in part without the express permission of SIDBI. The Bidders shall submit a non-disclosure agreement as per Annexure -X on non-judicial stamp paper of appropriate value at the time of submission of bids.

9.30.2. In case the selected vendor acts is extending similar services to multiple customers, vendor shall take care to build strong safeguards so that there is no co-mingling of information, documents, records and assets related to services within the ambit of this RfP and subsequent purchase order.

9.31. IPR Infringement

As part of this project, bidder / service provider will deliver different software, if the use of any such software by / for SIDBI, infringes the intellectual property rights of any third party, Service provider shall be primarily liable to indemnify SIDBI to the extent of direct damages against all claims, demands, costs, charges, expenses, award, compensations etc. arising out of the proceedings initiated by third party for such infringement, subject

to the condition that the claim relates to Software provided/used by Bidder/Service provider under this project.

9.32. Limitation of liability

Save and except the liability under Section of “IPR Infringement” and “Indemnity provision” in **Clause 9.31** and **Clause 9.38** respectively herein below, in no event shall either party be liable with respect to its obligations for indirect, consequential, exemplary, punitive, special, or incidental damages, including, but not limited to, loss of data / programs or lost profits, loss of goodwill, work stoppage, computer failure, loss of work product or any and all other commercial damages or losses whether directly or indirectly caused, even if such party has been advised of the possibility of such damages. The aggregate liability of the Service Provider, arising at any time under this Agreement shall not exceed the order value.

9.33. Rights to Visit

- 9.33.1. All records of the Bidder with respect to any matters covered by this Tender document/ subsequent order shall be made available to SIDBI or its designees at any time during normal business hours, as often as SIDBI deems necessary, to audit, examine, and make excerpts or transcripts of all relevant data.
- 9.33.2. SIDBI, including its regulatory authorities like RBI etc., reserves the right to verify, through their officials or such other persons as SIDBI may authorise, the progress of the project at the development /customization site of the Bidder or where the services are being rendered by the bidder.
- 9.33.3. The Bank and its authorized representatives, including regulator like Reserve Bank of India (RBI) shall have the right to visit any of the Bidder’s premises with prior notice to ensure that data provided by the Bank is not misused. The Bidder will have to cooperate with the authorized representative/s of the Bank and will have to provide all information/ documents required by the Bank.
- 9.33.4. The right to visit under these clauses shall be restricted to physical files related to this arrangement. Visit shall be conducted during normal business hours and on normal working days after informing the bidder in advance.

9.34. Audit

- 9.34.1. The vendor shall allow the Bank, its authorised personnel, its auditors (internal and external), authorised personnel from RBI / other regulatory & statutory authorities, and grant unrestricted right to inspect and audit its books and accounts, to provide copies of any audit or review reports and findings made on the service provider, directly related to the services.
- 9.34.2. In case any of the services are further outsourced/ assigned/ subcontracted to other vendors, it will be the responsibility of the vendor to ensure that the authorities /officials as mentioned above are allowed access to all the related places, for inspection and verification.

9.34.3. Audit under this clause shall be restricted to physical files related to this arraignment. Audit shall be conducted during normal business hours and on normal working days after informing the bidder in advance.

9.35. Grievances Redressal Mechanism

Bank has a grievances redressal mechanism for its customers and designated grievances redressal officers. The bank would use the same mechanism to address the grievances, if any, of the customers related to the services being rendered within the ambit of this RfP.

9.36. Compliance with Statutory and Regulatory Provisions

It shall be the sole responsibility of the Vendor to comply with all statutory and regulatory provisions while delivering the services mentioned in this RFP, during the course of the contract.

9.37. Right of Publicity

Any publicity by the Bidder in which the name of SIDBI is to be used should be done only with the explicit written permission of SIDBI.

9.38. Indemnity

9.38.1. The Bidder/ successful bidder shall indemnify the Bank, and shall always keep indemnified and hold the Bank, its employees, personnel, officers, directors, harmless from and against any and all losses, liabilities, claims, actions, costs and expenses (including attorneys' fees) relating to, resulting directly or indirectly from or in any way arising out of any claim, suit or proceeding brought against the Bank as a result of:

9.38.2. Bank's authorized / bona fide use of the Deliverables and /or the Services provided by Bidder under this RfP document; and/or

9.38.3. An act or omission of the Bidder, employees, agents, sub contractors in the performance of the obligations of the Bidder under this RfP document; and/or

9.38.4. Claims made by employees or subcontractors or subcontractors' employees, who are deployed by the Bidder, against the Bank; and/or

9.38.5. Breach of any of the term of this RfP document and/or of the agreement to be entered subsequent this RfP or breach of any representation or false representation or inaccurate statement or assurance or covenant or warranty by the successful Bidder under this RfP document and/or of the agreement to be entered subsequent this RfP; and/or

9.38.6. Any or all Deliverables or Services infringing any patent, trademarks, copyrights or such other Intellectual Property Rights; and/or

9.38.7. Breach of confidentiality obligations of the Bidder contained in this RfP document; and/or

9.38.8. Negligence, fraudulence activities or gross misconduct attributable to the bidder or its employees or sub-contractors; and/or

- 9.38.9.** The use of unlicensed and illegal Software and/or allied components by the successful Bidder
- 9.38.10.** The Bidder will have to at its own cost and expenses defend or settle any claim against the Bank that the Deliverables and Services delivered or provided under this RfP document infringe a patent, utility model, industrial design, copyright, trade secret, mask work or trade mark in the country where the Deliverables and Services are used, sold or received, provided the Bank:
1. Notifies the Bidder in writing; and
 2. Cooperate with the bidder in the defense and settlement of the claims.
- 9.38.11. The Bidder shall not be liable for defects or non-conformance resulting from:**
1. Software, hardware, interfacing not approved by Bidder; or
 2. Unauthorized modification of Software or any individual product supplied under this RfP document, or Bank's failure to comply with any mutually agreed environmental specifications.
 3. Use of a Deliverable in an application or environment for which it was not designed or not contemplated under this Agreement;
 4. Modification of a deliverable by anyone other than the bidder where the unmodified version of the deliverable would not be infringing.

9.39. Force majeure

- 9.39.1.** If the performance as specified in this order is prevented, restricted, delayed or interfered by reason of Fire, explosion, cyclone, floods, War, revolution, acts of public enemies, blockage or embargo, Any law, order, proclamation, ordinance, demand or requirements of any Government or authority or representative of any such Government including restrict trade practices or regulations, Strikes, shutdowns or labour disputes which are not instigated for the purpose of avoiding obligations herein, or Any other circumstances beyond the control of the party affected, then notwithstanding anything here before contained, the party affected shall be excused from its performance to the extent such performance relates to prevention, restriction, delay or interference and provided the party so affected uses its best efforts to remove such cause of non-performance and when removed the party shall continue performance with utmost dispatch.
- 9.39.2.** If a Force Majeure situation arises, the Bidder shall promptly notify the Bank in writing of such condition, the cause thereof and the change that is necessitated due to the conditions. Until and unless otherwise directed by the Bank in writing, the Bidder shall continue to perform its obligations under the Contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the Force Majeure event

9.40. Resolution of Disputes

- 9.40.1. It will be the Bank's endeavour to resolve amicably any disputes or differences that may arise between the Bank and the Bidder from misconstruing the meaning and operation of the Tender and the breach that may result.
- 9.40.2. In case of Dispute or difference arising between the Bank and a Supplier relating to any matter arising out of or connected with this agreement, such disputes or difference shall be settled in accordance with the Arbitration and Conciliation Act, 1996. The Arbitrators shall be chosen by mutual discussion between the Bank and the Supplier OR in case of disagreement each party may appoint an arbitrator and such arbitrators may appoint an Umpire before entering on the reference. The decision of the Umpire shall be final.
- 9.40.3. The Bidder shall continue work under the Contract during the arbitration proceedings unless otherwise directed in writing by the Bank or unless the matter is such that the work cannot possibly be continued until the decision of the Arbitrator or the umpire, as the case may be, is obtained.
- 9.40.4. Arbitration proceedings shall be held at Mumbai, India, and the language of the arbitration proceedings and that of all documents and communications between the parties shall be English;
- 9.40.5. Notwithstanding anything contained above, in case of dispute, claim & legal action arising out of the contract, the parties shall be subject to the jurisdiction of courts at Mumbai, India only.
- 9.40.6. Any notice given by one party to the other pursuant to this Contract shall be sent to the other party in writing or by fax and confirmed in writing to the other party's specified address. The same has to be acknowledged by the receiver in writing.
- 9.40.7. A notice shall be effective when delivered or on the notice's effective date, whichever is later

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10. Annexure(s)