

### 12.3 Annexure – III: Technical Bid (Revised)

#### RFP No. 400/2021/1590/BYO/ITV Dated November 27, 2020

Bidder is requested to note that scoring on the technical parameters will depend on the quality of response being furnished for each of the parameters. Response may please be furnished accordingly in the following format and as mentioned in the relevant section of the RfP. In case of requirement, additional annexures may be attached, if required, as an evidence for scoring matrix:

S N.	Parameters	Max. Marks	Remarks
1	Project Management and Technical Presentation	20	Evaluation based on the Bank's perception of the quality and applicability of the proposal and interactions held during presentation.
2	<p><b>Bidder's Experience:</b> The Bidder shall have experience in providing SAM Services and / or advisory in software license compliance services for BFSI.</p>	30	<p>a) One BFSI with 1000 or above end points - 10 marks b) Two BFSI with 1000 or above end points - 20 marks c) Three BFSI with 1000 or above end points - 30 marks</p> <p>Copy of PO or Client Certificate or Self-declaration letter on bidder's letter head duly signed by authorized signatory, indicating:</p> <p>a) Date of PO/ Contract b) Name of clients c) Brief scope of Work d) Contact point reference (name, e-mail, mobile no.)</p>
3	<p><b>OEM Authorization:</b> The Bidder should have experience in auditing the software licenses for following Six (06) OEMs as part SAM Service or as part of OEM engagement: Microsoft, Veritas, Oracle, VMware, Symantec, Red Hat.</p> <p>Also, compliance certificates/ final audit reports issued by the bidder to its customer(s) for respective OEMs</p>	30	<ul style="list-style-type: none"> <li>• If Bidder has carried out audit for all Six (06) mentioned OEMs in Clause 3 - 30 marks</li> <li>• If Bidder has carried out audit for any Four (04) of mentioned OEMs in Clause 3 – 20 marks</li> <li>• If Bidder has carried out audit for any Two (02) of mentioned OEMs in Clause 3 – 10 marks</li> </ul> <p>(Compliance certificates/ final audit reports issued by the bidder to its customer(s) for respective OEMs, to be submitted)</p>
4	Customer Feedback	20	The Bidder to provide contact details of three (03) its customers for whom similar services have been extended.
<b>Total Technical Evaluation Score</b>		<b>100</b>	

### **Reference Customer Details**

1. The details of existing customers to whom Bidder has provided SAM Services:

S.N.	Organization	Contact Details				
		Name	Designation	Landline No.	Mobile No	Mail id
1						
2						
3						

2. The Bank's team would be contacting the Bidder's customers for their feedback. Hence, the bidder to take all necessary approvals from the client.

I certify that the above-mentioned information and the relevant annexure and enclosures are true and correct

**Date**

**Place**

**Signature of Authorized Signatory ...**

**Name of the Authorized Signatory ...**

**Designation ...**

**Phone & E-mail:**

**Name of the Organization ...**

**Seal ...**

**NOTE**

1. The bidder's response column should contain the details, Yes/No will not be accepted.
2. The proof, wherever applicable to be attached and tag number of same to be specified in the response.
3. Bank shall also carry out Site visit(s) of the proposed floor in the proposed facility to verify the details and based on which marks will be awarded.
4. The bidder to take necessary approvals from the customers whose reference is provided to the Bank.