

### 6. Minimum Eligibility Criteria - Revised

S.N.	Criteria	Proof to be Submitted	Bidders Response
1	<p>The bidder should be a Company Registered under Company act and should be in business for at least FIVE (5) years as on March 31, 2018.</p> <p><b><i>In case the bidder is the result of a merger / acquisition, at least one of the merging companies should have been in operation for at least 5 years as on March 31, 2018.</i></b></p>	Copy of registration certificate to be submitted.	
2	The bidder should be a Telecom Service Provider and should have a valid Indian Government License to provide and operate MPLS-VPN connectivity to customers.	Attested copy of the appropriate certificate / license to be submitted.	
3	<p>The Bidder should have at least five years' experience in supplying, installing, commissioning and maintenance of MPLS VPN in scheduled commercial bank or financial institution.</p> <p><b><i>In case the bidder is the result of a merger / acquisition, at least one of the merging companies should have at least five years' experience in supplying, installing, commissioning and maintenance of MPLS VPN in scheduled commercial bank or financial institution.</i></b></p>	<p>a) Copies of the purchase order issued by the institutions OR</p> <p>b) A certificate/ letter from the Bank/ Financial Institutions.</p>	
4	<p>The bidder must possess following certification:</p> <p>a) TL 9000 and</p> <p>b) ISO 27001</p> <p>CPSUs are exempted from the clause.</p>	Copies of the certificate to be provided along with self-attestation by the authorized signatory with company seal.	
5	<p>The Bidder should have delivered MPLS VPN connectivity at least to 50 sites across India, out of which at least 25 sites should be of single customer during last FIVE years from the date of current RfP.</p> <p><b><i>In case the bidder is the result of a merger / acquisition, at least one of the merging companies should have delivered MPLS VPN connectivity at least to 50 sites across India, out of which at least 25 sites should be of single customer during last FIVE years from the date of current RfP.</i></b></p>	<p>a) Certification / Undertaking on company's letter head with details of customers to be submitted.</p> <p>b) <b><u>The details of customer should include:</u></b> Name of the company, Order No. and date, No. of locations, no of links, Period of contract, contact details of customer (Name, mailed and/or phone no.)</p>	
6	The Service Provider should have underground OFC laid across the country:	a) Certification / Undertaking on company's letter head from the bidder signed by the	



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	<p>(a) Of its OWN OR</p> <p>(b) Have the same on lease and the lease not expiring during the period of service sought for by the bank.</p> <p><b><i>In case the bidder is the result of a merger / acquisition, at least one of the merging companies should comply to the clause.</i></b></p>	<p>authorized signatory with company seal.</p> <p>b) Certification / Undertaking on company's letter head from the bidder with details duly signed by authorized signatory with Company seal indicating availability of lease for the period of <u>6 years</u> from the date of RfP.</p>	
7	The bidder should be able to provide pre-defined Traffic transport QoS Parameters which provide throughput, latency, packet loss, jitter commitments and application traffic prioritization.	Certification / Undertaking on company's letter head from the bidder duly signed by authorized signatory with Company seal.	
8	All the POPs from where the MPLS bandwidth shall be provided should have redundancy of equipments, links, power, backhaul connectivity etc.	Certification / Undertaking on company's letter head from the bidder signed by the authorized signatory with company seal.	
9	The bidder should have dual stack (IPv4 and IPv6) network deployed.	Certification / Undertaking on letter head from the bidder with details duly signed by authorized signatory with Company seal.	
10	The bidder should have a minimum average annual turnover of at least Rs.100 Crore over the last three (3) years i.e. FY 2016, 2017 and 2018.	Supporting the fact, the bidder should furnish Audited annual reports for FY 2015-16, FY2016-17 & FY2017-18.	
11	The bidder should have positive Networth during last two FYs (2016-17 and 2017-18).		
12	The bidder should have cash profit (i.e., no cash loss) in 2 years out of last 3 years (FY 2016, 2017, 2018).		
	<p><b><i>In case the bidder is the result of a merger / acquisition, due consideration shall be given to the <u>combined past financial results</u> of the merging entities for the purpose of determining the networth, minimum average annual turnover and cash profit for the purpose of meeting the eligibility criteria. Further, at least one of the entities should be in operation for a period of less than 5 years. For this purpose, the decision of the bank will be treated as final and no further correspondence will be entertained on this.</i></b></p> <p><b>In case of merger / acquisition, the bidder has to submit CA certificate indicating:</b></p> <p>a) Combined Turnover for last</p>		•

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	<p>three FYs, year wise of the merging entities.</p> <p>b) Combined Networth for last three FYs, year wise of the merging entities and</p> <p>c) Combined cash profit for last three FYs, year wise of the merging entities.</p> <ul style="list-style-type: none"> <li>• CPSUs are <i>exempted</i> from the clause.</li> </ul>		
13	<p>The bidder should have their own Network Operating Center (NOC) existence in India for at least three years, with a centralized call logging facility to provide 24X7X365 customer support.</p> <p>The NOC should be managed by certified network engineers.</p>	<p>a) Certification / Undertaking on company's letter head from the bidder duly signed by authorized signatory with Company seal.</p> <p>b) The certificate / undertaking should also indicate the location of the NOC, address along with PIN code.</p> <p>c) Further, the bidder needs to certify that, they have certified network engineers working in the NOC for 24X7 monitoring.</p>	
14	<p>Bidder should have OWN/franchise service support centers in all the Bank office locations for providing on-site support for IP MPLS VPN connectivity.</p>	<p>The list of support centers containing Office Address, Telephone nos., etc. shall be submitted as per <b>Annexure -XII</b> of RfP.</p>	
15	<p>The bidder should have a clear Disaster Recovery and Business Continuity Plan in place for support services</p>	<p>Complete details of DR/BCP plan to be submitted, duly signed by authorized signatory with Company seal.</p>	
16	<p>The bidder company should not be owned or controlled by any Director, employee (or relatives) of SIDBI.</p>	<p>Self-declaration to this effect on company's letter head signed by company's authorized signatory with Company seal.</p>	
17	<p>The bidder should not have been black-listed by any Public Financial Institutions, Public Sector Bank, RBI or IBA or any other Government agencies as on the last date of tender submission.</p>	<p>Self-declaration to this effect on company's letter head signed by company's authorized signatory as per <b>Annexure-VI</b> of RfP.</p>	

Note: All other terms and conditions remain unchanged.

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**12.2 Annexure -II:- Minimum Eligibility Criteria - REVISED**

**12.2.1 Details of Bidder**

S. N	Description	Documents to be Submitted	Bidders Response
1	Name of the bidder company		
2	Year of establishment		
3	Ownership of Company.		
4	Registration number and date of registration.	Copy of Registration Certificate.	
5	Registered Office Address.		
6	GST Number	Copy of GST Registration certificate	
7	PAN No.	Copy of PAN number.	
8	<b>Promoter / Director Details</b>		
a	Name		
b	Designation (Promoter / Director)		
c	Mobile No.		
d	Mail Id		
9	<b>Address of bidder Office at Mumbai with contact numbers</b>		
a	Address		
b	Land Line No.		
c	Fax No.		
d	Mail Id.		
10	<b>Address of bidder Office at Chennai with contact numbers</b>		
a	Address		
b	Land Line No.		
c	Fax No.		
d	Mail Id.		
11	<b>Contact Details of Bidders authorized Representative (on whose behalf Power of Attorney issued)</b>		
a	Name		
b	Designation		
c	Mobile No.		
d	Mail id		

### 12.2.2 EMD Details

<b>A.</b>	<b>Demand Draft Details</b>	
i.	EMD amount	Rs.5,50,000/-
ii.	Demand Draft No. and Date	
iii.	Name and address of the Bank	
<b>B.</b>	<b>Bank Guarantee details</b>	
i.	BG Amount	Rs.5,50,000/-
ii.	BG Number and Date	
iii.	Name and Address of Bank	

### 12.2.3 Financials

				<u>Amount in Lakhs</u>
S.N.	Parameter → / FY↓	Annual Turnover	Cash Profit	Networth
1	2015-16			
2	2016-17			
3	2017-18			
Audited annual reports for FY 2015-16, FY2016-17 and FY2017-18 submitted. (Yes / No).				
<b><i>In case the bidder is the result of a merger / acquisition combined past financial results of the merging entities for the purpose to be specified. CA certificate to be attached.</i></b>				

### 12.2.4 Eligibility Criteria

S.N.	Criteria	Proof to be Submitted	Bidders Response
1	The bidder should be a Company Registered under Company act and should be in business for at least FIVE (5) years as on March 31, 2018.  <b><i>In case the bidder is the result of a merger / acquisition, at least one of the merging companies should have been in operation for at least 5 years as on March 31, 2018.</i></b>	Copy of registration certificate to be submitted.	
2	The bidder should be a Telecom Service Provider and should have a valid Indian Government License to provide and operate MPLS-VPN connectivity to customers	Attested copy of the appropriate certificate / license to be submitted.	
3	The Bidder should have at least five years' experience in supplying, installing, commissioning and	a) Copies of the purchase order issued by the institutions OR	

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	<p>maintenance of MPLS VPN in scheduled commercial bank or financial institution.</p> <p><b><i>In case the bidder is the result of a merger / acquisition, at least one of the merging companies should have at least five years' experience in supplying, installing, commissioning and maintenance of MPLS VPN in scheduled commercial bank or financial institution.</i></b></p>	<p>b) A certificate/ letter from the Bank/ Financial Institutions.</p>	
4	<p>The bidder must possess following certification:</p> <p>a) TL 9000 and b) ISO 27001</p> <p><b><i>In case the bidder is the result of a merger / acquisition, at least one of the merging companies should have the necessary certifications. Further, as and when the new certificate is obtained in the name of new entity, the same should be shared to the bank.</i></b></p>	<p>Copies of the certificate to be provided along with self-attestation by the authorized signatory with company seal.</p>	
5	<p>The Bidder should have delivered MPLS VPN connectivity at least to 50 sites across India, out of which at least 25 sites should be of single customer during last FIVE years from the date of current RfP.</p> <p><b><i>In case the bidder is the result of a merger / acquisition, at least one of the merging companies should have delivered MPLS VPN connectivity at least to 50 sites across India, out of which at least 25 sites should be of single customer during last FIVE years from the date of current RfP.</i></b></p>	<p>a) Certification / Undertaking on company's letter head with details of customers to be submitted.</p> <p>b) <b><u>The details of customer should include:</u></b></p> <p>Name of the company, Order No. and date, No. of locations, no of links, Period of contract, contact details of customer (Name, mailed and/or phone no.)</p>	
6	<p>The Service Provider should have underground OFC laid across the country:</p> <p>a) Of its OWN OR b) Have the same on lease and the lease not expiring during the period of service sought for by the bank</p> <p><b><i>In case the bidder is the result of a</i></b></p>	<p>a) Certification / Undertaking on company's letter head from the bidder signed by the authorized signatory with company seal.</p> <p>b) Certification / Undertaking on company's letter head from the bidder with details duly signed by authorized signatory with</p>	

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	<b><i>merger / acquisition, at least one of the merging companies should comply to the clause.</i></b>	Company seal indicating availability of lease for the period of <u>6 years</u> from the date of RfP.	
7	The bidder should be able to provide pre-defined Traffic transport QoS Parameters which provide throughput, latency, packet loss, jitter commitments and application traffic prioritization.	Certification / Undertaking on company's letter head from the bidder duly signed by authorized signatory with Company seal.	
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	facility to provide 24X7X365 customer support. The NOC should be managed by certified network engineers.	<p>signatory with Company seal.</p> <p>b) The certificate / undertaking should also indicate the location of the NOC, address along with PIN code.</p> <p>c) Further, the bidder needs to certify that, they have certified network engineers working in the NOC for 24X7 monitoring.</p>	
14	Bidder should have OWN/franchise service support centers in all the Bank office locations for providing on-site support for IP MPLS VPN connectivity.	The list of support centers containing Office Address, Telephone nos., contact person etc. shall be submitted as per <b>Annexure -XVIII of RfP.</b>	
15	The bidder should have a clear Disaster Recovery and Business Continuity Plan in place for support services	Complete details of DR/BCP plan to be submitted, duly signed by authorized signatory with Company seal.	
16	The bidder company should not be owned or controlled by any Director, employee (or relatives) of SIDBI.	Self-declaration to this effect on company's letter head signed by company's authorized signatory with Company seal.	
17	The bidder should not have been black-listed by any Public Financial Institutions, Public Sector Bank, RBI or IBA or any other Government agencies as on the last date of tender submission.	Self-declaration to this effect on company's letter head signed by company's authorized signatory as per <b>Annexure-VII of RfP.</b>	

**I certify that the above mentioned information and the relevant annexure and enclosures are true and correct**

Date

Signature of Authorized Signatory ...

Place

Name of the Authorized Signatory ...

Designation ...

Name of the Organization ...

Seal ...



<b>Note</b>	<ol style="list-style-type: none"><li>1. Bidder response should be complete with all relevant documents attached.</li><li>2. Documentary proof, sealed and signed by authorized signatory, must be submitted</li><li>3. Details of clients and relevant contact details are mandatory. Bidders may take necessary approval of the clients in advance before submission of related information. SIDBI will not make any separate request for submission of such information.</li><li>4. SIDBI will contact the bidder referenced customer for verifications of facts, the bidder to ensure that the customer is intimated. Further in case SIDBI feels to visit the site, the bidder to take necessary approvals for the same. SIDBI will not make any separate request to the bidder's customers.</li><li>5. Proposal of the bidders are liable to be rejected in case of incomplete information or non-submission of documentary proof.</li><li>6. <b>Combined implies both the merging companies financial figures put together.</b></li></ol>
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