

## Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023

RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)

SIDBI RFP for “hiring an agency for design, development and deployment of an end-to-end digital platform along with MIS System, Dashboard, database management and Website, etc. on SAAS model for implementation of World Bank supported Electric Vehicles Operations and Lending for a Vibrant Ecosystem (EVOLVE) for electric 2, 3 wheelers (e-2/3W) for a period of eight years.

S. No.	Page No/Clause No./Reference No	RFP Content/ Specification/ Clause	Bidder's Queries / Clarification Sought/ Bidder Justification	Clarification/ Amendment required	SIDBI Reply
1.	Critical Information Page 3, Point 7- Last date for submission of bids	Bid End Date 13-04-2023 up to 1500 Hours (IST)	Given that the responses to the above clarifications will have a direct impact on our technical and financial proposal as well as our effort and timeline of necessary internal clearances, we request you to provide an extension for bid submission of a minimum of 14 working days	Amendment	<b>The Last date of Bid submission is extended to 25-04-2023 up to 1500 Hrs</b>  Date & Time of Opening of Technical Bids is extended to 25-04-2023 at 1600 Hrs To avoid last minute rush, the agencies are advised to submit early enough. SIDBI will not be responsible for network issues/ technical glitches/ servers' issues etc.
2.	-	General	We are MSME (& registered under Start-up Indian), are we eligible for any waiver of the EMD payable.	Clarification	As per RFP Document, please refer to S. No. 14 Page No 4.
3.	-	General	Is it a requirement for any of the partnering company to have at least 3 years of existence ?	Amendment	As mentioned at Page No. 53 of RFP, the clause related to JV is reproduced below:  <i>“In case of a consortium, above form has to be submitted for each consortium member and Minimum Eligibility Criteria should be satisfied by the Lead Member”.</i>
4.	-	General	Is there any requirement or specification regarding the deployment of Cloud solutions in servers in India or anywhere across the world.	Clarification	As per the RFP document, Cloud Solution servers must be empanelled by MeitY. The servers and data should all reside only in India.



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

5.	Section No 3.6 , Page 86 ,87	A Master Dashboard shall be created for the SIDBI that would accumulate data from the different modules that may be used for management reporting tools using advanced visual analytics and business intelligence tools that would include fleet size, bifurcation of vehicles, number of customers, amount of loan disbursed, guarantees issued, number of banking partners, carbon offsets generated etc.	Any Specific type of analytical tools for master and user dashboard analytics if yes then please kindly provide details of type of analytical tool (power BI, tableau or any visual tools)	Clarification	Analytics tools can be used subjected to the requirements of the SIDBI. Graphical indicators must be shown via web-based graphs, indicators, tiles, tabular, pi chart etc. for in depth analytics as detailed in the RFP document.
6.	Section No 7, Page 102 of 192	Selected bidder will provide all kinds of support to its deployment resources/ developers during the facility Management Service period for successful completion of the work. At times on a short notice the team may have to work on-site for particular changes as required by SIDBI, EVOLVE. While working on-site/ offsite/ hybrid mode based on EVOLVE requirements. All other facilities viz. laptop, internet or other means required etc. will be arranged by the agencies itself for the assignment.	Will there any onsite resources required kindly if yes provide their year of experience and qualification and also minimum total count of onsite resources to be deployed	Clarification	As per RFP Document.



## Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

7.	Section 7, Page 85 of 192	The firm shall integrate existing vehicle telematics system designs along with financial MIS system, and combine the data to provide the dashboard and the portal and present them to SIDBI for the proposed modules, features, user definitions etc.	Currently any similar system is there for managing vehicle telematics if yes then please kindly provide overall details of that system and technology stack	Clarification	No, SIDBI don't have any kind of vehicle telematics portal or IT System on EVOLVE project.
8.	Section 7, Page 93 of 192	Data Digitization and Migration The Bidder shall perform data digitization and migration of existing data/ Database to the new State level solution database of MIS application as required. Bidder shall migrate the data from old database /s/ excel to new common database including digitization of data from hard copy files to new database as required for the MIS to work properly.	Will be there any data migration if yes then kindly provide size of the data to be migrated storage details and also provide details of database type (MYSQL, etc.)	Clarification	Yes, there would be requirement of data digitization and migration. The indicative data would be of around 4000 - 5000 electric vehicles. For data size and digitization, the bidder shall make their own assessment based on the past experience.
9.	Section 7, Page 101 of 192	Training The training shall be organized by the selected bidder wherein specialized logistics and supportive facilities (if any) should be arranged by the selected bidder only. Such specialized logistics may include, but not limited to IT systems, audio visual aids, training tools, projectors, etc. All associated expenses are to be borne by the selected bidder. Training Mode can be offline and as well online.	1.How many session requires, type of training mode online or off-line of online then who will be manages the infra and related things  2. As per rfp training will conducted at region offices so kindly specified total number users to be trained and total number of regional offices at which training will be supposed to happen	Amendment	1. Maximum 20 training to be conducted out of which 15 online and 5 offline (physical).  2. Regional Offices and Number would be as per requirement. For infra and other details please refer to RFP document



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

10.	Section 7, Page 85 of 192	The Firm will prepare a standard data exchange process for the onboarding of OEMs in JSON/ Text/CSV format over MQTT, where using API (Application Programming Interface) or hardware integration OEMs are able to easily publish data to the vehicle telematics platform. Guidelines for integration shall be published on the Website along with supporting documentation for ease of onboarding and data collection.	Kindly need clarification on integration process for OEM and Bidder	Clarification	Selected Bidder have to Integrate the OEM/ PFI IT platform via API's or some other standard template JSON format/ CSV/ or standard template import for the data input into the EVOLVE IT proposed platform. For more information refer RFP document.
11.	Section 7, Page 106 of 192	The total contract period including customizations development and maintenance (Subscription mode) will be valid for 8-years which may further be extended on mutual consent by both parties.	Kindly need relaxation for development phase timeline. RFP clause shows primary 30 weeks. Need more week phases for development and implementation work	Clarification	As per the RFP Document
12.	Section 7, Page 106 of 192	Subject Matter Expert Qualification: B. Tech in Electrical and Electronics or equivalent qualifications Relevant Experience: expert in vehicle telematics and battery management system in lithium-ion storage, power electronics, battery management.	kindly amendment in subject matter expert qualification criteria.	Clarification	As per the RFP Document, the Clause is self-explanatory.
13.	General	General	Is STQC Audit required for the website / web portal? If yes at what intervals?	Amendment	STQC Audit will be required on minimum once in a year.
14.	General	General	any specific amendment in PQ, TQ criteria for start-up firms. Kindly please amend relaxation if any	Clarification	Please refer to relevant queries mentioned above



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

15.	P-113 13. Eligibility and Technical Evaluation Criteria A. Qualification Requirements Point no.2	The firm should have a minimum average annual turnover at least ₹ 8.5 Cores in allied businesses from its Indian operation during the last three (3) financial years namely, FY 2021-22, 2020-21 and FY 2019-20 (If audited annual accounts for FY 2021-22 are not available, provide accounts for FY 2020-21, FY 2019-20 & FY 2018-19).	<b>Request you to kindly modify the clause as follows:</b>  The firm should have a minimum average annual turnover at least ₹ 8.5 Cores in <b>IT consulting services</b> / allied businesses from its Indian operation during the last three (3) financial years namely, FY 2021-22, 2020-21 and FY 2019-20 (If audited annual accounts for FY 2021-22 are not available, provide accounts for FY 2020-21, FY 2019-20 & FY 2018-19).	Clarification	As per the RFP Document
16.	P-113 13. Eligibility and Technical Evaluation Criteria A. Qualification Requirements Point no.4	The firm must have experience in integrations with at least 3 Nos. of EV OEMs/Projects/FI or similar assignments on telematics platform.  (Existing operational electric vehicle telematics system that is used internally or by at least one financing institution for the purposes of vehicle management, health monitoring and financing).	<b>Request you to kindly modify the clause as follows :</b>  The firm must have experience in integrations <b>with at least 3 Nos. similar nature of web based projects for Central/State/PSUs in India, one (1) should be</b> of EV OEMs/Projects/FI or similar assignments on telematics platform. (Existing operational electric vehicle telematics system that is used internally or by at least one financing institution for the purposes of vehicle management, health monitoring and financing).	Amendment	<b>The Clause may read as "</b>  The firm must have experience in integrations with at least 3 Nos. of Vehicles OEMs/ FI/ Banks on Lending Products/ Auto Loan/ Commercial Vehicle Loan marketplace products/ Loan management software  (Existing operational digital solutions including vehicle telematics system/ Intelligent Transportation System (ITS)/ Loan Management/ Processing that is used internally or by at least one financing institution for the purposes of vehicle management/ loan monitoring / financing)."



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

17.	P-114 Eligibility and Technical Evaluation Criteria A. Qualification Requirements Point no.1	13. Experience in managing at least 500 active electric vehicles through their own platform for financing and leasing operations Marks shall be given based on the completed value of work (including ongoing works at least 80% completed at the time of bid submission) to the firm in above areas during last 5 FYs 2017-18, 2018-19, 2019-20, 2020-21 and 2021-22. Agency having highest completed value of work shall be given full marks and rest proportionate marks	<b>Request you to kindly modify the clause as follows:</b> Experience in managing at least 500 active electric vehicles through their own platform for financing and leasing operations Marks shall be given based on the completed value of work (including ongoing works at least <b>70%</b> completed at the time of bid submission) to the firm in above areas during last 5 FYs 2017-18, 2018-19, 2019-20, 2020-21 and 2021-22. We request that the evaluation should be based only on the % of work completed and not on the overall order value.	Amendment	<b>This Clause may read as "</b> Experience in managing at least 500 vehicle loans through their own platform for financing/ leasing operations during last 5 FYs 2017-18, 2018-19, 2019-20, 2020-21 and 2021-22. Agency having highest no of completed project/ platform shall be given full marks (10) and rest proportionate marks Additionally, If any bidder has 500 Electric vehicles experience then they will get another (15 marks) under this Evaluation criteria/ sub-criteria"
18.	P-83 Section 7. Terms of Reference Design Scope of Work	-	<b>Request you to kindly provide the following details:</b>  1.Total data sources and data types (internal and external sources or agency) are required to integrate? 2. Any expectation to build the data lake, rather than extracting data from different source system individually 3. Whether there a metadata information document (data dictionaries, data table structure etc.) available for existing source systems? 4. How many years of history data to be migrated in proposed solution? 5.What is the current data size and what is the growth rate expected? 6.Life cycle of the data process and delta size of the records (daily, weekly and monthly)?Will there be ingestion of Real Time Data? 7.What is the acceptable latency between the data output and the data display on the dashboard?	Clarification	These are the post contract activities. The Bidder should assess such scenarios with proper design and configuration based on their past experience as per RFP requirement.



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

19.	P-83 Section 7. Terms of Reference Design	GIS Maps	Kindly clarify as to who will provide the GIS maps, in case the same is being envisaged?	-	Not part of the RFP
20.	P-83 Section 7. Terms of Reference Design	SSL Certificate	Kindly clarify as to who will bear the cost for the SSL certificate as SSL certificate is bought in the client's name. Hence, this should ideally be in client's scope	-	As per RFP Document, all cost shall be borne by the selected bidder.
21.	P-83 Section 7. Terms of Reference Design	STQC certification	Kindly clarify as to who will bear the cost for the STQC certification	-	As per RFP Document, all cost shall be borne by the selected bidder.
22.	P-83 Section 7. Terms of Reference Design	Security Audit	Kindly clarify as to who will bear the cost for the Security Audit and what is the expected frequency of the audit expected?	Amendment	As per RFP Document, all cost shall be borne by the selected bidder. Audit will be required on minimum once in a year.
23.	New Clause	CMMi Certification	Given the scale and complexity of the project envisaged in the ICT based MIS project, we propose that the firm should be a CMMi Level-3 and above firm in the Pre-Qualification Criteria as it will encourage wider participation of firms with CMMi expertise CMMi Level-3 - 5 Marks CMMi Level-5 - 10 Marks	Clarification	As per RFP Document
24.	New Clause	Limitation of Liability	Request you to kindly add this clause Limitation of LiabilityThe aggregate liability of the Firm, its partners, directors, consultants, employees, agents, affiliates and other personnel for damage shall be limited to the amount of the fees that the Firm has received in connection with the Engagement. If the Engagement is of a recurring nature, then the aggregate liability shall not exceed the amount received by the Firm in the immediately preceding year.	Clarification	As per RFP Document



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

25.	New Clause	Confidentiality	Request you to kindly add this clause Confidentiality. Each Party shall keep the Information of the other Party as confidential and shall employ the same degree of care as it would employ to protect its own confidential and proprietary information, which will in any case not be less than reasonable degree of care. Each Party shall not disclose the other Party's Confidential Information to any third party, except, where required, to its directors, partners, personnel, consultants, employees, officers, agents and its affiliates who have a need to know such Information and who are contractually bound by confidentiality and non-disclosure obligations no less restrictive as those binding each Party under the terms of this Engagement Letter. The Party receiving the Confidential Information is referred to as the " Receiving Party" and the Party disclosing the Confidential information is referred to as the " Disclosing Party".	Clarification	As per RFP Document.
26.	New Clause	Indemnification	Request you to kindly add this clauseThe Client shall indemnify and hold harmless the Firm against all claims by third parties (contractual or in tort), threatened claims, suits, taxes, penalties, liabilities, damages, costs and expenses, suffered, incurred, arising or expended ("Claims"), directly or indirectly by reason of Firm's performance under this Engagement or from having performed any services to the Client, except in the event of fraud, gross negligence, or wilful misconduct on the part of the Firm. However, the Client shall not be liable for any special, consequential, or incidental damages (including but not limited to damages for loss of goodwill and the like) arising out of this Engagement. The indemnity obligations as set out above shall survive the termination or rescission for any reason of the contractual relationship between the Firm and the Client until the expiry of the relevant statute of limitation applicable to any claims.	Clarification	As per RFP Document may refer to relevant Clauses.





**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

27.	New Clause	Non- exclusivity	Request you to kindly add this clause The Parties acknowledge that the Firm shall have the right to provide consulting or other professional services of any kind or nature whatsoever to any person or entity as the Firm in its sole discretion deems appropriate.	Clarification	As per RFP Document may refer to relevant Clauses
28.	New Clause	Non-solicitation	Request you to kindly add this clause non-solicitation: Each Party undertakes during the effective term of this Engagement and for a period of 1 (one) year thereafter, not to solicit, hire or employ directly or indirectly any partner, director, personnel or employee of the other Party who has had any involvement in the Engagement except with the prior written consent of the other Party. If such consent is given a fee of 15% of the individual's annual total compensation (cost to company) shall be payable to the other Party. Notwithstanding the foregoing, nothing shall prohibit the Parties from offering employment to persons who respond to a general solicitation or advertisement.	Clarification	As per RFP Document may refer to relevant Clauses
29.	New Clause	Termination	Request you to kindly add this clause Termination : Request you to add these following clauses in the termination as well. a) Termination by Mutual Consent : Mutually by each party by giving the other party a notice of 30 days. b) In the event of Non—payment of payment dues 60 days post submission of invoice	Clarification	As per RFP Document may refer to relevant Clauses
30.	P-77 2. Objectives of the Assignment	SIDBI prefers Software as a Service (SaaS) as the model of software development, deployment, and maintenance, and welcomes the use of Open-Source Technologies will be preferred.	For the proposed platform for Content and Document Management and Portals, we would suggest the platforms to be of Enterprise grade Open-Source platforms with source code availability.	Clarification	As per RFP Document



## Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

31.	P-121 15. Details of the Modules	Content Management System Document Management System	Based on leading market trends and in the interest of SIDBI, we would humble recommend that the Content Management System, Document Management System, Search, Workflows, SEO etc should come as built-in components of the same proposed platform. This will eliminate the need of too much integration and stitching between multiple system and will also enable faster implementation	Clarification	CMS and DMS source code should be available and must have all the requisite features as per RFP Document.
32.	P-80 3. System Requirements	3.1 Web Portal 3.2 PFI Portal 3.4 Vehicle Telematics Portal 3.5 OEM Portal	We would suggest the proposed platform to have multi-site management so that the same platform can be used to launch the mentioned multiple portals. There should be no limitation on the number of users or sites or usages and no added cost. This will help SIDBI to save significantly on the infrastructure front as the same platform and infra can be used for launching multiple portals with logical separation of data	Clarification	IT System should be micro services based; System should be able to share data via APIs across the platform. For more details refer to RFP Document
33.	Suggestions	Suggestions	1.) The proposed platform should have back-to-back engagement with OEM for providing the desired support, patches, upgrades, etc as and when required. 2.) The proposed platform should offer Perpetual Subscription/ Licensing Model so that SIDBI can be full ownership of the product 3.) The proposed platform should be infra-agnostic i.e. capable of being deployed in both on-prem and cloud solutions with no change in sizing. 4.) The proposed platform should provide source code availability with nothing proprietary	Clarification	As per RFP Document may refer to relevant Clauses
34.	P-127 PFI Needs a. PFI availing Risk Sharing Facility	PFIs shall apply via an online form to be onboarded onto the EVOLVE, based on fulfilling pre-defined eligibility criteria	Please share form fields through which PFI will be onboarded	Clarification	These are the post contract activities and exact form fields would be shared based on EVOLVE Program requirements. The Bidder should assess such scenarios with proper design and configuration based on their past experience as per RFP requirement.



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

35.	P-127 PFI Needs a. PFI availing Risk Sharing Facility	Once onboarded, eligible PFIs will apply to avail Risk Sharing Facility on its eligible EV 2w/3w portfolio by applying online/uploading data through defined templates/ API integration from its own ERPs.	1. Please provide the workflow to decide PFI eligibility 2. In what percentage the risk is shared between PFI and SIDBI 3. How risk sharing percentage will be calculated 4. What all data fields will be uploaded by PFI 5. Please provide name and number of PFI ERPs to be integrated	Clarification	These are the post contract activities and exact details would be shared based on EVOLVE Program requirements.
36.	P-128 PFI Needs a. PFI availing Risk Sharing Facility	Onboarding/stockholders/users. Financial institutions, OEMs, and other participants	Please provide number of PFIs, OEM and Other participants that will be onboarded	Clarification	Bidders may make their own assessment in this regard.
37.	P-127 PFI Needs a. PFI availing Risk Sharing Facility	On approval from SIDBI, PFIs will pay the Guarantee Fee (through electronic mode)	1. What all electronic mode will be made available. 2. Will these integrate with provided portal/ website over APIs	Clarification	As per RFP Document Selected Bidder have to integrate payment gateway. Online Payment through UPI/ Credit Card/ Online Banking System / Wallet/ as defined in the RFP document.
38.	P-127 PFI Needs a. PFI availing Risk Sharing Facility	NPA marking and submitting relevant information. PAR data, Gross NPA and Net NPA should be flagged.	1. How the system will know details about NPA and what are the parameters to mark NPA. 2. Please provide understanding in detail with credit monitoring parameters for marking NPA	Clarification	These are the post contract activities. The Bidder should assess such scenarios with proper design and configuration based on their past experience as per RFP requirement.
39.	P-127 PFI Needs a. PFI availing Risk Sharing Facility	In the event of default, the financier will lodge claim. On approval from SIDBI, the claim shall be settled by SIDBI.	As per our understanding Telematics software will monitor defaults. Please confirm.	Clarification	LMS will monitor defaults. Telematics Software will provide the Vehicle health, Carbon Credits etc and refer to RFP.
40.	P-127 PFI Needs a. PFI availing Risk Sharing Facility	In the event of default, the financier will lodge claim. On approval from SIDBI, the claim shall be settled by SIDBI.	As per our understanding since there is risk sharing between PFI and SIDBI therefore, if a customer defaults, then PFI will loge claim with SIDBI in this scenario. Please confirm	Clarification	Yes. For more details refer to RFP Document.
41.	P-129 Design Features The High-Level Modules of Partial Risk Guarantee	Portfolio Performance a. Loan Level granular data with credit score level, data to have minimum fields as Original Equipment Manufacture OEM details, Manufacturing details	1. Please confirm if SIDBI has an ERP or Accounting software in place from where the accounting details like principle , interest will be fetched or Bidder is required to propose Accounting Software/ ERP?	Clarification	1.Not relevant. Provision for LMS is already there in the Scope of the RFP Document. 2.Post contract activities based on the EVOLVE scheme requirements



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

	Management System	vehicle type, battery type, customer segments, FI & FI type and other tags, with aggregation facility across variables as defined b. Principal Paid, Interest Paid, outstanding principal, Dues past date (DPD) data c. Delinquency details with triggers	2. Please confirm from where the data related to OEM, Vehicle details Batter details etc will be fetched 3. Please provide the parameters to decide loan delinquency		
42.	P-127 SIDBI's Needsa. Risk Sharing Workflow	Platform shall filter the ineligible loans from the data pool uploaded by PFIs and provide a report on eligible/ ineligible loans as per pre-defined eligibility criteria. PFIs are expected to do one round of filtering, based on eligibility criteria, and the system will act as a check and balance on the filtered set of loans proposed by financiers for EVOLVE support.	1. How the platform is expected to gauge ineligible loans 2. Please provide parameters and pre-eligibility criteria.	Clarification	These are post contract activities based on the EVOLVE programme requirements. There will be pre-eligibility criteria to gauge ineligible loans
43.	P-128 SIDBI's Needs a. Risk Sharing Workflow	Repayments made by end-users on loans under the guarantee portfolio should be updated on a periodic basis	1. As per our understanding end users will pay PFI directly and not SIDBI. In that case how the proposed system is expected to get repayment details. 2. Please provide where the Loan account will be opened with PFI or SIDBI 3. Please confirm if PFI will use SIDBI's LOS, LMS and Collections Solution 4. If the data has to be fetched from PFI core Banking/ accounting application then please provide number of such applications to be integrated. 5. Also, based on our assumption these PFI applications function on API based integration approach. Please confirm	Clarification	1. Yes. The data of end borrowers would be captured through PFI's IT Platforms via API Integration or other data sharing or input methodology/form input upload of excel/CSV/JSON etc. 2. Loan Account will be opened with the lender. 3. No, Separate LMS is being provisioned. 4. Post Contract activities based on the EVOLVE requirement. 5. Yes



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

44.	P-128 b. Concessional Loan	The system should allow SIDBI to monitor portfolio performance both at a global level, and for individual PFIs, and individual borrower segments within each PFI. Through such monitoring, SIDBI should be able to determine any changes to pricing for PFIs, and also recommended changes on borrower/loan eligibility criteria to the PFIs. At worst, poor performing PFIs may need to be exited, and the platform should support analytics to enable such decisions	Please confirm what is meant by Global level. As per our understanding the solution is being procured for PAN India. How the global level data will be monitored.	Clarification	The implementation of the programme would be at national level. However, monitoring performance of the overall EVOLVE programme would be at national as well as international level. There is no global level data to be monitored.
45.	P-128 b. Concessional Loan	The system should allow SIDBI to monitor portfolio performance both at a global level, and for individual PFIs, and individual borrower segments within each PFI. Through such monitoring, SIDBI should be able to determine any changes to pricing for PFIs, and also recommended changes on borrower/loan eligibility criteria to the PFIs. At worst, poor performing PFIs may need to be exited, and the platform should support analytics to enable such decisions	Please clarify the statement "SIDBI should be able to determine any changes to pricing for PFIs, and also recommended changes on borrower/loan eligibility criteria to the PFIs."How SIDBI is expected to determine changes in pricing. How the proposed platform is expected to fetch pricing details of PFI	Clarification	The pricing to PFIs means Interest rates for Concessional Loans and guarantee Fee for Partial Credit Guarantee. The proposed dashboard would provide details of the portfolio of the PFIs based on which pricing can be determined.  Bidder is required to design the proposed solution as per the scope of the work and solution requirement mentioned in RFP as per timelines.
46.	P-128 b. Concessional Loan	PFI shall apply online and upload the data of EV portfolio covered under concessional finance from their existing ERPs/API/Excel upload etc. through a standard template	Please provide concessional Loan template to help us understand the complexity of forms to be configured	Clarification	These are the post contract activities. The Bidder should assess such scenarios with proper design and configuration based on their past experience as per RFP requirement.



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

47.	Page 129 Portfolio Performance	Loan Level granular data with credit score level, data to have minimum fields as Original Equipment Manufacture OEM details, Manufacturing details vehicle type, battery type, customer segments, FI & FI type and other tags, with aggregation facility across variables as defined	Please provide logic to use these data points for Portfolio performance. What are the threshold values and from where these data points will be received.	Clarification	Post Contract activity. SIDBI will share the same with successful bidder
48.	Page 129 Portfolio Performance	Principal Paid, Interest Paid, outstanding principal, Dues past date (DPD) data	Is there a requirement for Loan GL/ Accounting solution too	Clarification	The Bidder is required to design the proposed solution as per the scope of the work and solution requirement mentioned in RFP and also meet the timelines
49.	Page 129 4) Asset Management Module for each vehicle under a loan	Vehicle Level Data – capture daily KM, exception event as defined	Please provide understanding as to where from these data details will be fetched such as daily KM. Will it be fetched from Telematics solution over API based integration approach	Clarification	Yes, its API based approach from OEM's/PFI telematics software
50.	Page 129 5) Loss Management Module	Definition of Triggers such as 30 DPD, 60 DPD, 90 DPD & vehicle level data & battery data	1. Please provide the use case here. Is SMA being referred here and proposed application is expected to send alerts on DPD. 2. What is the purpose of vehicle level data and battery data 3. We are unable to understand will the Loan Origination, Loan Management and Collections for individual Loans will be managed in Loan management system of PFI or SIDBI? Please confirm.	Clarification	1. Yes 2. As per requirement of the project 3. Yes, LMS including Collections should be captures the details from PFI System into the EVOLVE System.
51.	Page 83 3.6 Loan Management System (LMS) for PFI	SIDBI may also choose to offer this LMS to PFI's that do not have LMS of their own, for a fee or get the loan level data from the PFI through the API's for pre-define format (CSV, Excel) import to get the details of loan	1. Please confirm how many PFIs will use proposed LOS, LMS & Coll solution. 2. Please provide the number of such PFIs and the total and concurrent number of users per PFI using the proposed application	Clarification	The Bidder is required to design the proposed solution as per the scope of the work mentioned in RFP with associated timelines.



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

52.	Page 129 5) Loss Management Module	Repossession module – notification of ticket opening to closure, staging status of the ticket.	Please provide the use case of ticket opening and closure?	Clarification	These are the post contract activities based on the programme requirement.
53.	Page 129 6) Claim Management	d. Level-1: for verification (Claim analysis/cross check/classification), e. Then Level-2: Field officer/agency for detailed cross check of the claim, f. Then Level-3: who will have the claim passing authority (claim accept/reject), g. Then Level-4: for Claim calculation & final proposal. Then Level-5: for final approval of the Amount and information back to the respective bank	Please confirm if all these users will login on the proposed platform?How communication is expected to be sent to Bank	Clarification	Yes
54.	Page 130 The High-Level Modules of Concessional Loan Management System	Payment to lenders and Approved vehicle list	Please provide eligibility criteria for Payment to lenders and approved vehicle list	Clarification	All eligibility and templates are the post contract activities based on the Scheme requirement. Bidder may process them as Standard market practice or similar to KYC norms. The Bidder should be able handle such scenarios with proper design and configuration.
55.	Page 131 Hypothecation Management Module	Hypothecation Management Module	Please provide scope of Hypothecation Management Module	Clarification	It is post contract activity based on the program requirement. The Bidder should handle such scenario with proper design and configuration.
56.	Page 129 Portfolio Performance	a. Loan Level granular data, data to have tags such as OEM, customer segments, FI & FI type and other tags, with aggregation facility across variables as defined b. Principal Paid, Interest Paid, outstanding principal, payment track record c. Delinquency details with triggers	As per our understanding the PFI will login to SIDBI portal to view portfolio performance. Please confirm.		Yes, PFI will be given access to View/input/ Upload/ API/ Edit rights for his own data input and performance etc.



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

57.	Page 131 5. Asset Management module	Asset Management Module	1. Does Asset management refers to Fixed Asset Management 2. Please provide Scope of Asset Management Module	Clarification	1. Asset Management in terms of the EV Vehicle details /Charging Infra etc., for more details refer to RFP. 2. Scope as per RFP
58.	Page 137 Asset Management Module	Detect abnormalize to prevent warrant wide, alert and reminders for insurance renewals Insurance claim management details Capture and Rate driving behaviour Track Vehicle utilisation and trigger early warning alert Vehicle immobilisation and geofencing	1. Please confirm how these data points will be fetched into the proposed application 2. On What parameters early warning alerts will be sent 3. Please provide if Geofencing will be done through mobile application	Clarification	These are the post contract activities. The Bidder should assess such scenarios with proper design and configuration based on their past experience as per RFP requirement.
59.	Page 135 Workflow Module	Please provide the scope of workflow module		Clarification	The Bidder should assess such scenarios with proper design and configuration based on their past experience. Various maker and checker options, flow diagram and modules details and their workflows as per RFP
60.	General	Users	Please provide the following -1. Total number of users (of both SIDBI and PFI) using the proposed LOS, LMS and Collections /recovery solution2. Concurrent number of users (of both SIDBI and PFI) using the proposed LOS, LMS and Collection/recovery solution3.Please provide number of Mobile users and desktop-based users out of the above mentioned user count along with concurrency4. Please provide the number of PFI that will be onboarded through Web Portal5. Please provide total number of users using DMS solution6. Please provide concurrent number of users using DMS solution	Clarification	These are the post contract activities. The Bidder should assess such scenarios with proper design and configuration based on their past experience as per RFP requirement.





**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

61.	General	Users	1. Total number of users (of both SIDBI and PFI) using the proposed Asset management and Hypothecation Module 2. Concurrent number of users (of both SIDBI and PFI) using the proposed Asset management and Hypothecation Module 3. Please provide number of Mobile users and desktop-based users out of the above-mentioned user count along with concurrency	Clarification	These are the post contract activities. The Bidder should assess such scenarios with proper design and configuration based on their past experience as per RFP requirement.
62.	General	Integration	Please provide the number of third-party applications and details of application with their name that will be integrated with proposed solution		Detailed scope of work is mentioned in RFP
63.	General	Data Migration	Please provide the volume and type of data to be migrated	Clarification	Yes, there would be requirement of data digitization and migration. The indicative data would be of around 4000 - 5000 electric vehicles. For data size and digitization bidder shall make their own assessment based on the past experience.
64.	General	Environments	1. What are the instances (Production, UAT, DR, etc) to be considered for implementation? 2. Is clustering in Production required? If yes, Active - Active or Active - Passive? 3. Please confirm if DR is required as standalone or in Active-Active clustering	Clarification	These are the post contract activities. The Bidder should assess such scenarios with proper design and configuration based on their past experience as per RFP requirement.
65.	General	Scanning	Please confirm if scanning application is required at branch level. If yes then please provide number of scanning users	Clarification	No
66.	106 General	Licenses Pay-out	Please confirm the payment terms for any licenses procurement to initiate the projects.	Clarification	As per the RFP Document, Selected Bidder have to procure all the Licences in the name of the SIDBI.
67.	Platform & Technological details	Developing of the Application in open-source technology stack is preferred (Java Spring boot with Micro services architecture, open-source database Postgre SQL/ MYSQL etc).	As per our understanding the proposed applications should be DB agnostic and should support Postgre SQL/ MYSQL. Also, proposed application should support microservices based architecture at Portal Level. Please confirm.	Clarification	Yes.



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

68.	Exit Management & Transition Services	All Digital resources of this IT platform including the source code, database, generated or developed through this platform will be the sole property of the SIDBI	We can provide the source code of customization done specifically for SIDBI in a Escrow Account. Please confirm	Clarification	IPR and Source code of the enhancements done specific to this program would be with SIDBI. SIDBI will discuss on case-to-case basis on any existing tools / accelerators being brought to the table by the partner.
69.	Evaluation criteria, sub-criteria, and point system for evaluation of Technical Proposal	Experience in managing at least 500 active electric vehicles through their own platform for financing and leasing operations Marks shall be given based on the completed value of work (including ongoing works at least 80% completed at the time of bid submission) to the firm in above areas during last 5 FYs 2017-18, 2018-19, 2019-20, 2020-21 and 2021-22. Agency having highest completed value of work shall be given full marks and rest proportionate marks	As discussed, and agreed during Pre-Bid meeting request SIDBI to modify the clause as "Experience in providing LOS, LMS and Collections platform for managing at least 500 vehicles for financing operations"Reason - EV is new technology and there are not many vendors who do EV financing and meet these criteria	Amendment	<b>This Clause may read as "</b> Experience in managing at least 500 vehicle loans through their own platform for financing/ leasing operations during last 5 FYs 2017-18, 2018-19, 2019-20, 2020-21 and 2021-22. Agency having highest no of completed project/ platform shall be given full marks (10) and rest proportionate marksAdditionally, If any bidder has 500 Electric vehicles experience then they will get another (15 marks) under this Evaluation criteria/ sub-criteria"
70.	Payment Terms and Time Schedule for Deliverables	The Fee Structure shall be activated in the following milestones under the Fixed Fees	Request you to increase the Go-live duration from 20 Weeks to 28 weeks given the complexity of the project.	Clarification	As per RFP Document
71.	General	Users	Please confirm – 1. Total number of users (of both SIDBI and PFI) using the proposed Asset management, Guarantee Management and Hypothecation Module 2. Concurrent number of users (of both SIDBI and PFI) using the proposed Asset management, Guarantee Management and Hypothecation Module 3.Please provide number of Mobile users and desktop-based users out of the above mentioned user count along with concurrency	Clarification	These are the post contract activities. The Bidder should assess such scenarios with proper design and configuration based on their past experience as per RFP requirement.



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

72.	P-123 Photo, Video, Audio gallery and social media	<ul style="list-style-type: none"><li>• Photo gallery: Website shall have facility to create photo gallery with options such as add new/ modify/ delete. Photo gallery should be album based. It should have the facility to set photo to as an album cover photo. System should be able to automatically create photos of 2-3 different sizes with required dimensions on uploading.</li><li>• Video gallery: CMS should have facility to create video gallery with options such as add new/modify/delete. Video gallery should have facility to add embedded video from YouTube etc. Video gallery should support all latest video formats.</li><li>• Audio gallery: CMS should have facility to create Audio gallery with options such as add new/modify/delete. The user should have the facility to listen audio online, download audio file etc. Audio Gallery should support all latest Audio formats.</li></ul>	Will the photos, videos and Audio materials be provided by the department?	Clarification	Yes
73.	101 Training	4. End User Training: This training shall be provided to SIDBI, EVOLVE end users before each Go-live / Change. The selected bidder will conduct training sessions for the users of Head Office and all regional offices and/ or any other office/ users suggested by SIDBI, EVOLVE.	a) How many resources are to be trained? B) Can training be online? C) Will there be retraining involved? D) What are the levels of training to be provided?	Clarification	Maximum 20 training to be conducted out of which 15 online and 5 offline (physical). Regional Offices and Number would be as per requirement.



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

74.	99 SMS Gateway	3. The SMS quantity may be minimum up to 1 lakh SMS per year and it should be renewed till validity of contract period (extended or otherwise).	Will the department have borne the expenses if the quantity of SMS exceeds 1 Lakhs		No, Bidder may make their own assessment in this regard.
75.	93 Data Digitization and Migration	The Bidder shall perform data digitization and migration of existing data/ Database to the new State level solution database of MIS application as required. Bidder shall migrate the data from old database/s/excel to new common database including digitization of data from hard copy files to new database as required for the MIS to work properly.	a) How much data is there to be migrated? B) Will the data involve master data or transactional data as well? C) Will data cleansing be required? D) How will the data required in additional columns be catered to?	Clarification	Yes, there would be requirement of data digitization and migration. The indicative data would be of around 4000 - 5000 electric vehicles. For data size and digitization bidder shall make their own assessment based on the past experience.
76.	87 Development Phase	4. The firm shall develop the website and MIS system in both Hindi & English languages and should have the switching provision in single window for language selection, as per GIGW (Guidelines for Indian Govt. Website) compliance guidelines	Will the data stored in the database be in Hindi as well ?	Clarification	Dedicated website /Front End CMS required on HINDI/ENGLISH. Rest application and Database in English Mode
77.	General	Total number of Users	How many total users are there	Clarification	Refer to reply mentioned above in this regard.
78.	General	Max Transaction per Day	What is the number of transactions per day	Clarification	Post contract activity based on the program requirement. Bidder may make its own assessment based on the experience.
79.	General	Max Size of Write /Transaction year	Need the maximum size of write transaction per year	Clarification	
80.	General	Any Document Upload Permitted	Is there any document upload required	Clarification	Yes.
81.	General	Max Size of File in MB	What is the file Upload size in MB	Clarification	Bidder may make their own assessment in this regard.



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

82.	General	Max Files per User	What is the file upload per user required	Clarification	Post contract activity based on the program requirement. Bidder may make its own assessment based on the experience.
83.	General	Database Backup Policy	What is the database back policy	Clarification	As per the RFP Document
84.	General	Database Retention Policy	What is database retention policy	Clarification	As per the RFP Document
85.	General	DC - DR Policy	What is Data recovery policy	Clarification	As per the RFP Document
86.	General	RPO -- Recovery Point of Object	What is the required recovery Point of Object	Clarification	As per the RFP Document
87.	General	RTO -- Recovery Time of Object	What is the Recovery Time of Object	Clarification	As per the RFP Document
88.	General	Data Archival Policy	What is the Data Archival Policy	Clarification	Bidder may make their own assessment in this regard.
89.	General	What is Project Budget ?	What is the Project Budget ?	Clarification	Bidder may make their own assessment in this regard.
90.	48	QCBS " Experience in managing at least 500 active electric vehicles"	Requesting authority to waive this criteria as EV in India is evolving concept the company has the capability of the same as company has various products in lending space to substantiate the claim. However, the experience in managing vehicles at present is not there with company.	Amendment	<b>This Clause may read as "</b> Experience in managing at least 500 vehicle loans through their own platform for financing/ leasing operations during last 5 FYs 2017-18, 2018-19, 2019-20, 2020-21 and 2021-22. Agency having highest no of completed project/ platform shall be given full marks (10) and rest proportionate marks. Additionally, If any bidder has 500 Electric vehicles experience then they will get another (15 marks) under this Evaluation criteria/ sub-criteria"
91.	58	Form FIN- 3	If lump sum method is selected, still form Fin-3 required to be filled?	Clarification	Yes, to justify the price breakup.
92.	64	Reimbursement of Expenses	Considering dynamic pricing associated with Air Fare, the estimation at present might not be possible for Unit Ticket Pricing. Requesting to allow "At Actual" for reimbursement submission of evidence.	Clarification	Yes, to justify the price breakup.



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

93.	106	Estimated Timelines	Requesting authority to reconsider timelines considering the nature of the project. We request you to consider following revised timelines. Sl. I – 6 Weeks Sl. II – 24 Weeks Sl. III – 8 Weeks Rest Are same.	Clarification	As per RFP Document
94.	113	The firm must have experience in integrations with at least 3 Nos. of EV OEMs/Projects/FI or similar assignments on telematics platform	The company has experience working with BFSI entities on lending space. Considering EV an evolving stage, the company do not have 3 live integrations with telematics platforms. Requesting the authority to amend the criteria to allow entity working with BFSI entities for Lending Products/Auto Loan/Commercial Vehicle Loan marketplace products thereby submitting agreement copy with such BFSI entities. Necessary undertaking to bring key experts may also be requested as part of the bid for successful development of the project.	Amendment	The Clause may read as "  The firm must have experience in integrations with at least 3 Nos. of Vehicles OEMs/ FI/Banks on Lending Products/Auto Loan/Commercial Vehicle Loan marketplace products/ Loan management software  (Existing operational digital solutions including vehicle telematics system/ Intelligent Transportation System (ITS)/ Loan Management/Processing that is used internally or by at least one financing institution for the purposes of vehicle management/ loan monitoring /financing)."
95.	114	Sl 1. Experience in managing at least 500 active electric vehicles through their own platform for financing and leasing operations.	Requesting authority to waive this criterion as EV in India is evolving concept the company has the capability of the same as company has various products in lending space to substantiate the claim. However, the experience in managing vehicles at present is not there with company.	Amendment	<b>This Clause may read as "</b> Experience in managing at least 500 vehicle loans through their own platform for financing/ leasing operations during last 5 FYs 2017-18, 2018-19, 2019-20, 2020-21 and 2021-22. Agency having highest no of completed project/ platform shall be given full marks (10) and rest proportionate marks. Additionally, If any bidder has 500 Electric vehicles experience



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

					then they will get another (15 marks) under this Evaluation criteria/ sub-criteria"
96.	NA	General	Kindly clarify which are the documents exactly required to be submitted as some of the annexures are made part of the bid however the same are not applicable on the other hand.	Clarification	As per RFP Document
97.	Section 7- ToR- Page 106 Point 8. Payment Terms and Time Schedule for Deliverables	Phase-I of the assignment- Including Development and Customization of Website + Vehicle Telematics + Dashboard, MIS Modules database etc. Procurement of resources cloud, services etc. - to be completed with first 6 weeks of the assignment	We request SIDBI to consider 12 weeks from signing of contract for this Phase-I. As it will include both data gathering and development of website/portals	Clarification	As per RFP Document
98.	Section 7- ToR- Page 108 Point 8 Payment Terms and Time Schedule for Deliverables Subscription Fees (Per Vehicle)	Fixed quoted amount per vehicle will linked to number of vehicles managed through the telematics and MIS system (approx.17 Lakhs of EV vehicles to be managed by this platform) The 17 Lakhs of EV vehicles are indicative for evaluation of Financial Bid purpose only and are not exhaustive and for the purpose of calculations to arrive at LQ1 and SIDBI does not guarantee any minimum quantity and/or period.	We request SIDBI to provide monthly minimum guarantee for nos. of EV to be registered. Or allow us to quote for this milestone into 2 parts with both fixed and variable fees	Clarification	No Change



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

99.	Section 7- ToR- Page 113 Point 13. Eligibility and Technical Evaluation Criteria	The firm must have experience in integrations with at least 3 Nos. of EV OEMs/Projects/FI or similar assignments on telematics platform. (Existing operational EV telematics system that is used internally or by at least one financing institution for the purposes of vehicle management, health monitoring and financing).	EV ecosystem is at nascent stage, there are very players who have supported on EV telematics system. Hence, we request SIDBI to change the requirement to prior experience of working with EV OEMs and PFIs. Along with supporting clients on developing digital dashboards and online portals.	Amendment	The Clause may read as "  The firm must have experience in integrations with at least 3 Nos. of Vehicles OEMs/ FI/Banks on Lending Products/Auto Loan/Commercial Vehicle Loan marketplace products/ Loan management software  (Existing operational digital solutions including vehicle telematics system/ Intelligent Transportation System (ITS)/ Loan Management/ Processing that is used internally or by at least one financing institution for the purposes of vehicle management/ loan monitoring /financing)."
100.	Section 7- ToR- Page 84, Point 3 3.4 Vehicle Telematics Portal	The IT platform will aggregate and leverage data from onboard Vehicle Telematics and Battery management systems which will be installed by OEMs.	We understand consent from all relevant stakeholders- EV OEMs, Participating FIs and end borrower will be required to gather information related to telematics system. This will also have data privacy issues. We want to clarify that it will be SIDBI's responsibility to get those permissions and signing NDA with relevant stakeholders	Clarification	Yes
101.	Section 7- ToR- Page 84, Point 3 3.4 Vehicle Telematics Portal	The IT platform will aggregate and leverage data from onboard Vehicle Telematics and Battery management systems which will be installed by OEMs.	We understand, Consultant's responsibility is only collecting the data and displaying it on the dashboard. And Consultant will not be responsible for verifying the information collected through EV OEMs- such as battery degradation, SoH etc.	Clarification	Yes
102.	Section 7- ToR- Page 79, Point 3 System Requirements	As per section 3.1, 3.2, 3.3, 3.4, 3.5, 3.6- we need to prepare web-portal, PFI portal, MIS, telematics system, OEM portal and Loan management system.	We want to clarify that whether these are 6 separate online portals, or all these portals would be hosted on single website.	Clarification	One Integrated System to be developed for all these 6 dynamic portals will be the modules/ sub modules of IMIS. Development or Customization as per the scope mentioned in the RFP.





**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

103.	P-113 Eligibility and Technical Evaluation Criteria	13. and	The firm should have a minimum average annual turnover at least ₹ 8.5 Cores in allied businesses from its Indian operation during the last three (3) financial years namely, FY 2021-22, 2020-21 and FY 2019-20 (If audited annual accounts for FY 2021-22 are not available, provide accounts for FY 2020-21, FY 2019-20 & FY 2018-19).	It is requested to kindly provide the MSME/Start-up exemption on the clause or keep the minimum average annual turnover for last 3 years to be 2 crore for MSME & Start Up Companies.	Clarification	Please refer to relevant queries mentioned above.
104.	P-113 Eligibility and Technical Evaluation Criteria	13. and	The firm must have experience in integrations with at least 3 Nos. of EV OEMs/Projects/FI or similar assignments on telematics platform. (Existing operational electric vehicle telematics system that is used internally or by at least one financing institution for the purposes of vehicle management, health monitoring and financing).	It is requested to kindly clarify if the integration experience required is not restricted to the	Amendment	The Clause may read as "  The firm must have experience in integrations with at least 3 Nos. of Vehicles OEMs/ FI/Banks on Lending Products/Auto Loan/Commercial Vehicle Loan marketplace products/ Loan management software  (Existing operational digital solutions including vehicle telematics system/ Intelligent Transportation System (ITS)/ Loan Management/Processing that is used internally or by at least one financing institution for the purposes of vehicle management/ loan monitoring /financing)."
105.	P-16 12.2		During this period, the Consultant shall maintain its original Proposal without any change, including the availability of the Key Experts, the proposed rates and the total price.	Original price would be subject to variation due to change in the tax structure or change in the exchange rate fluctuations	Clarification	Applicable taxes would be paid.



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

106.	P-17 12.5	If the Consultant agrees to extend the validity of its Proposal, it shall be done without any change in the original Proposal and with the confirmation of the availability of the Key Experts, except as provided in ITC 12.7.	Extension of proposal validity should be on mutually agreed terms & conditions	Clarification	As per the RFP Document
107.	P-19 16.3	The Consultant and its Sub-consultants and Experts are responsible for meeting all tax liabilities arising out of the Contract unless stated otherwise in the Data Sheet. Information on taxes in the Client's country is provided in the Data Sheet.	Any new levy introduced by Central Govt/ State Govt or any increase in the rate of existing taxes shall be reimbursed to TCS at actuals.	Clarification	Applicable taxes would be paid.
108.	P-24 26.2	In the case of FBS, those Proposals that exceed the budget indicated in ITC 14.1.4 of the Data Sheet shall be rejected.	budget will be impacted if there is any change / increase in the exchange rate fluctuations or new levy introduced by the central govt / state govt or any increase in the rate of existing taxes, the same shall be reimbursed to TCS at actuals	Clarification	Applicable taxes would be paid.
109.	P-25 27.7	If the selection method included cost as a factor in the evaluation, the total price stated in the Financial Proposal for a Lump-Sum contract shall not be negotiated.	total price negotiations should be on mutual terms & conditions	Clarification	As per the RFP Document
110.	P-25 27.8	In the case of a Time-Based contract, unit rates negotiations shall not take place, except when the offered Key Experts and Non-Key Experts' remuneration rates are much higher than the typically charged rates by consultants in similar contracts. In such case, the Client may ask for clarifications and, if the fees are very high, ask to	Time based unit rates negotiations should be on mutual terms & conditions	Clarification	As per the RFP Document



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

		change the rates after consultation with the Bank. The format for (i) providing information on remuneration rates in the case of Quality Based Selection; and (ii) clarifying remuneration rates' structure under this Clause, is provided in Appendix A to the Financial Form FIN-3: Financial Negotiations – Breakdown of Remuneration Rates			
111.	P-50 8	This Agreement shall be effective from the date hereof and shall continue in full force and effect until the Effective Date under the Contract, in case the assignment is awarded to the Consortium. However, in case the Consortium is not selected for award of the assignment, the Agreement will stand terminated upon intimation by the Bank that it has not been selected and upon return of the Bid Security by the Bank.	Such termination should be mutually discussed with the consultant and proper notice of termination should be given along with full release of payment for work done and for any loss that the consultant may suffer due to such termination	Clarification	As per the RFP Document
112.	P-58 a	The 17 Lakhs of EV vehicles are indicative for evaluation purpose only and are not exhaustive and for the purpose of calculations to arrive at LQ1 and SIDBI does not guarantee any minimum quantity and/or period. The actual quantities will vary as per SIDBI requirements and payments will be made on actual on pro-rata basis as defined in payment schedule of the tender.	calculations will be based on minimum volume commitment only. There should be clear minimum volume cap to work the commercials	Clarification	As per RFP Document, the clause is self-explanatory.



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

113.	P-106 Payment Terms and Time Schedule for Deliverables	Payment term - % of quoted project cost (As mentioned in commercial bid)	payment should be monthly in advance without adjusting the penalty with 30 days credit towards - development, customization, hosting & procurement of cloud VM, space, bandwidth Domain name, SSL, Security Audit	Clarification	As per RFP Document
114.	P-106 Payment Terms and Time Schedule for Deliverables	Subscription Fees (Per Vehicle)	Payment should be monthly or quarterly in advance without adjusting the penalty with 30 days credit towards Subscription Fees (Per Vehicle)	Clarification	As per RFP Document
115.	P-106 Payment Terms and Time Schedule for Deliverables	The 17 Lakhs of EV vehicles are indicative for evaluation of Financial Bid purpose only and are not exhaustive and for the purpose of calculations to arrive at LQ1 and SIDBI does not guarantee any minimum quantity and/or period. The actual quantities will vary as per SIDBI requirements and payments will be made on actual on pro-rata basis as defined in payment schedule of the tender	commercials / calculations will be worked out based on minimum monthly volume commitment. There should be minimum volume commit	Clarification	As per RFP Document
116.	P-108 Payment Terms and Time Schedule for Deliverables	Application support and maintenance on subscription basis (initially for 7 years after final Signoff which will further extended on mutual agreement between both parties)	payment should be monthly / quarterly in advance with 30 days credit towards -Application support and maintenance on subscription basis.	Clarification	As per RFP Document
117.	P-108 9 (Performance Security/Bank Guarantee)	SIDBI can deduct as compensation from the Performance Security/Bank Guarantee for failures on the Bidder's part to complete its obligation under the contract.	There should not be any deduction as compensation from the performance security / Bank Guarantee	Clarification	As per RFP Document



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

118.	P-108 10	In the event of failure to submit the deliverables within the stipulated completion period, the liquidated damages are payable by the agency at 0.5% per week of delay or part thereof on lump sum price quoted on pro rata basis. However, the total liability of the agency under this clause shall be restricted to 5% of the contract value as awarded.	the total LD + Penalty under this contract should be capped at 5% of the Total Contract Value	Clarification	As per RFP Document
119.	P-108 10	In the event of absence of developers/staff & failure to submit the deliverables/ monthly progress report within the stipulated completion period, the liquidated damages are payable by the agency at 0.5% per week of delay or part thereof on quarterly price on pro rata basis based on L1 price quoted. However, the total liability of the agency under this clause shall be restricted to 5% of the contract value as awarded.	the total LD + Penalty under this contract should be capped at 5% of the Total Contract Value	Clarification	As per RFP Document
120.	P-108 10	If in case of non-compliance/ non-delivery of any change request as placed by SIDBI & if SIDBI is of the view that the agency is daily delaying the delivery of the change with lackadaisical attitude and in such cases SIDBI may issue a warning of 10 days in that respect after the laps of stipulated timeline mentioned in such warning letter may at its liberty to penalize the firm	payment for the work completed should be made 100% without any deductions	Clarification	As per RFP Document



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

		double the amount of their quarterly payment charges and no charges will be payable for that quarter.			
121.	P-110 11.2	SIDBI reserves the right to increase/decrease the quantity or to award similar contracts to other parties at its sole discretion.	increase / decrease in the quantity will have an impact on the commercial & hence the same should be mutually discussed & decided	Clarification	As per RFP Document
122.	P-110 11.22	The quoted bid price shall be inclusive of all costs and applicable taxes, levies etc..	prices should be EXCLUSIVE of taxes. Taxes should be at charged at actuals at the time of invoicing.	Clarification	As per RFP Document
123.	P-111 12.4	SIDBI may by written notice sent to the selected Bidder, terminate the purchase order and/or the Contract, in whole or in part at any time of its convenience. The notice of termination shall specify the reasons for termination and the extent to which the Contract is terminated, and the date upon which such termination becomes effective. SIDBI reserves the right to elect	Such termination should be mutually discussed with the Bidder and proper notice of termination should be given along with full release of payment for work done and for any loss that the bidder may suffer due to such termination	Clarification	As per RFP Document
124.	P-112	Termination for selected bidder's Default	Such termination should be mutually discussed with the Bidder and proper notice of termination should be given along with full release of payment for work done and for any loss that the bidder may suffer due to such termination	Clarification	As per RFP Document
125.	P-117 a.ii	The rate quoted in Financial Bid must be reasonable and valid till the completion of project and any extended period as requirement of SIDBI.	rate will be subject to change in case of extension of the period beyond the scope defined	Clarification	As per the Price Bid format



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

126.	P-119 14.2	The charges will be inclusive of taxes, cases, etc. as per the applicable Indian laws.	charges should be EXCLUSIVE of taxes. Taxes should be at charged at actuals at the time of invoicing.	Clarification	As per the Price Bid format
127.	P-162 18.1	The Client may, by written notice of suspension to the Consultant, suspend part or all payments to the Consultant hereunder if the Consultant fails to perform any of its obligations under this Contract, including the carrying out of the Services, provided that such notice of suspension (i) shall specify the nature of the failure, and (ii) shall request the Consultant to remedy such failure within a period not exceeding thirty (30) calendar days after receipt by the Consultant of such notice of suspension.	Such suspension should be mutually discussed with the consultant and proper notice of suspension should be given along with full release of payment for work done and for any loss that the consultant may suffer due to such suspension	Clarification	As per the RFP Document
128.	P-162 19.1.1	The Client may terminate this Contract in case of the occurrence of any of the events specified in paragraphs (a) through (f) of this Clause. In such an occurrence the Client shall give at least thirty (30) calendar days' written notice of termination to the Consultant in case of the events referred to in (a) through (d); at least sixty (60) calendar days' written notice in case of the event referred to in (e); and at least five (5) calendar days' written notice in case of the event referred to in (f)	Such termination should be mutually discussed with the consultant and proper notice of termination should be given along with full release of payment for work done and for any loss that the consultant may suffer due to such termination	Clarification	As per RFP Document



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

129.	P-163 19.1.3	The Consultant may terminate this Contract, by not less than thirty (30) calendar days' written notice to the Client, in case of the occurrence of any of the events specified in paragraphs (a) through (d) of this Clause.	Such termination should be mutually discussed	Clarification	As per RFP Document
130.	P-163 19.1.4	Upon termination of this Contract pursuant to Clauses GCC 12 or GCC 19 hereof, or upon expiration of this Contract pursuant to Clause GCC 14, all rights and obligations of the Parties hereunder shall cease, except (i) such rights and obligations as may have accrued on the date of termination or expiration, (ii) the obligation of confidentiality set forth in Clause GCC 22, (iii) the Consultant's obligation to permit inspection, copying and auditing of their accounts and records set forth in Clause GCC 25 and to cooperate and assist in any inspection or investigation, and (iv) any right which a Party may have under the Applicable Law.	Such termination should be mutually discussed with the consultant and proper notice of termination should be given along with full release of payment for work done and for any loss that the consultant may suffer due to such termination	Clarification	As per the RFP Document
131.	P-164 19.1.5	Upon termination of this Contract by notice of either Party to the other pursuant to Clauses GCC 19a or GCC 19b, the Consultant shall, immediately upon dispatch or receipt of such notice, take all necessary steps to bring the	Such termination should be mutually discussed with the consultant and proper notice of termination should be given along with full release of payment for work done and for any loss that the consultant may suffer due to such termination	Clarification	As per RFP Document





**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

		Services to a close in a prompt and orderly manner and shall make every reasonable effort to keep expenditures for this purpose to a minimum. With respect to documents prepared by the Consultant and equipment and materials furnished by the Client, the Consultant shall proceed as provided, respectively, by Clauses GCC 27 or GCC 28.			
132.	P-167 24.1	The Consultant (i) shall take out and maintain, and shall cause any Sub-consultants to take out and maintain, at its (or the Sub-consultants', as the case may be) own cost but on terms and conditions approved by the Client, insurance against the risks, and for the coverage specified in the SCC, and (ii) at the Client's request, shall provide evidence to the Client showing that such insurance has been taken out and maintained and that the current premiums therefore have been paid. The Consultant shall ensure that such insurance is in place prior to commencing the Services as stated in Clause GCC 13.	Insurance is bidder's responsibility till the time of delivery of supplies to customer	Clarification	As per RFP Document



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

133.	P-175 46.2.1	Unless otherwise indicated in the SCC, an advance payment shall be made against an advance payment bank guarantee acceptable to the Client in an amount (or amounts) and in a currency (or currencies) specified in the SCC. Such guarantee (i) is to remain effective until the advance payment has been fully set off, and (ii) is to be in the form set forth in Appendix D, or in such other form as the Client shall have approved in writing. The advance payments will be set off by the Client in equal portions against the lump-sum installments specified in the SCC until said advance payments have been fully set off.	Advance payment bank guarantee making advance payment by client to the consultant should be waived off as the supplier is already submitting performance BG for 3% order value.	Clarification	As per RFP Document
134.	P-175 46.2.2	The Client shall pay the Consultant within sixty (60) days after the receipt by the Client of the deliverable(s) and the cover invoice for the related lump-sum instalment payment. The payment can be withheld if the Client does not approve the submitted deliverable(s) as satisfactory in which case the Client shall provide comments to the Consultant within the same sixty (60) days period. The Consultant shall thereupon promptly make any necessary corrections, and thereafter the foregoing process shall be repeated.	payment should be made 100% on delivery with 30 days credit period	Clarification	As per RFP Document



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

135.	P-175 46.2.3	The final payment under this Clause shall be made only after the final report have been submitted by the Consultant and approved as satisfactory by the Client. The Services shall then be deemed completed and finally accepted by the Client. The last lump-sum installment shall be deemed approved for payment by the Client within ninety (90) calendar days after receipt of the final report by the Client unless the Client, within such ninety (90) calendar day period, gives written notice to the Consultant specifying in detail deficiencies in the Services, the final report. The Consultant shall thereupon promptly make any necessary corrections, and thereafter the foregoing process shall be repeated.	100% payment for the lump-sum installment should be made within 30 days & not 90 days	Clarification	As per RFP Document
136.	P-184 46.2.1	The following provisions shall apply to the advance payment and the advance bank payment guarantee:	Advance payment bank guarantee making advance payment by client to the consultant should be waived off as the supplier is already submitting performance BG for 3% order value.	Clarification	As per RFP Document
137.	P-129 Annex 2 Section 7	1. PFIs shall apply via an online form to be onboarded onto the EVOLVE, based on fulfilling pre-defined eligibility criteria.	Who are the PFIs and what is the eligibility criteria for an organization be qualified as a PFI for this scheme?	Clarification	Please refer to the RFP Document
138.	P-129 Annex 2 Section 7	NPA marking and submitting relevant information. PAR data, Gross NPA and Net NPA should be flagged.	Who will mark the loan as an NPA?	Clarification	Respective lenders.



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

139.	P-129 Annex 2 Section 7	5. In the event of default, the financier will lodge claim. On approval from SIDBI, the claim shall be settled by SIDBI.	Just want to confirm the financier in this case means the PFI or bank?	Clarification	Financier i.e. PFI PFIs would be SCB, banks, NBFCs, FIs etc.,
140.	P-129 Annex 2 Section 7	7. SIDBI shall also have a role of Financer availing Risk Sharing Facility for EV Loans	Please elaborate this point?	Clarification	SIDBI will also act as PFI means SIDBI branches will also give loan to borrowers at arm's length.
141.	P-130 Annex 2 Section 7	Analytics /Reports Generation a. PD algorithm b. LGD algorithm c. Analytics on book performance (Top loss, Categories wise, OEM Wise and other shorting etc.) d. Analytics on loss performance across both facilities e. Predict Resale value using vehicle & battery data (base data) (formula have to developed) f. Various Data Analysis on data and trend analysis g. Shorting and filtering of the data h. Exporting of the data into readable/re-editable formats excel etc.	Does SIDBI is looking for analytics tool to create these insights and generate reports and dashboards? Few of the use cases like prediction of resale value needs advanced analytics and the given timeline will not be enough to create this analytical reporting.	Clarification	Analytics tools can be used subject to the requirement of the SIDBI. Graphical indicators must be shown via web-based graphs, indicators, tiles, tabular, pie chart etc. for in depth internal analytics as detailed in the RFP document



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

142.	P-132 Annex 2 MIS Module	Analytics /Reports Generationa. PD algorithmb. LGD algorithmc. Analytics on book performance (Top loss, Categories wise, OEM Wise and other shorting etc.)d. Analytics on loss performance across both facilitiese. Predict Resale value using vehicle & battery data (base data) (formula have to developed)f. Various Data Analysis on data and trend analysisg. Shorting and filtering of the datah. Exporting of the data into readable/re-editable formats excel etc.	Developing these analytics inside a portal will be a heavy job. Does SIDBI looking for any analytics tool? Apart from what is mentioned, will there be any further reports and dashboards needs to be built?	Clarification	Analytics tools can be used subject to the requirement of the SIDBI. Graphical indicators must be shown via web-based graphs, indicators, tiles, tabular, pie chart etc. for in depth internal analytics as detailed in the RFP document
143.	P-133 Annex 2 Vehicle Telematics	on-board Vehicle Telematics and Battery management systems which will be installed by OEMs	There are few OEMs, especially in 2/3-wheeler segment who doesn't have on-board vehicle telematics and BMS installed. In this scenario it will be difficult to capture data for de risking the loan. Is there any another alternative for this?	Clarification	As per the RFP Document
144.	P-133 Annex 2 Vehicle Telematics	For the purpose of GHG emissions reductions	As the EV doesn't emit gases, I am curious to understand how the GHG emissions were calculated? Does this mean, we are reducing this much carbon output by using EV instead of ICE and the savings are converted to carbon credits?  While calculating carbon credits, are we also considering the amount of GHG emitted while generating required electricity for charging the battery of EV?	Clarification	GHG emissions will be calculated as per standard norms
145.	P-134 Annex 2 Vehicle Telematics	PFI to gather vehicle location data, and assist with remote immobilization of vehicle, to enable repossession	What is the frequency at which OEMs should send the geo location of customer? Its only in case of default or for all EV vehicles?	Clarification	Post contract activity based on the program requirement.



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

146.	P-135 Annex 5	2. Cash/ Transaction Module	Does the portal need to facilitate payments interface? What is the third-party payment provider or it's the account deposit?	Clarification	Payment Gateway needed to be procured for SIDBI to accept all online transactions.
147.	P-88 4. Scope of Consultant Support - Build	10. Ownership of the instance of the cloud and the data would remain with the SIDBI, however, intellectual property of the telematics platform shall remain with the implementation Firm	Please let us know the expected RTO and RPO the proposed system is expected to meet.  Please also let us know whether bidder needs to factor in separate DC and DR or DC/DR through single instance via cloud multi-AZ model of deployment will be accepted.	Clarification	Yes, IPR and Source code of the enhancements done specific to this program would be with SIDBI. SIDBI will discuss on case-to-case basis on any existing tools / accelerators being brought to the table by the partner. RTO and RPO as per the scope of the RFP. Yes, DC and DR should be factored.
148.	P-90 Security Features	6. VAPT report for the website, to be provided by the firm.- SIDBI may also get the website tested for VAPT through its own vendor and the firm shall be responsible for compliance of observations of such VAPT, if any. 7. The firm shall appoint an independent auditor / IT Security firm (CERT-IN Impanelled may be recommended) to evaluate the security & physical controls of the hosting site and shall provide certificate at its own cost.	Please let us know the expected number of VAPT cycles expected during the course of the execution of the project	Clarification	At least once a year.



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

149.	P-93 Data Digitization and Migration	Data Digitization and Migration The Bidder shall perform data digitization and migration of existing data/ Database to the new State level solution database of MIS application as required. Bidder shall migrate the data from old database/s/excel to new common database including digitization of data from hard copy files to new database as required for the MIS to work properly.	Please let us know the expected volume and number of sources of Legacy data to be migrated. With respect to data digitization, please do let us know the estimated number of documents/ pages from where data needs to be digitized. We understand that the files to be digitized would be made available centrally by department. Please confirm on our understanding.	Clarification	Yes, there would be requirement of data digitization and migration. The indicative data would be of around 4000 - 5000 electric vehicles. For data size and digitization bidder shall make their own assessment based on the past experience.
150.	P-94 Platform & Technological details	7. All source code, data, documentation will be the property of the SIDBI and should be handed over to the SIDBI on day-to-day basis and complete data transfer of application once application is Go-Live	We understand that the source code of the pre-existing IPR of bidder [platform for service configuration/ customization, Telematics etc.] would lie with bidder. The source code of the customized part would be under the ownership of SIDBI. Please confirm on our understanding.	Clarification	Yes, IPR and Source code of the enhancements done specific to this program would be with SIDBI. SIDBI will discuss on case-to-case basis on any existing tools / accelerators being brought to the table by the partner.
151.	P-114 Evaluation criteria, sub-criteria, and point system for evaluation of Technical Proposal	Evaluation criteria, sub-criteria, and point system for evaluation of Technical Proposal: Experience in managing at least <b>500 active electric vehicles</b> through their own platform for financing and leasing operations	We would request SIDBI to update the clause as follows: Experience in managing at least <b>500 active vehicles</b> through their own platform for financing and leasing operations	Clarification	<b>This Clause may read as "</b> Experience in managing at least 500 vehicle loans through their own platform for financing/ leasing operations during last 5 FYs 2017-18, 2018-19, 2019-20, 2020-21 and 2021-22. Agency having highest no of completed project/ platform shall be given full marks (10) and rest proportionate marks. Additionally, If any bidder has 500 Electric vehicles experience then they will get another (15 marks) under this Evaluation criteria/ sub-criteria"



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

152.	8. Payment Terms and Time Schedule for Deliverables	Project Timelines	The timelines of 6 weeks of implementation seems very stringent basis our experience in having implemented similar systems. Request you to please consider a minimum implementation timeline of approx. 6 - 9 months considering the set of activities bidder needs to undertake during the implementation phase.	Clarification	As per RFP Document.
153.		Transaction volume	Please let us know the approx. transaction volume per day/month/year the system needs to cater to.	Clarification	Please refer to relevant query/reply mentioned above
154.		Legacy Data Volume	Please let us know the volume, duration and sources of legacy data to be migrated	Clarification	Please refer to relevant query/reply mentioned above
155.		Pre-existing IPR of Bidder	We understand that for implementing the business processes, bidder may position its pre-existing IPR for modelling the business process & services such as Portal, Document Management, Workflow Mgmt., Fund Management, Integration with external systems, mobile services etc. We understand that the ownership of the IPR of the pre-existing IPR of the bidder and the derivatives over the same will continue to be with bidder. The ownership of the IPR of the business services, specifically modelled for SIDBI, would be with SDIBI. Please confirm on our understanding.	Clarification	Yes, IPR and Source Code of the enhancements done specific to this program would be with SIDBI. SIDBI will discuss on case-to-case basis on any existing tools / accelerators being brought to the table by the partner
156.	P-2 EMD	₹ 5,75,000/- (Rupees Five Lakhs Seventy-Five Thousand Only) Bank account details of SIDBI for online amount transfer:	Request that provision of submitting EMD in the form of Bank guarantee. Also please provide the BG format.	Clarification	Please refer to relevant query/ reply mentioned above
157.	page 134 ANNEX 4: VEHICLE TELEMATICS PORTAL REQUIREMENTS	Telematics Systems	OEM installed Telematics Systems (Not the project scope) TO OEM IT Systems (Not the project scope) TO PFT Portal (in scope)? Need to get absolute clarity on how Telematics data to flow into the systems	Clarification	Eligible OEM's or Participating OEMS will be sharing their IT telematics system or Vehicle related data to PFI's/ SIDBI through API's. Selected Bidder have to integrate the data from the OEM's to proposed IT System. More details mentioned in the RFP.





**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

158.	page 135	The data will be collected using data logging device (GPS) through IoT using APIs.	Our understanding is that this is in OEM scope. IOT interface is not a requirement of the systems and Telematics data is expected to be received by OEMs through IOT Interface (in OEM scope not in project scope) and requisite data elements from the gathered data in turn will be shared by OEMs to PFI portal (through API). <b>Need clarification-</b> If Telematics data is flowing to PFI portal via OEM Systems and PFI is not having direct connect/access with telematics installed in the vehicles, how PFI can demobilize the systems?	Clarification	Data will be flow through the OEM's to SIDBI or through PFI to SIDBI. Either OEM/PFI will demobilize the vehicle.
159.	P-160	17 Force Majeure	Bidder would like to submit that no liability shall result to other Party from delay in performance of from non-performance caused by circumstances beyond the control of the Party affected, including but not limited to act of God, fire, flood, explosion, war, action or request of governmental authority, accident, labour trouble but each of the hereto shall be diligent in attempting to remove such cause or causes. If such an event lasts for a continuous period of thirty (30) days, then either party may at any time thereafter while such performance continues to be excused, terminate this Assignment without liability, by notice in writing to the other party. However Bidder shall be entitled to receive payments for all services rendered by it under this Assignment.	Clarification	No Change as per the RFP Document
160.	P-167	25 Audit, Access and Reporting	Bidder requests Customer and its auditors to comply with Bidder's reasonable security and confidentiality guidelines during invoking this provision.	Clarification	No Change as per the RFP Document
161.	P-164	19.1 (e) Payment upon Termination	In the event of this assignment being terminated, the BUYER shall be liable to make payments of all the amount due under this assignment for which services have been rendered by Bidder's Consultant's. Forthwith on the expiry or earlier termination of this agreement, each party shall, return to the other party all documents and materials, belonging to the other party with regard to this assignment, or shall at the option of the disclosing party destroy all documents or materials in connection with this assignment."	Clarification	No Change as per the RFP Document



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

162.	P-166	22 Confidentiality	Since there will be mutual sharing of information by both the parties, Bidder requests having a detailed Confidentiality clause in lines as below:Both parties agree that they may, in the course of their business relationship with the other, acquire or be exposed to information that is proprietary or confidential to the other party, its affiliates or its or their respective clients. Both parties undertake, to hold all such information in strictest confidence and not to disclose such information to third parties nor to use such information for any purpose whatsoever save as may be strictly necessary for the performance of the assignment as mentioned in this proposal. The term "Confidential Information" as used herein means any information or documents disclosed by one party to the other party orally, and which is reduced to writing within a period of 3 days of the disclosure or in writing or including but not limited to any written or printed documents, samples, model, technical data/know-how, drawings, photographs, specifications, standards, manuals, reports, formulae, algorithms, processes, information, lists, trade secrets, computer programs, computer software, computer data bases, computer software documentation, quotations and price lists, research products, inventions, development, processes, engineering techniques, strategies, customers, internal procedures, employees and business opportunity and clearly identified and marked as "Confidential Information". The data contained herein shall not be disclosed, duplicated, used in whole or in part for any purpose other than to evaluate the proposal provided that, a contract is awarded to this proposal as a result of, or in connection with the submission of this data. Both the parties shall have the right to duplicate, use or disclose the data to the extent provided in the contract. This confidentiality restrictions shall be for the term of the resultant contract and for a period of two years thereafter. This restriction does not limit the right to use information contained in the	Clarification	No Change as per the RFP Document
------	-------	--------------------	--	---------------	-----------------------------------



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

			data if it:a. Is obtained from another source without restriction.b. Is in the possession of, or was known to, the receiving party prior to its receipt, without an obligation to maintain confidentiality;c. becomes generally known to the public without violation of this Proposal;d. is independently developed by the receiving party without the use of confidential Information and without the participation of individuals who have had access to confidential information;e. is required to be provided under any law, or process of law duly executed.		
--	--	--	--	--	--



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

163.	182	III Special Conditions of Contract – 23.1 Limitation of the Consultant’s Liability towards the Client:(a) Except in the case of gross negligence or willful misconduct on the part of the Consultant or on the part of any person or a firm acting on behalf of the Consultant in carrying out the Services, the Consultant, with respect to damage caused by the Consultant to the Client’s property, shall not be liable to the Client:(i) for any indirect or consequential loss or damage; and(ii) for any direct loss or damage that exceeds [insert a multiplier, e.g.: one, two, three] times the total value of the Contract;(b) This limitation of liability shall not(i) affect the Consultant’s liability, if any, for damage to Third Parties caused by the Consultant or any person or firm acting on behalf of the Consultant in carrying out the Services;(ii) be construed as providing the Consultant with any limitation or exclusion from liability which is prohibited by the Applicable Law in India”.	Bidder proposes the clause read as below: Limitation of the Consultant’s Liability towards the Client: (a) Except in the case of gross negligence or willful misconduct on the part of the Consultant or on the part of any person or a firm acting on behalf of the Consultant in carrying out the Services, the Consultant, with respect to damage caused by the Consultant to the Client’s property, shall not be liable to the Client: (i) for any indirect or consequential loss or damage; and (ii) for any direct loss or damage that exceeds one time the total value of the Contract; (b) This limitation of liability shall not (i) affect the Consultant’s liability, if any, for damage to Third Parties caused due to gross negligence or wilful misconduct by the Consultant or any person or firm acting on behalf of the Consultant in carrying out the Services; (ii) be construed as providing the Consultant with any limitation or exclusion from liability which is prohibited by the Applicable Law in the Client’s country with exception to data breach or breach of any privacy laws.	Clarification	No Change as per the RFP Document
------	-----	---	--	---------------	-----------------------------------



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

164.	P-168	Proprietary Rights of the Client in Reports and Records	All intellectual property rights in the software, all tools, processes, software, utilities and methodology including any Bidder proprietary products or components thereof any development carried out by Bidder thereto in the course of providing services hereunder, including customisation, enhancement, interface development etc. shall remain the exclusive property of Bidder and the BUYER shall not acquire any right title or interest of any nature therein except to the extent provided herein. Bidder shall however grant in favour of the BUYER the right and non exclusive, non transferable, perpetual and irrevocable license to use the software for the purposes agreed hereunder. Similarly all the Intellectual Property Rights (IPR) in the third party software used in providing services including those forming part of or incorporated into the deliverables shall remain with the respective third party owners/ Bidder's licensor and BUYER shall have user rights in accordance with end user license agreement (EULA) as applicable to use of such software.	Clarification	IPR and Source code of the enhancements done specific to this program would be with SIDBI. SIDBI will discuss on case-to-case basis on any existing tools / accelerators being brought to the table by the partner.
165.	P-30 data sheet	The Client will, however, reimburse on proof of submission with relevant Government Authority, the Goods & Services Tax (GST) payable on the contract value by the consultant, as per Applicable Law in India. Statutory deductions of taxes at source (TDS), however, shall be made as applicable.	What is the proof that will be acceptable to SIDBI. Usually, GST and other taxes are paid lumpsum for total liability of the organisation and it does not have breakup for each project. The invoice shall show GST component separately.	Clarification	GST or any other instrument mentioned by the GOI/RBI etc.
166.	FIN-3	Breakdown of Remuneration, including Appendix A "Financial Negotiations - –breakdown of Remuneration Rates" in the case of QBS method	Breakdown of Remuneration, including Appendix A "Financial Negotiations - –breakdown of Remuneration Rates, Person-month Remuneration Rate attached are true copies of the latest pay slips of the Experts listed Consultant's Representations Regarding Costs and Charges <b>Request the bank to provide waiver to submit this form</b>	Clarification	Breakdown of remuneration will be needed to be shared as per the FIN-3
167.	FIN-4	Reimbursable expenses -	Request the bank to provide waiver to submit this form	Clarification	No Change as per the RFP Document



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

168.			Telematics platform and proposed IT Platform are used interchangeably in the RFP. Please provide the clarity on this.	Clarification	The content related to telematics platform and Proposed IT platform is self-explanatory in this regard.
169.	P-96 Platform & Technological details	7. All source code, data, documentation will be the property of the SIDBI and should be handed over to the SIDBI on day-to-day basis and complete data transfer of application once application is Go-Live.	Please confirm that bidder shall own the intellectual property of the overall solution developed based on the requirements mentioned in the RFP. The pre-existing IPR of the assets leveraged by bidder shall continue to be owned by respective asset owners.	Clarification	IPR and Source code of the enhancements done specific to this program would be with SIDBI. SIDBI will discuss on case-to-case basis on any existing tools / accelerators being brought to the table by the partner.
170.	P-89 Hosting	Cloud Service Providers such as Azure, AWS, Google Cloud which have high uptime and SLAs should be used for the deployment and infrastructure. All these services should be purchased in the name of the SIDBI. The Cloud Service provider should be empanelled with MeitY.	Request the bank to allow the bidder to propose other datacentres also which have all certifications equivalent to CSPs empanelled with MeitY.	Clarification	As per the RFP document, Cloud Solution servers must be empanelled by MeitY. The servers and data should reside only in India.
171.	P-93 Data Digitization and Migration	Bidder shall migrate the data from old database/s/excel to new common database including digitization of data from hard copy files to new database as required for the MIS to work properly.	Please provide the details on the volume of the data to be digitized, the locations where it is currently stored etc. Will the bank provide scanners and digitization solution/DMS for this activity. What kind of data migration will be involved here?	Clarification	Yes, there would be requirement of data digitization and migration. The indicative data would be of around 4000 - 5000 electric vehicles. For data size and digitization bidder shall make their own assessment based on the past experience.
172.	P-99-100 SMS gateway, Payment gateway	-	Please confirm if bank's existing solutions can be leveraged for this project or new solution to be procured/ supplied by the bidder	Clarification	EVOLVE project require separate SMS, E-Mail, Payment Gateways as project is separate.
173.	P-113 Qualification Requirements	The firm must have experience in integrations with at least 3 Nos. of EV OEMs/Projects/FI or similar assignments on telematics platform.	Request the bank to allow bidder who have experience in deploying software for vehicle finance (not just electric vehicles) and experience of integrating with telematic platform for any type of vehicle (ICE or EV) also to bid for the RFP	Amendment	The Clause may read as "  The firm must have experience in integrations with at least 3 Nos. of Vehicles OEMs/ FI/Banks on Lending Products/Auto Loan/Commercial Vehicle Loan marketplace products/ Loan management



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

					software  (Existing operational digital solutions including vehicle telematics system/ Intelligent Transportation System (ITS)/ Loan Management/Processing that is used internally or by at least one financing institution for the purposes of vehicle management/ loan monitoring /financing)."
174.	P-114 Evaluation criteria/ sub-criteria	Experience in managing at least 500 active electric vehicles through their own platform for financing and leasing operations	This project involves both pulling of data from telematics solution for vehicle management (not just electric vehicles) and also loan management system. So, evaluation criteria should consider both the aspect of scope.	Clarification	Please refer to relevant query/reply mentioned above in this regard.
175.	P-144 Annexure-IX	1. That the Bidder agrees with all the terms and condition given in the RFP Document.	Request that the format be modified: That the Bidder agrees with all the terms and condition given in the RFP Document subject the deviations proposed by us which shall be discussed and finalized mutually at the time of contract signing.	Clarification	No change
176.	P-144 Annexure-IX	12. We also understand that if the contents of the affidavit are found to be false at any time after the award of the contract it will lead to termination of the contract, forfeiture of Proposal or Performance Security and banning of business dealings for a period of up to three years in addition to action that may be taken by other Government Entity.	Request that the format be modified: 12. We also understand that if the contents of the affidavit are found to be false at any time after the award of the contract it will lead to termination of the contract, forfeiture of Proposal or Performance Security.	Clarification	No change. As per the RFP Document



**Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023**

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

177.	P-114 Section 7. Terms of Reference - #13. Eligibility and Technical Evaluation Criteria	II. Experience and Qualifications of Key Experts/ Team-- 25 Marks	Do actual profiles need to be submitted for entire team along with technical document for evaluation which cannot be changed at time implementation?	Clarification	Yes.
178.	P-112 Section 7. Terms of Reference - #12. Termination of Contract	<b>Termination for selected bidder's Default</b> - The SIDBI without prejudice to any other rights or remedies, may terminate immediately, the Contract forth with in the following circumstances by giving a written notice of termination and its reasons thereof to the bidder: c) If the bidder has provided or replaced resources inferior to that which were selected at the time of bidding even after being provided sufficient time to fulfil its obligations.	What would be time frame SIDBI is looking for fulfilling of resources if has to be replace from the point of termination?	Clarification	No change. As per the RFP Document.
179.	P-130 Section 7. Terms of Reference - #15. Details of the Modules	Annexure II - DETAILED SYSTEM REQUIREMENTS FOR THE PFI PORTAL The High-Level Modules of Concessional Loan Management System: 2. Onboarding if it is same why duplicate the database on three modules a. Same as Part A 3. Account Management a. Same as Part A b. Fund Utilization c. Pre-payment & settlement module	What is Part A in RFP? It is not clear in the requirements. Can it be explained in detail.	Clarification	Annexure 3, Similar module of the account management on Page 128 High-Level Modules of PRGMS





## Pre-Bid Clarification cum Corrigendum Dated: 28-03-2023

**RFP No: SIDBI/GCFV/EVOLVE/IT/T002287918 DATED 14-03-2023 (RFP)**

180.	P-137 Section 7. Terms of Reference - #15. Details of the Modules	ANNEX 5: REQUIREMENTS OF LOAN MANAGEMENT SYSTEM FOR SIDBI AS PFI - Module 4 Asset Management Module	Do the Vehicle details need to be captured in LMS system?	Clarification	Yes.
181.	P-138 Section 7. Terms of Reference - #15. Details of the Modules	ANNEX 5: REQUIREMENTS OF LOAN MANAGEMENT SYSTEM FOR SIDBI AS PFI - Module 9 9a. Standard features – Identity Management, security etc	Can the requirements on Identity Management, security etc. be more in detailed out by SIDBI?	Clarification	As per RFP Document.
182.	P-139 Section 7. Terms of Reference - #15. Details of the Modules	ANNEX 5: REQUIREMENTS OF LOAN MANAGEMENT SYSTEM FOR SIDBI AS PFI - Module 1010a. Hypothecation Management Module	Need more clarity on Hypothecation Management Module.	Clarification	Hypothecation will be in the name of the lender
183.	P-139 Section 7. Terms of Reference - #15. Details of the Modules	ANNEX 5: REQUIREMENTS OF LOAN MANAGEMENT SYSTEM FOR SIDBI AS PFI - Module 13 Workflow Module	Need more details on Workflow Module	Clarification	As per RFP Document. Refer various modules, flow diagram various maker and checker as per the modules mentioned in RFP document.
184.	P-107 Section 7. Terms of Reference - #8. Payment Terms and Time Schedule for Deliverables	IV) Post Go-live and acceptance of the whole solution, Signoff by both the parties, Security Audit of Application --- 8 weeks	What are the activities expected in post go live as mentioned acceptance of the whole solution, Signoff by both the parties are part of UAT . Can it be explained more in details which is for 8 Weeks as mentioned in RFP.	Clarification	Security Audit, Bug Fixing, Stabilization of the system etc. as per RFP document.

**Note:**

1. All the Terms and Conditions of the Tender remain same and shall be ipso-facto applicable.
2. The Bidders already submitted Bids before issuance of this Corrigendum may resubmit their Bids if desire to revise the same at their discretion. However, for the failure to do the same on part of Bidders for the reasons whatsoever, SIDBI bears no responsibility.

