

CORRIGENDUM
- TENDER NO. 2020APR16/T002157891

Subject: Selection of agency to roll out Swavalamban Connect Kendras issue of Corrigendum for RfP No. 2020APR16/T002157891

The following are pre-bid queries and Proposed amendment / changes made under the captioned tender. Rest all other terms and conditions of RfP shall remain unaltered.

S No	Clauses and page No RfP	Queries Raised	Proposed amendment / changes if any and reason thereof
1	TECHNICAL BIDS EVALUATION CRITERIA, <i>(If presence is through partners, MOU / Agreement or any other supporting document to be shared)</i> Page no 30	<p>a) Do we need to provide the letter of agreement between consortium partner during the submission of the proposal or we can submit it during signing of the contract, if awarded?</p> <p>b) Can we participate in the bidding for less number of districts rather than pan India?</p> <p>c) Will the agency will secure marks, if we have prior experience of working in those districts but not working right now due project closure?</p>	<p>a) Yes. the agency needs to submit the proof of partnership and supporting document of arrangement with partner at the time of submission of bid.</p> <p>b) The agency should be capable to implement the project in 500 districts. Hence, partial bidding for lesser number of districts is not allowed.</p> <p>Further, 6.4(i) may be read as</p> <p>"The project would be implemented in 500 districts (preferably covering 20 states) to be rolled out in all 500 districts within 6 months of contract and it is expected to create at least 50 new enterprise / business in each district. The overall target would be 25,000 enterprises /businesses in 2 years proportionately distributed into monthly/quarterly targets after 6 months of contract or as decided by SIDBI."</p> <p>c) Experience of the agency in implementing development projects of ` 10 lakh or more would be considered as per technical evaluation criteria mentioned in the RfP.</p>

			Further, successfully implemented/completed projects of value ` 10 lakh are more would be considered.
2	6.7 PAYMENT PLAN: Awareness: Example Nukkad Natak, etc. page 23	Can we suggest some other methodology for creating awareness by using technology? If yes, the proposed budget unit may not be sufficient. However, we will keep the total budget unchanged by changing the no of unit.	The examples quoted for awareness are only indicative in nature. Agencies may submit more innovative awareness ideas however outreach would remain unchanged to cover at least 100 potentials within the indicated cost.
3	6.7 Payment plan, page 23	We would like to suggest that submission of application for credit linkage should not be the only criteria. It should be approval of credit also.	The incentivization is for both submission of application as well as for credit linkage through disbursement of bank credit/self-finance/bank credit facilitated by SIDBI as mentioned in SI no 6.7 payment plan.
4	-	Is consortium allowed between two organization, with one being the lead agency and other being implementing agency.	Bids would be from lead agency only fulfilling the eligibility criteria as mentioned in the RfP. The lead agency may have partnership/ MoU with other organization for implementing the project for which satisfactory evidence should be submitted at the time of submission of bid.
5	6.4 Deliverables Page 21	The project would be implemented in 500 districts (preferably covering 20 states) What is the criteria to select 500 districts and 20 states?	The districts would be selected jointly after finalization of agency based on defined criteria such as geography (covering East West, North, South and North East), development indicators (Bank/FI presence, infrastructure etc.) ecosystem for entrepreneurs etc.
6	6.2 A (ii) PROJECT EXECUTION STRUCTURE Page 19	Five-Six zonal offices and suitable Field Managers or more depending upon the requirement of the agency What are the selection criteria of 5 zones? Is the bidder office should be there before submission of tender?	Five zones indicated are North, South, East, West and North East. Either bidder should have its own office or ability to establish its offices based on the requirement of the project. Further Point 6.2A(ii) page 19 may be read as; "Suitable number of zonal offices and / or Field

			managers to achieve the scope of work." Revised Annexure XVI attached
7	6.8 (i) Miscellaneous Page No25	Each center (if under arrangement) should not cover more than 25 districts. In point no.9.8.1 it is mentioned that the agency shall not sub-contract the services, so the point create confusion. Kindly clear it	The clause of sub-contracting clearly indicates that agency shall not sub-contract the services agreed to be rendered by the agency under this contract, except (i) if the existence of their office is not in the identified location; agreed by SIDBI and (ii) for services that are generally procured from outside agency in performing the activities envisaged under this contract.
8	9.14.1 TAXES AND DUTIES Page No 39	The bidder shall be entirely responsible for all applicable taxes, duties, levies, charges, license fees, road permits, etc. in connection with delivery of products/services at site including incidental services and commissioning. Is all taxes include in commercial bid?	Yes, the commercials would be inclusive of all taxes. Further, the rates indicated in payment plan SI No 6.7 page 23 are exclusive of taxes.
9	9.21.1 PERFORMANCE BANK GUARANTEE (PBG) Page No 41	The successful Bidder shall provide an unconditional and irrevocable performance bank guarantee from Scheduled Commercial Bank in the form and manner provided by the Bank equivalent to 8% of contract value. We request that Performance guarantee should not more than 4% contract value.	No Change
10	Bid security Form Annexure XII page 76	Even if we deposit the EMD through draft is it necessary to fill the format?	Yes, all the formats may be attached, wherever not applicable may be written as not applicable.
11	Last date of submission of bid Page 3 Point 6	Request to extend the date till 15 th as it's a very technical proposal and time span is very less.	No change
12	-	Business Correspondent (BC) are eligible to participate in the tender?	The corporate BC eligible as per RfP can participate in the bid.
13	6.7 Payment Plan Page No 23	The lumpsum quote for 2 years shall be divided by 24	The payment plan in the initial 4 months would be

		<p>to arrive at monthly outgo to the agency. Payment shall be made on monthly basis for first 4 months. Thereafter, it will be made on quarterly basis based on performance / achievement.</p> <p>The payment should on monthly basis based on the invoice raised as quarterly payments would be require resources for 90days + for the agency.</p>	<p>monthly after that bi-monthly payment would be considered.</p>						
14	6.D Scope of Work Page No 17	<p>Ensure ready to go digital platformApplication program interface (API) etc.</p> <p>Is ready to go digital platform would be prior requirement or could be developed during the implementation phase?</p>	<p>In case of ready platform (with suitable alterations / upgradations) the bidders would score higher as per technical evaluation criteria. Further, the agency should be capable to ready the digital platform within 3-6 months of awarding the contract.</p> <p>Further, Technical Bid Evaluation Criteria SI No 5 on Page no. 29 may be read as:</p> <table border="1"> <tr> <td>5 (a)</td> <td>Ready IT platform already there with suitable alterations / upgradations within 1 month of the contract</td> <td>10</td> </tr> <tr> <td>5(b)</td> <td>Develop afresh IT platform but demonstrate capability (previously developed for other projects) within 3-6 months</td> <td>5</td> </tr> </table>	5 (a)	Ready IT platform already there with suitable alterations / upgradations within 1 month of the contract	10	5(b)	Develop afresh IT platform but demonstrate capability (previously developed for other projects) within 3-6 months	5
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15.	6.7 Payment Plan Page No 23	Change in existing clause	<p>Existing clause: Login: Centre makes call(s) or visits the aspirant, filling up a form including gap mapping of aspirant on the digital portal(dashboard).</p>						

			<p>Per unit rate Rs.100 per prospective entrepreneur. Maximum 5 times the number of units finally set in each district.</p> <p>Revised may be read as: Login: Centre makes call(s) or visits the aspirant, filling up a form including gap mapping of aspirant on the digital portal(dashboard). Per unit rate Rs.100 per prospective entrepreneur. Maximum 10 times the number of units finally set in each district.</p>
16.	6.7 Payment Plan Page No. 24	Change in existing clause	<p>Existing clause: Support for project Profile @ Rs.400 per project profile Maximum one project profile for one enterprise.</p> <p>Revised may be read as: Support for project Profile @ Rs.400 per project profile Maximum 20 unique project profiles per district.</p>

Annexure-XVI

Project execution Structure / process

