

Evaluation Criteria for REOI (Package No. CS - 13)

S. No	Criteria	Max. Marks		Max. Marks
1	Experience	50	<i>Experience across various industry segments in India in the Energy/Environment sectors -- 10 %</i>	5
			<i>Experience in the Energy/Environment sectors in the MSME/SME Segment --- 10 %</i>	5
			<i>Experience of working with international / multilateral agencies --- 10 %</i>	5
			<i>Experience of working in similar assignments ---30%</i>	15
			<i>Experience in marketing of technical products and solutions (related to energy efficiency) - 20%</i>	10
			<i>Experience in marketing of technical products and solutions (for MSMEs) - 20%</i>	10
2	Key Personnel	30	<i>Educational and Professional Qualifications</i>	5
			<i>Experience in Energy / Environment sectors across various industry segments in India</i>	10
			<i>Experience in Energy / Environment sectors in the MSME segment in India</i>	15
3	Organisation	20	<i>Turnover (combined turnover of the J.V. partners in the case of a JV)--- 75%</i>	15
			<i>Number of establishments in India - 25%</i>	5
		100		100

Note:

The top 6 ranked firms in accordance with the above criteria would qualify for the short listing. This would, however, be subject to the provisions as stipulated in the Guidelines of the World Bank on the Selection and Employment of Consultants (Edition of May 2004, revised October 1, 2006).