

भारतीय लघु उद्योग विकास बैंक Small Industries Development Bank of India

RfP No. and Date	500/2021/1573/CBO/ITV dated July 21, 2020			
Purpose of RfP	Procurement of Enterprise Class Laptops and Desktops			
Pre-bid Meeting Date	July 28, 2020;1100hours			

Pre-Bid Clarifications

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1	14	4.9.1	The bids must be received by the Bank at the specified address not later than the date & time specified in "Critical Information" section.	Due to COVID pandemic, transportation / courier are not operating at normal and there are chances of missing deadlines due to same. Hence we request to enable bidders to submit the bids online. Due to Covid-19 we recommend	No Change in clause
3	19	4.24	On the scheduled date and time, bids will be opened by the Bank Committee in presence of Bidder representatives. It is the responsibility of the bidder's representative to be present at the time, on the date and at the place specified in the tender document.	an online submission of the Bids. Due to COVID pandemic we are not able to attend the opening meeting physically. Hence, we recommend to have the same on Zoom / MS teams.	The bidders may attend the bid opening online through Microsoft Teams, however complete details of the bidders viz., eMail ID, Mobile No, Name and Designation to be written on the bid covers. The bidders to note that, in case the above information is not specified, the Bank would not take any responsibility for scheduling the Teams call.
4	22	5.3.1(3)	Install software tool from OEM for proactively checking the health of system's hardware and software.	What will be the scope of the work? Does SIDBI had tool like (SCCM) to access and monitor the desktops.	Each equipment (laptop and desktop) should be supplied with software tool enabling the bank to check the health of system's hardware and software (OS)
5	22	5.3.1(1)	Install the operating system along with latest patches	SIDBI will have to share the patches with vendor.	The bidder to provide Operating system installed with latest patches.
6	22	5.3.2	The successful bidder/s shall be shared, the configuration settings like partitioning details, hostname, IP address, standard software application and utilities etc., for installation and/or dump. The same needs to be carried out on all the laptops prior to delivery (i.e., pre-installed at factory level or bidder warehouse) at respective level	We would like to highlight that the configuration of Host name, IP address at factory is very time consuming process and this will further result in delay of material readiness. If we do this configuration at consignee location it can be done faster. Hence would request to remove the same. Also would request to provide authorization to install the same at factory. Activation of software should be taken care by bank.	The successful bidder/s shall be shared, the configuration settings like partitioning details, hostname, IP address, standard software application and utilities etc., for installation and/or storing. The partitioning and copying of standard software applications and utilities should be carried out by the bidder at factory or warehouse level, prior to despatch to respective locations of the Bank. Configuration of IP address, hostname shall be carried out by the bidder engineer during installation. Authorisation letter for copying the software would be provided by the Bank to the shortlisted bidder. Further, activation (excluding Operating system) will be carried out by the Bank.



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7	22	5.3.3	 5.3. Pre-Installation at Factory Level The standard software which needs to be loaded at the factory / bidder warehouse would include but not limited to: 1. Adobe Reader 11, 7Zip-19, Google Chrome, Citrix Receiver 4.6, Dopdf-7, Java-8, Tight VNC-2.8, MSOffice 365, Hindi Unicode, Internet explorer, antivirus, NAC client, patch management, service manager etc. 2. The licensed/authorised version of software would be provided by the bank to the shortlisted bidder/s and activation of software would be taken care by the bank. 	We understand that bidder need to provide and install freeware software as mentioned in point no.2, Apart from them if any license which include any cost will be provided by Bank. (i.e. Antivirus, MS office)Please clarify.	Refer to point 5.3.3.(2) which is self-explanatory.
8	22	5.4.1	The successful bidder will be responsible for affixing asset tags on each hardware equipment supplied to the Bank. The Asset Tags so printed by the successful bidder must have the logo of both the bank and successful bidder along with other details like configuration details (RAM, HDD, Processor), call logging no., PO No. etc. The asset tag details for the Hardware would be mutually decided by the Bank and the successful bidder immediately after placing order.	All this can only be done prior to delivery in one centralized bidder warehouse	Affixing of asset tag to be carried out by the bidder before despatch to individual locations.
9	22 & 23	5.5.	The contract period will be for a period of FIVE years, three years warranty and two years AMC, with the selected bidder and back-to-back support arrangement with respective OEM. The warranty should be onsite comprehensive 24 X 7 X 365 with back-to-back support from the OEM for a period of 36 months from date of acceptance of all the hardware.	This will increase the Cost, however as per point 6.1.4, Service Window" Service Window – the service window would be 9 am to 7 pm (business days). These contradict with each other. We recommend Standard Service support as per Bank's operating timings.	The revised clause to be read as: The contract period will be for a period of FIVE years, three years warranty and two years AMC, with the selected bidder and back-to-back support arrangement with respective OEM. The warranty should be onsite comprehensive 12x6 with back-to-back support from the OEM for a period of 36 months from date of acceptance of all the hardware.
10	23	5.6. 5.6.1	Warranty and AMC The warranty should be onsite	The OEM will offer 24*7*365 Online Technical support with next business day support As per tender clause# 6.1.4	Change The revised clause to be read as:
			comprehensive 24 X 7 X 365 with back-to-back support from the OEM for a period of 36 months from date of acceptance of all the hardware.	Service Window – the service window would be 9am to 7pm (business days). whereas tender mentions warranty requirement of 24X7X365. Since banks	The warranty (3 years) & AMC (2 years) should be onsite comprehensive 12 X 6 with back-to-back support from the OEM for a period of 36 months from date of
12	23	5.6.2	The AMC should be onsite comprehensive 24 X 7 X 365 with back-to-back support from OEM for a period of 24 months from the date of expiry of warranty	generally operates at std working hours in day time. We recommend to go with standard warranty with service window as mentioned in tender under special terms and conditions. Would request bank to relook into warranty requirement as this will heavily add onto costing.	acceptance of all the hardware. The service window would be from 9am to 9pm (Monday to Saturday). OEM TAC support should be available 24X7X365.
13	23	5.6.3	The warranty and AMC of laptops is inclusive of battery. During the warranty and AMC period, whenever there is battery	Battery is considered as a consumable; hence it cannot be considered under AMC. As AMC can be proposed for the	Change The revised clause to be read as:



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14			capacity depletion below the level of 50% of its full capacity and the battery cannot be charged beyond the level of 50% of its full capacity, the bidder is required to replace the same with new battery from the same OEM.	Hardware minus Battery. Battery as a industry standards are considered as Consumable and hence would recommend to remove battery from AMC. This will also have heavily added onto cost.	The warranty of laptops is inclusive of battery. During the warranty period, whenever there is battery capacity depletion below the level of 50% of its full capacity and the battery cannot be charged beyond the level of 50% of its full capacity or the battery is faulty, the bidder is required to replace the same with new battery from the same OEM.
15	24	5.7.1	The bidder should provide comprehensive on-site 24 X 7 X 365 support without any additional cost to the bank, during the entire period of the contract (warranty & AMC). The OEM tac support should also be 24 X 7 X 365 throughout the contract period	As per tender clause# 6.1.4 Service Window – the service window would be 9am to 7pm (business days). Whereas tender mentions warranty requirement of 24X7x365. Since banks generally operates at std working hours in day time. We recommend to go with standard warranty with service window as mentioned in tender under special terms and conditions. Would request bank to relook into warranty requirement as this will heavily add onto costing.	Change The revised clause to be read as: The bidder should provide comprehensive on-site 12X6 support without any additional cost to the bank, during the entire period of the contract (warranty & AMC). The OEM TAC support should also be 24 X 7 X 365 throughout the contract period
16	24	5.7.2	Data recovery/Hard disk recovery in case of Disk Crash/Hardware failure	Data recovery is a separate service and cannot be considered under warranty. Would request to amend the clause and same is required to be considered as separate service. Please note this will add on to cost. We recommended to go on cases to case basis	The clause stands deleted.
17	25 & 26	5.12.2	The warranty/AMC terms would not be considered as violated if shifting of equipment takes place. Further, the vendor & OEM is required to update their database and provide warranty/AMC, service and support for the shifted equipment at the new location. No additional cost whatsoever would be paid by the Bank.	Warranty shall remain if there are no physical damages to the machine	Agreed.
18	27	6.1.7	The response time shall be 2 hours for all the locations and Mean Time To Restore (MTTR) should be a business day. This will be from the time the call is logged.	We would request to amend the clause as below - The response time shall be NBD for all the locations and Mean Time To Restore (MTTR) should be 2-3 business day. This will be from the time the call is logged.	Change The revised clause to be read as: Response and MTTR. The call logged:
19				The OEM will offer 24*7*365 Online Technical support with next business day support	 upto 12 PM shall be attended and resolved by Same Business Day. after 12 PM shall be attended and resolved by NBD. However, for North East locations additional 2 Business days would be allowed for resolution.
20	27	6.2	Price	Looking at the Dollar Volatility in past few months we recommend adding ERV clause for dollar exchange rate fluctuation.	No Change in clause
21	29	6.3.3	All the payments will be made in Indian Rupee only, by respective locations electronically through RTGS/NEFT.	We request you to have bill submissions done at single location and payment to be released from a central location	No Change in clause
22	29	6.3.6	Payments will be released from respective locations where the equipment are delivered within four (4) weeks of receiving the	We request to allow bidder for invoice and document submission and payment release from central location. It will be	



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	RFP	RFP	undisputed invoice along with all the documentary proof.	time consuming activity to submit documents and get the payment done from all 75 consignee locations.	
24 25 26	30	6.4.1.(1)	Delivery and Installation Schedule: The Bidder should deliver the goods within FOUR WEEKS from the date of Purchase Order.	Due to Covid there are no normal operations for courier services. Hence would recommend delivery timelines to be 8-10 weeks We need to consider 6 week considering multiple location and the pandemic we are in. Looking at the current pandemic situation where logistics are not operating at their normal, there are chances of getting the deliveries delayed. Hence would recommend to amend the clause as - The Bidder should deliver the goods within 8-10 WEEKS FROM THE DATE OF PURCHASE ORDER.	The revised clause to be read as: The bidder should deliver the goods within SIX WEEKS from the date of Purchase Order.
27				goods within SIX WEEKS FROM THE Date of Purchase order Request Bank to Amend:-The Bidder should deliver the goods within SIX WEEKS FROM THE DATE OF PURCHASE ORDER.	
29	30	6.4.2(1)	The Bidder shall install the goods and configure within TWO WEEKS from the date of delivery of the equipment at respective location	The Bidder shall install the goods and configure within Three WEEKS from the date of delivery of the equipment at respective location Request Bank to Amend:-The Bidder shall install the goods and configure within THREE WEEKS from the date of delivery of the equipment at respective location.	The revised clause to be read as: The Bidder shall install the goods and configure within THREE WEEKS from the date of delivery of the equipment at respective location
30		6.4.2(2)	The Bidder shall submit Installation Certificates duly signed, stamped and dated by the Bank officials at respective location, along with configuration/ specification reports for all the equipments supplied as part of the contract, at Bank's Chennai office.	Clarification:-Request to consider submission of Softcopy of certificates instead of hardcopy, due to Covid-19 issues	The Bidder shall submit Installation Certificates duly signed, stamped and dated by the Bank officials at respective location, along with configuration/ specification reports for all the equipments supplied as part of the contract, at Bank's Chennai office. A copy of the certificate with attachments to be forwarded to Bank's Chennai Office for carrying out acceptance.
31	30	6.5	Acceptance test - to be done after completion of installations of all equipment's	Request to give clarity on Acceptance test criteria to be performed at consignee locations.	Refer to Section 6.5.4 of RfP for acceptance Criteria.
32	32	6.7.2	If the vendor fails to deliver the equipment within FOUR weeks from the date of PO, LD of 0.5% of the cost of the equipment (plus GST) for every week's delay or part thereof, subject to maximum of 5% of the order value of the equipment will be imposed by the bank.	Waive off due to COVID 19 Situation	No Change in clause
33	38	7.8	Pre shipment inspection	Would recommend removing the clause as the bank any ways will be doing Acceptance test at consignee location	Refer section 7.8.1 of RfP.
34	65	12.1.1(2)	1X16 GB, DDR4, 2666 MHz, scalable to 32GB.	Upgradation of memory upto 64GB instead of 32GB	No Change in clause



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			(Minimum 2 memory slots, one slot to be filled with 16GB RAM and the other slot to be free for future upgradation of laptop to 32GB by addition of DIMM)		
35	65	12.1.1(7)	a) 802.11ac dual band (2x2) wireless adapter, Bluetooth 4.2 b) Integrated Gigabit ethernet	802.11ax (WIFI 6)+ BT 5.0	No Change in clause
36	65	12.1.1(12)	10/100/1000 Internal with minimum 8 hours of battery back-up time.	Internal with minimum 8 hours of battery back-up time. With 45Whr battery capacity or more	No Change in clause
37	65	12.1.1(13)	65W, 4.5mm Smart AC Adapter (India)	45W adapter instead of 65W adapter	No Change in clause
38	65	12.1.1 (10)	Keyboard & Touchpad- Spill resistant Keyboard and Multitouch Touchpad	Need a confirmation that is SIDBI looking for backlit keyboard or non-backlit	The bidder to provide Spill resistant Keyboard and Multi-touch Touchpad.
39			Spill resistant Keyboard and Multi-touch Touchpad	Spill resistant Backlit Keyboard and Multi-touch Touchpad	Non backlit keyboard is preferable.
40 41	65	12.1.1(14)	Security Feature - TPM 2.0	Hardware TPM 2.0 Assume SIDBI will be running critical applications with very critical data, hence security is one of the key parameter should be taken into consideration. Request you to mention Hardware based TPM 2.0, reason market firmware based TPM 2.0 is available which can be hacked	Change The revised clause to be read as: Hardware based TPM 2.0.
42	66	12.1.1(16)	Recovery Media- Windows 10 Pro (64bit) Operating System Recovery Media 64bit on USB drive	Do we need the recovery media USB for all the laptops & Desktops OR few units depending on the location being shipped?	Yes, required for all laptops and desktops
43	66	12.1.1 (18)	Carry Bag	Are we expecting a laptop backpack or Shoulder Bag	Yes, it should be shoulder bag and as per specifications mentioned in RfP.
44	66	12.1.1 (19)	a) ROHS compliance & Extended a) Producers Responsibility (EPR) OR EPEAT b) BEE Star ver. 2.0 or above OR Energy Star c) Windows	MIL Std 810G	No Change in clause.
45	65	12.1.1 (20)	3 years comprehensive onsite, including battery and with back to back support / arrangement from OEM	Battery comes with 1 year by default warranty and we can extend 2nd & 3 ^{rd.} However, we can replace the battery from the OEM only once between the 2nd & 3rd year.	No Change in clause
46	65	12.1.1(21)	2 years comprehensive onsite AMC, inclusive of battery and with back to back support / arrangement from OEM.	4th & 5th year AMC cannot include Battery warranty from the OEM	Change The revised clause to be read as:
			anangement nom Ozw.		Two (2) years comprehensive onsite AMC with back to back support / arrangement from OEM.
47	66	12.1.2(1)	Form Factor Small Form Factor (SFF)	Request Bank to Amend:-Small Form Factor (SFF) upto 15L or remove the liters. As per Page No 79 Clause 13.3.2. Desktops – technical bid in 13.3. Annexure – III: Technical Bid is mentioned "Small Form Factor (SFF) upto 8L".	No Change in clause.
48	66	12.1.2(2)	9th Generation Intel® Core™ i5- 9500 (3Ghz or higher, 6 cores, 9MB cache) OR AMD Processors, equivalent or better in terms of performance	a) 9th Generation Intel® Core™ i5-9400 (2.9Ghz or higher, 6 cores, 9MB cache) OR b) AMD R5 3500 (3.6 GHZ, 6 CORES, 16 MB CACHE)	No Change in clause



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			especially for Bank's business applications, web browsing, computing, MS Office suite, e-Mail etc. Bank does not have significant use of any graphic based applications. Refer section 12.1.3 for AMD processor.	Processors, equivalent or better in terms of performance especially for Bank's business applications, web browsing, computing, MS Office suite, e-Mail etc. Bank does not have significant use of any graphic based applications. Refer section 12.1.3 for AMD processor.	
49	66	12.1.2 (3)	Desktops - Chipset: Intel H370 or Better	We recommend to amend the clause as Intel H370 / B365 or	Change
50				Intel H370 /B365/AMD Pro 500	The revised clause to be read as:
51				or better. Request bank Amend:-Chipset - Intel B350 or higher. As per RFP Requirement is enterprise class desktop, but H Series Chipset preferred for home segment only, Request to Consider B or above only	Chipset: Intel H370/ B360 or Better. Further, the chipset should support all the other features as specified in the RfP & subsequent changes, if any in Prebid clarifications.
52	66 / 67	12.1.2(6)	Hard Disk	128 GB SSD + 1 TB SATA HDD	Change
53			a) 128GB PCIe NVMe and	500 GB 7200 RPM SATA HDD	Revised Clause should be read
54			b) 3.5 inch 512GB 7200rpm SATA	We recommend to correct Hard Disk Capacity as 500GB GB, 7200rpm or higher SATA III (6Gbps) HDD as 512GB capacity comes only in SSD and not in SATA HDD.	Hard Disk Capacity of desktops should be: a) 128GB PCIe NVMe and
55	67	12.1.2(10)	Desktops - Connectivity:	802.11ac dual band wireless	b) 3.5 inch 500 GB 7200rpm SATA No Change in clause
			802.11ac dual band (2X2) wireless adapter, Bluetooth 4.2	adapter, Bluetooth 4.2	
56	67	12.1.2 (11)	a) Minimum two USB 3.1 Gen 1 Type-A and two USB 2.0. At least two USB ports should be in the front, b) 1XHDMI c) 1XVGA/DP d) 1XGigabit Ethernet (RJ45) e) 1X universal Audio Jack 1X Line-out	Since VGA is a old technology, most of the new desktops are coming with HDMI & Display port. Same is with the new monitors So request you to please mention VGA/ DP and not only VGA	Change The revised clause to be read as: a) Minimum two USB 3.1 Gen 1 Type-A and two USB 2.0. At least two USB ports should be in the front, b) 1XHDMI c) 1XVGA/DP d) 1XGigabit Ethernet (RJ45) e) 1X universal Audio Jack f) 1X Line-out
57	67	12.1.2 (14)	Power Supply: 180W with minimum 85% Efficient PSU	The proposed desktops will be	Change
			(ENERGY STAR compliant or equivalent compliant) or better.	having 200 W power supply with min efficiency of 85% should have sufficient power to support	The revised clause to be read as:
5 0			The desktop should have sufficient power to support all the	all the peripherals through any port either USB/ Serial etc.	Power Supply: upto 200W with minimum 85% Efficiency PSU
58			peripherals through any port either USB/ Serial etc., during the period of contract.	Power Supply: 180W with minimum 90% Efficient PSU (ENERGY STAR compliant or	(ENERGY STAR complaint or equivalent compliant) or better. The desktop should have sufficient power to support all the peripherals.
59				equivalent compliant) or better. 180-250W with minimum 85% Efficiency PSU(ENERGY STAR complaint or equivalent complaint) or better. The desktop should have sufficient power to support all the peripherals through any port either USB/ Serial etc., during the period of contract.	power to support all the peripherals through any port either USB/ Serial etc., during the period of contract.
60	67	12.1.2(15)	a) 19.5" wide / flat (or	a) 21.5" wide / flat (or	No Change in clause.
			more/better) TFT monitor with TCO 05 or higher Certification,	more/better) TFT monitor with TCO 05 or higher	However, bidder can propose higher



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	RFP	RFP	Francis Otan annuli at Man	Out!"institute Factors Office	and d
			Energy Star compliant Ver 5.0. b) Resolution -1600X900 c) Aspect Ratio - 16:09 d) Brightness: 250 Nits	Certification, Energy Star compliant Ver 5.0. b) Resolution - 1920X1080 c) Aspect Ratio - 16:09 d) Brightness: 250 Nits	model.
61	67	12.1.2(16)	Security Feature - TPM 2.0	Assume SIDBI will be running	Change
				critical applications with very critical data, hence security is one of the key parameter should be taken into consideration. Request you to mention Hardware based TPM 2.0, reason market firmware based TPM 2.0 is available which can	The revised clause to be read as: Hardware based TPM 2.0
62	67	12.1.2 (18)	Laptop - Recovery Media- Windows 10 Pro (64bit) Operating System Recovery Media 64bit on USB drive	be hacked Do we need the recovery media USB for all the laptops & Desktops OR few units depending on the location being shipped?	Yes , required for all the laptops and desktops in USB drive only.
63	80	13.3.2(10)	Intel Integrated Gigabit ethernet 10/100/1000	We request to remove word Intel from the specs.	Change
			10/100/1000	nom the specs.	The revised clause to be read as:
					Integrated Gigabit ethernet 10/100/1000.
64	81	13.3.2 (18)	Desktop - Recovery Media - Windows 10 Pro OS Recovery Media 64bit in USB drive	As standard Recovery media come as DVD or is available on cloud. Hence, we would recommend to amend the clause as this will enable for better battery life and performance. Hence, we recommend to amend the clause as "Windows 10 Pro OS Recovery Media 64bit in USB drive/DVD, Cloud"	No Change in clause.
65	NA	NA	NA	We also request to allow submission of Digital invoices and documents for processing and release of Payments.	Agreed.
66	NA	NA	Data transfer to new PCs	Please clarify is there any data transfer required from Old PC to New PC for each location.	Data Transfer is not in the scope of bidder.
67	NA	NA	Additional Clause - Country of Origin	NA	All goods and related services to be supplied under the Contract shall have their origin in eligible source countries, as per the prevailing Import Trade Control Regulations in India. For purposes of this clause, "origin"
					means the place where the goods are produced, or the place from which the related services are supplied. Goods are produced when, through manufacturing, processing or substantial and major assembly of components, a commercially-recognized product results that is substantially different in basic characteristics or in purpose or utility from its components.
68	NA	NA	MSE Preference		MSE Preference will be given for Procurement of only goods produced and Services rendered by MSEs and not for any trading activities by them.
60	63	11	The hidder should have supplied	We are request to you like the	However, bidder possessing valid MSE certificate would be exempted from payment of Tender form cost and EMD.
69	63	11	i ne bidder should have supplied	We are request to you kindly	Change



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			laptops to organization in Government/ Financial Institutions / Scheduled Commercial Banks / Government Departments / Semi-Government Departments / PSUs in India during LAST THREE YEARS from the date of RfP in at least: a) One organization with order value of atleast Rs.3 crore. OR b) Two organizations with order value of at least Rs.2 crore each. OR c) Three organizations with order value of at least Rs.1.5 crore each.	change clause as "The bidder should have supplied laptops/Desktop to organization in Government/ Financial Institutions / Scheduled Commercial Banks / Government Departments / Semi-Government Departments / PSUs / Private in India during LAST THREE YEARS from the date of RfP in at least: a) One organization with order value of atleast Rs.3 crore. OR b) Two organizations with order value of at least Rs.2 crore each. OR c) Three organizations with order value of at least Rs.1.5 crore each.	The revised clause to be read as: The bidder should have supplied laptops / desktops to organization in Government/ Financial Institutions / Scheduled Commercial Banks / Government Departments / Semi-Government Departments / PSUs/Corporates in India during LAST THREE YEARS from the date of RfP in at least: a) One organization with order value of atleast Rs.3 crore. OR b) Two organizations with order value of at least Rs.2 crore each. OR c) Three organizations with order value of at least Rs.1.5 crore each.
70	85	13.4 (2)	Commercial Bid (indicative): Table-2 AMC Cost per Unit per Annum - Percentage of the cost of equipment. The "Percentage of the cost of equipment" mentioned here (commercial bid – indicative) will have to be maintained in the final price quoted by the Bidders after reverse auction. The AMC rate/amount quoted by the bidder in the final breakup which is to be submitted after reverse auction should not be less than the percentage indicated in the indicative commercial bid. See illustration at the end	NA	The Percentage of the cost of equipment quoted for AMC of laptops and desktops should not be less than 8%. The bidder should mention the % in indicative commercial bid.

Note: all other terms and conditions remain unchanged.
