



PRE-BID CLARIFICATIONS

Pre-bid meeting for the aforesaid RfP was held at SIDBI Office Premises at 11 AM on March 22, 2016. Based on the queries received from the prospective bidders and discussions with the bidders during the meeting, following clarifications may please be noted.

Sl No	Page No	Section (Name & No.)	Statement as per RFP document	Query by bidder	SIDBI's Response
1	Page No. 05	Bid Critical Information	Last date for submission of bids: 30 March 2016 till 3:00 PM	UTIITSL being a government company has to undergo various approvals from its Management. Also, there are various non-working days (holiday and Saturdays & Sundays) are coming this week which intend has left us with very less time for preparation of the Bid proposal. So we humbly request you to kindly extend the last date of submission of the tender by 3 weeks.	No Change
2	Page No. 40	4.8 Project Duration	Stream – I: 6 months Stream – II: 36 months or completion of all initiatives whichever is later Stream – III: 36 months or completion of all initiatives whichever is later	Please elaborate the complete duration of the project and also stream wise scope of work.	Already elaborated in Chapter-4 of RfP. Please refer to the same.

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3	Page No. 41	5. Eligibility Criteria Pt. 7	The Bidder must have completed at least one consultancy project involving BPR exercise and one project with similar Project Management services for organizations in BFSI** sector in last 5 years either for same customer or two different customers Work order along with completion certificate for completed projects	We request you to consider: The Bidder must have completed at least one consultancy project involving BPR exercise and one project with similar Project Management services from State/UT Finance Dept./ Treasury/ BFSI sector in last 5 years either for same customer or two different customers Work order along with completion certificate for completed projects	No Change
4	Page No. 41	5. Eligibility Criteria Pt. 9	The Bidder should not be engaged with SIDBI for providing services like system integration; should not be a software / hardware solution provider; should not be a product OEM; should not be the current IT Infrastructure Management vendor	We would like to highlight that UTIITSL is engaged in one of the project with SIDBI "Resource Deployment for CART Application software" which we believe does not lie in all the conditions (should not be system integration; should not be a software / hardware solution provider; should not be a product OEM; should not be the current IT Infrastructure Management vendor) mentioned under this clause. Please confirm.	Bidders who are not providing these services to SIDBI would be eligible
5	Page No. 44	Clause 6.2.3 Evaluation of Technical Bids Pt. (1) of Table 6-1 Technical Scoring Parameters	Project Management :Similar assignments executed or under execution by the bidder during the last five years in BFSI domain	Similar to the Query at point no 4, we request you to consider: Similar assignments executed or under execution by the bidder during the last five years in Project Management services from State/UT Finance Dept./ Treasury/ BFSI sector.	No Change

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SI No	Page No	Section (Name & No.)	Statement as per RFP document	Query by bidder	SIDBI's Response
6	Page No. 44	Clause 6.2.3 Evaluation of Technical Bids Pt. (2) of Table 6-1 Technical Scoring Parameters	BPR Exercise : Similar assignments executed by the bidder during last five years in BFSI domain	Similar to the Query at point no 4 & 6, we request you to consider: Similar assignments executed or under execution by the bidder during the last five years in Project Management services from State/UT Finance Dept./ Treasury/ BFSI sector.	No Change
7	Page No. 70	7.6.5 Penalty for Default in Services, Pt. (2)	Any absence of full-time resource beyond the prescribed leave of absence shall attract a penalty, as under, as under, in case no substitute is arranged by the Bidder as per defined requirement. This penalty is in addition to the non-payment of quarterly project cost for that resource for those many days he/she was absent. (One day's cost = Monthly cost / 22) Program Manager (PM): Rs.5000/- per day Technical Expert (TE) / Business Analyst (BA): Rs.4,000/- per day BPR Lead: Rs.4,000/- per day	We request you to consider as under: In case of milestone based activity it shall not attract any penalty on the manpower.	No Change
8	Page No 36	4.3.3, last paragraph	Bidder will be required to visit around 3 (three) SIDBI offices outside Mumbai and across the country at different phases of Project Management exercise during entire project period for having meeting with the stakeholders, coordinating implementation & training and accordingly configure the cost. SIDBI shall not pay any additional cost for the purpose.	Request you to kindly cap the frequency of these visits during entire project period.	No Change

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9	55	7.2.16 (2)	It the vendor has not worked out the total bid price or the total bid price does not correspond to the unit price quoted either in words or figures, the unit price quoted in words shall be taken as correct.	--	It the vendor has not worked out the total bid price or the total bid price does not correspond to the unit price quoted either in words or figures, the unit price quoted shall be taken as correct. However, in such case, if unit price mentioned in words and figures are different, unit price mentioned in words would be taken into account and total bid price will be accordingly calculated.

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