



भारतीय लघु उद्योग विकास बैंक
Small Industries Development Bank of India

REQUEST FOR EXPRESSION OF INTEREST (REOI)
FOR PROJECT DEVELOPMENT ACTIVITIES IN THE CLUSTERS

Reference No.: SIDBI/EEC/2017-18/ CSAF-6, 7, 8 & 9

Date: 06-05-2017

The MSME Energy Efficiency Project is part of the GEF Programmatic Framework project for Energy Efficiency in India, financed by the World Bank with the support from Global Environmental Facility (GEF) and co-implemented by Small Industries Development Bank of India (SIDBI) and Bureau of Energy Efficiency (BEE). The objective of this project is **“to increase demand for energy efficiency investments in target micro, small and medium enterprise clusters and to build their capacity to access commercial finance.”**

The objective of present assignment is to increase demand for energy efficiency investments in targeted Micro Small and Medium Enterprise (MSME) clusters in high energy intensive sectors like Pharmaceutical, Food Processing, Ceramics, Pulp & Paper, Textile, Agro-Products, Consumer Appliances sectors, etc. The focus would additionally be to build the capacity of the MSME clusters to access commercial finance.

SIDBI now invites eligible consulting firms (“Consultants”) to indicate their interest in providing the Services as indicated in the attached terms of reference (ToR). Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services. The short listing criteria are:

- Minimum five years of experience of the firm in the field of Energy Efficiency / Lean Manufacturing / Cleaner Production.
- The firm should have technically qualified and experienced staff having hands-on expertise in conducting Energy audits, implementing energy efficiency projects, energy measurement & verification protocols, lean manufacturing studies, and cleaner production studies in MSMEs.
- Firm expressing interest should have an average annual turnover of INR 50 Lakh or more in any of last three financial years. The firm shall submit audited balance sheet for the same.
- Working experience of Resource Efficiency projects with multilateral / bilateral agencies like World Bank, UNIDO, UNDP, ADB etc. of similar nature will be given an added advantage.
- Consultants shall be given added advantage for having experience in working in End-to-End Energy Efficiency (4E) Programme.

Kindly refer the Terms of Reference (ToR) on website <https://www.sidbi.in/show-tender.php> for detailed qualification requirement and short listing criteria.

The attention of interested Consultants is drawn to paragraph 1.9 of the World Bank’s Guidelines: Selection and Employment of Consultants [under IBRD Loans and IDA Credits & Grants] by World Bank Borrowers [Consultant Guidelines, January 2011 modified in July 2014] (“Consultant Guidelines”), setting forth the World Bank’s policy on conflict of interest. The Guidelines are available at www.worldbank.org/procure. **In particular it is to be noted that Consulting Firms in which SIDBI or any of its subsidiaries holds stakes would not be eligible to submit EOIs in response to this Request for Expressions of Interest.**

Consultants may associate with other firms in the form of a joint venture or a consortium to enhance their qualifications. Consultant shall clearly specify the Lead firm in case of a JV or consortium in their EOI document. In the case of Joint Venture a copy of the MOU for the partnership arrangements, as well as information as at (a) to (e) above may be given separately in respect of each partner in the J.V.

Depending on the interest, the consultant has to submit EOI for each package **separately**. Based on their submitted EOIs, SIDBI will shortlist consultants for each package separately for issue of RFPs. A consultant firm can submit EOIs for one or more cluster packages and may also submit proposals in response to RfPs, if shortlisted, for one or more cluster packages. However, not more than two packages shall be awarded to any one consultant firm.

Note: The consultant needs to submit their REOI for complete package i.e. all the locations and sectors included in that package. Applying for partial package i.e. only some of the locations / sectors within a package is not allowed.

The eligible consultant shall be shortlisted as per the criteria set in the ToR for issuance of RfP. The consultants shall be selected in accordance with the Quality and Cost Based Selection (QCBS) method set out in the Consultant Guidelines.

Further information can be obtained at the address below during office hours i.e. 1000 to 1700 hours.

Expressions of Interest with all relevant information and documents must be submitted/delivered in a sealed envelope in ORIGINAL along with a soft copy in a CD or pen drive superscripted **EOI FOR WB GEF PROJECT "FINANCING ENERGY EFFICIENCY AT MSMEs IN INDIA" - "PROJECT DEVELOPMENT ACTIVITIES IN THE CLUSTERS - [Insert Package name - Please see section III of the ToR - e.g. CP-2 : Panipat, Kundli & Rai -]"** on top of a closed envelope to the address below by not later than **17:00 hours of May 24, 2017**. The bids submitted by telex/telegram/ fax/e-mail etc. shall not be considered. In event this last date being declared as holiday by the State Government, due date for submission of above Eoi will be the next working day at the same appointed time.

The Deputy General Manager
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