

भारतीय लघु उद्योग विकास बैंक

Small Industries Development Bank of India

ज़ोहो मैनेजइंजन सॉफ़टवेयर लाइसेंस की खरीद के लिए

प्रस्ताव हेतु अनुरोध

Request for Proposal for

Procurement of Zoho ManageEngine Software Licenses

GeM बोली संख्या / GeM Bid No.	GEM/2023/B/4247216
बोलि जारी करने की तिथि /	November 29, 2022
Tender Issue Date	November 28, 2023
पूर्व-बोली बैठक (पूर्व-बोली बैठक के बाद कोई	
भी स्पष्टीकरण नहीं दिया जायेगा) /	
Pre-Bid meeting (no clarifications	December 4, 2023 12 PM
would be given after Pre-Bid	
meeting)	
बोलि जमा करने के लिए अंतिम तिथि /	December 20, 2023 12 PM
Last date for submission of bids.	
बयाना जमा राशि / Earnest Money	₹ 1,10,000/-
Deposit	(Rupees One Lakh Ten Thousand only)

भारतीय लघु उद्योग विकास बैंक सूचना प्रौद्योगिकी उद्-भाग, ओवरसीज टावर्स, दूसरी मंजिल, 756-एल, अन्ना सलाई, चेन्नई - 600002, तमिलनाडु Small Industries Development Bank of India, Information Technology Vertical, Overseas Towers, 2nd Floor, 756-L, Anna Salai, Chennai – 600002, Tamil Nadu



TABLE OF CONTENTS

1.	INTRODUCTION AND DISCLAIMERS	. 4
1.1. 1.2. 1.3. 1.4.	PURPOSE OF RFP INFORMATION PROVIDED DISCLAIMER 5 COSTS TO BE BORNE BY RESPONDENTS	. 4
1.5. 1.6.	No Legal Relationship Recipient Obligation to Inform Itself	. 5
1.7. 1.8. 1.9. 1.10.	EVALUATION OF OFFERS ACCEPTANCE OF SELECTION PROCESS ERRORS AND OMISSIONS ACCEPTANCE OF TERMS	.5 .5 .5
1.11. 1.12. 1.13. 1.14.	PROPOSAL OWNERSHIP NON-TRANSFERABLE OFFER REQUESTS FOR PROPOSAL NOTIFICATION 6	. 6
2.	BACKGROUND	. 7
2.1.	ABOUT SIDBI 7	
3.	BROAD SCOPE OF WORK	. 8
3.1.	MANAGEENGINE SOFTWARE LICENSES	
3.2. 3.3.	MANAGEENGINE SOFTWARE – SUPPLY AND SUPPORT FOR LICENSES	-
3.3. 3.4.	MANAGEENGINE SOFTWARE – IMPLEMENTATION SERVICES	
4.	INFORMATION TO BIDDERS (ITB)	
4.1.	ONLINE PRE-BID MEETING	
4.2. 4.3.	AMENDMENT TO THE BIDDING DOCUMENT	11
4.4. 4.5.	BID CURRENCY 12 CONFLICT OF INTEREST	12
4.6.	INFORMATION SECURITY	
4.7.	EARNEST MONEY DEPOSIT (EMD):	
4.8.	DEADLINE FOR SUBMISSION OF BIDS.	
4.9. 4.10.	PRE-CONTRACT INTEGRITY PACT (IP)	
4.11.	IMPORTANT 15	• •
4.12.		15
4.13.	INDEPENDENT EXTERNAL MONITOR	
5.		
6.	EVALUATION METHODOLOGY	18
6.1. 6.2.	CLARIFICATION OF BIDS	
6.3.	EVALUATION OF BIDS	
6.4.	COMMERCIAL EVALUATION	
6.5.	ARITHMETIC ERRORS CORRECTION	
6.6.	Award of Contract	-
7.	PURCHASE PREFERENCE	20
7.1. 7.2. 7.3.	INTRODUCTION 20 PUBLIC PROCUREMENT POLICY ON MICRO AND SMALL ENTERPRISES (MSES) 20	20
8.	SPECIAL TERMS AND CONDITIONS	21



8.1.	Price 21	
8.2.	TERMS OF PAYMENT	21
8.3.	LIQUIDITY DAMAGES FOR DEFAULT IN DELIVERY	
8.4.	SERVICE LEVEL REQUIREMENT	23
9.	GENERAL TERMS AND CONDITIONS (GTC)	24
9.1.	Definitions 24	
9.2.	Use of Contract Documents and Information	
9.3.	SUBCONTRACTS 25	
9.4.	GOVERNING LANGUAGE	
9.5.	APPLICABLE LAWS 25	
9.6.	COMPLIANCE WITH ALL APPLICABLE LAWS	
9.7.	COMPLIANCE IN OBTAINING APPROVALS/ PERMISSIONS/ LICENSES	
9.8.	Delivery Schedule	
9.9.	LOCATIONS FOR DELIVERY, INSTALLATION & BILLING	
9.10.	DELIVERY AND DOCUMENTS	
9.11.	NO COMMITMENT TO ACCEPT LOWEST OR ANY OFFER	
9.12.	CONDITIONAL BIDS	
9.13.	CONTACTING THE BANK	
9.14.	TAKEN / BROUGHT OVER OF COMPANY	
9.15.	NO EMPLOYER – EMPLOYEE RELATIONSHIP	
9.16.	TERMINATION 27	
9.17.	PATENT RIGHTS 28	
9.18.	CORRUPT AND FRAUDULENT PRACTICE	
9.19.	WAIVER 28	
9.20.	VIOLATION OF TERMS	
9.21.	CONFIDENTIALITY 29	
9.22.	IPR INFRINGEMENT	
9.23.	LIMITATION OF LIABILITY	29
9.24.	RIGHTS TO VISIT 29	
9.25.	Audit 30	
9.26.	GRIEVANCES REDRESSAL MECHANISM	
9.27.	COMPLIANCE WITH STATUTORY AND REGULATORY PROVISIONS	
9.28.	RIGHT OF PUBLICITY	
9.29.	INDEMNITY 30	
9.30.	FORCE MAJEURE 31	
9.31.	RESOLUTION OF DISPUTES	
10.	ANNEXURE(S)	33
10.1.	ANNEXURE – I BID FORWARDING LETTER	
10.2.	ANNEXURE – II GENERAL INFORMATION ABOUT BIDDER	
10.3.	ANNEXURE – III MINIMUM ELIGIBILITY CRITERIA	
10.4.	ANNEXURE – IV COMMERCIAL BID	
10.5.	ANNEXURE – V POWER OF ATTORNEY	
10.6.	ANNEXURE – VI BANK MANDATE FORM	
10.7.	ANNEXURE – VII NON-DISCLOSURE AGREEMENT	
10.8.	ANNEXURE – VIII STATEMENT OF DEVIATIONS	
10.9.	ANNEXURE – IX PRE-CONTRACT INTEGRITY PACT	
10.10.	ANNEXURE – X DECLARATION REGARDING CLEAN TRACK RECORD	
10.11.	ANNEXURE - XI INFORMATION SECURITY CERTIFICATE	
10.12.	ANNEXURE - XII SELF-DECLARATION OF MSE(S) AND STARTUP	60



1. Introduction and Disclaimers

1.1. Purpose of RFP

The purpose of the Request for Proposal (RFP) is to shortlist vendor for procurement, supply, install, configure and implementation of following Zoho ManageEngine software license(s) for a <u>period of One (01) Year</u>:

- ManageEngine OpManager Enterprise Edition Annual Subscription
- ManageEngine Applications Manager Enterprise Edition Annual Subscription
- ManageEngine AD360 Professional Edition Annual Subscription
- ManageEngine Analytics Plus Professional Edition Annual Subscription
- ManageEngine ServiceDesk Plus Enterprise Edition Perpetual Licenses and Enterprise Edition Annual Subscription

Details of Licenses and required metrics are given in the subsequent sections of the RFP.

Proposals are invited from authorized partners of Zoho ManageEngine for procurement and implementation of the above-mentioned licenses. This Request for Proposal document ("RfP document" or "RfP" or "RFP") has been prepared solely for the purpose of enabling the "Small Industries Development Bank of India", referred as the "Bank" hereafter, to shortlist suitable authorized partners of Zoho ManageEngine. Bidders are requested to submit their bids strictly conforming to the schedule and terms and conditions given in **Annexures** attached.

This RFP document is not a recommendation, offer or invitation to enter into a contract, agreement or any other arrangement in respect of the services. The provision of the services is subject to observance of the selection process and appropriate documentation being agreed between the Bank and any successful bidder as identified by the Bank after completion of the selection process.

The tender methodology being followed is two packets bid viz. 1) Pre-qualification / Minimum Eligibility Criteria and 2) Commercial bid. Bid Evaluation methodology and eligibility criteria have been detailed in chapter 5 and chapter 6.

1.2. Information Provided

The Request for Proposal document contains statements derived from information that is believed to be relevant at the date but does not purport to provide all of the information that may be necessary or desirable to enable an intending contracting party to determine whether or not to enter into a contract or arrangement with SIDBI. Neither SIDBI nor any of its employees, agents, contractors, or advisers gives any representation or warranty, express or implied, as to the accuracy or completeness of any information or statement given or made in this document. Neither SIDBI nor any of its employees, agents, contractors, or advisers has carried out or will carry out an independent audit or verification exercise in relation to the contents of any part of the document.



1.3. Disclaimer

Subject to any law to the contrary, and to the maximum extent permitted by law, SIDBI and its officers, employees, contractors, agents, and advisers disclaim all liability from any loss or damage (whether foreseeable or not) suffered by any person acting on or refraining from acting because of any information including forecasts, statements, estimates, or projections contained in this RFP document or conduct ancillary to it whether or not the loss or damage arises in connection with any negligence, omission, default, lack of care or misrepresentation on the part of SIDBI or any of its officers, employees, contractors, agents, or advisers.

1.4. Costs to be borne by Respondents

All costs and expenses incurred by respondents in any way associated with the development, preparation, and submission of responses, including but not limited to; the attendance at meetings, discussions, demonstrations, etc. and providing any additional information required by SIDBI, will be borne entirely and exclusively by the Respondent.

1.5. No Legal Relationship

No binding legal relationship will exist between any of the Respondents and SIDBI until the execution of a contractual agreement.

1.6. Recipient Obligation to Inform Itself

The Recipient must conduct its own investigation and analysis regarding any information contained in the RFP document and the meaning and impact of that information.

1.7. Evaluation of Offers

The issuance of RFP document is merely an invitation to offer and must not be construed as any agreement or contract or arrangement nor should it be construed as any investigation or review carried out by a Recipient. The Recipient unconditionally acknowledges by submitting its response to this RFP document that it has not relied on any idea, information, statement, representation, warranty given in this RFP document.

1.8. Acceptance of Selection Process

Each Recipient/ Respondent having responded to this RFP acknowledges have reading, understanding and accepts the selection and evaluation process mentioned in this RFP document. The Recipient / Respondent ceases to have any option to object against any of these processes at any stage subsequent to submission of its responses to this RFP.

1.9. Errors and Omissions

Each Recipient should notify SIDBI of any error, omission, or discrepancy found in this RFP document.

1.10. Acceptance of Terms

1.10.1. A Recipient will, by responding to the bank for RFP, be deemed to have accepted the terms of this RFP.

Page: 5 of 61



- **1.10.2.** Each Recipient / Respondent having responded to this RFP acknowledges to have read, understood and accepts the selection & evaluation process mentioned in this RFP document. The Recipient / Respondent ceases to have any option to object against any of these processes at any stage subsequent to submission of its responses to this RfP.
- **1.10.3.** All claims for functional / technical delivery made by the bidders in their responses to the RFP shall be assumed as deliverable, within the quoted financials.

1.11. Proposal Ownership

All the submissions, including any accompanying documents, will become property of the Bank. The Bidders shall be deemed to license, and grant all rights to the Bank, to reproduce the whole or any portion of their Bid document for the purpose of evaluation and to disclose the contents of submission for regulatory and legal requirements.

1.12. Non-Transferable Offer

This RFP is not transferable. Only the bidder who has submitted the bid will be eligible for participation in the evaluation process.

1.13. Requests for Proposal

- ☑ Recipients are required to direct all communications related to this RFP through the Nominated Point of Contact person as mentioned in the tender document.
- SIDBI may, in its absolute discretion, seek additional information or material from any of the Respondents after the RFP closes and all such information and material provided must be taken to form part of that Respondent's response.
- ☑ Respondents should provide details of their contact person, telephone, fax, email and full address(s) to ensure that replies to RFP can be conveyed promptly.
- ☑ If SIDBI, in its absolute discretion, deems that the originator of the question will gain an advantage by a response to a question, then SIDBI reserves the right to communicate such response to all Respondents.
- ☑ SIDBI may, in its absolute discretion, engage in discussion or negotiation with any Respondent (or simultaneously with more than one Respondent) after the RFP closes to improve or clarify any response.

1.14. Notification

SIDBI will notify all short-listed Respondents in writing or by mail as soon as practicable about the outcome of the RFP. SIDBI is not obliged to provide any reasons for any such acceptance or rejection.



2. Background

2.1. About SIDBI

Small Industries Development Bank of India (SIDBI) was established in March 1990.

The mission of SIDBI is to empower the Micro, Small and Medium Enterprises (MSME) sector with a view to contributing to the process of economic growth, employment generation and balanced regional development having objective to serve as a single window for meeting financial and developmental needs of MSME sector.

The four basic objectives set out in the SIDBI Charter are Financing, Promotion, Development and Co-ordination for orderly growth of industry in the MSME sector. The Charter has provided SIDBI considerable flexibility for adopting appropriate operational strategies to meet these objectives. The activities of SIDBI, as they have evolved over the period of time, now meet almost all the requirements of the sector, which fall into a wide spectrum constituting modern and technologically superior units at one end and traditional units at the other.

The Bank provides its services through a network of offices located all over India. Detailed information on the functions of the bank is provided on the website **www.sidbi.in**.



3. Broad Scope of Work

3.1. ManageEngine Software Licenses

SIDBI intends to procure and implement following Zoho ManageEngine software licenses on Premise Model through authorised partners of Zoho ManageEngine:

	ManageEngine OpManager Enterprise Edition	ManageEngine OpManager Enterprise Edition Annual Subscription Model Fee for 750 Devices Pack with 10 Users ManageEngine OpManager Enterprise Edition Annual Subscription Model Fee for 100 URLs ManageEngine OpManager Enterprise Edition	Annual Subscription Annual Subscription Annual
2	Enterprise	Pack with 10 Users ManageEngine OpManager Enterprise Edition Annual Subscription Model Fee for 100 URLs ManageEngine OpManager Enterprise Edition	Annual Subscription
2	· ·	ManageEngine OpManager Enterprise Edition Annual Subscription Model Fee for 100 URLs ManageEngine OpManager Enterprise Edition	Subscription
3	Edition	Annual Subscription Model Fee for 100 URLs ManageEngine OpManager Enterprise Edition	Subscription
		ManageEngine OpManager Enterprise Edition	· · · · ·
			Annual
4		Appual Subseriation Model Fee for NCM Add on	
4		Annual Subscription Model Fee for NCM Add-on	Subscription
4		50 Devices Pack	
1 I		ManageEngine OpManager Enterprise Edition	Annual
		Annual Subscription Model Fee for Storage	Subscription
		Monitoring Add-on 100 Disks	
	ManageEngine	ManageEngine Applications Manager Enterprise	Annual
	Applications	Edition Annual Subscription Model 250 Monitors	Subscription
	Manager	with 10 Users	
	Enterprise	ManageEngine Applications Manager Enterprise	Annual
	Edition	Edition Annual Subscription Model APM Insight	Subscription
		for Java Web Transaction Monitoring (Add On)	
	ManageEngine	ManageEngine AD360 Professional Edition	Annual
	AD360	Annual Subscription Model Fee for 1 Domains	Subscription
	Professional	with 10 Technicians	
8	Edition	ManageEngine AD360 Professional Edition	Annual
		Annual Subscription Model Fee for 4 Domain	Subscription
0	-	Controllers	Annual
9		ManageEngine AD360 Professional Edition	Annual
		Annual Subscription Model Fee for 2000 Domain Users	Subscription
10	ManagoEngina	ManageEngine Analytics Plus Professional	Annual
	ManageEngine Analytics Plus	Edition Annual Subscription Model Fee for Base	Subscription
	Professional	Pack (2 Users)	Subscription
	Edition	ManageEngine Analytics Plus Professional	Annual
		Edition Annual Subscription Model Fee for 5	Subscription
		Viewers pack	casserption
12	-	ManageEngine Analytics Plus Professional	Annual
		Edition Annual Subscription Model Fee for 10	Subscription
		Concurrent Guests pack	e aboon priori
13	ManageEngine	ManageEngine ServiceDesk Plus Enterprise	Perpetual
	ServiceDesk	Edition Perpetual Licensing Model AMS Fee for	Licensing
	Plus Enterprise	20 Technicians (3000 Nodes) – Existing license	
	Edition	renewal	



RFP FOR PROCUREMENT ZOHO MANAGEENGINE SOFTWARE LICENSES

14	ManageEngine ServiceDesk Plus Enterprise	Annual
	Edition Annual Subscription Fee for additional 80	Subscription
	Technicians	
15	ManageEngine ServiceDesk Plus Enterprise	Annual
	Edition Annual Subscription Fee for additional	Subscription
	1000 Nodes	
16	ManageEngine ServiceDesk Plus Enterprise	Annual
	Edition Annual Subscription Model Fee for Fail-	Subscription
	Over Service	

3.2. ManageEngine Software – Supply and Support for Licenses

- **3.2.1.** The selected vendor shall supply requisite Zoho ManageEngine software licenses issued in the name of "Small Industries Development Bank of India".
- **3.2.2.** The licenses shall be supplied along with **one-year default Annual Technical Support** for respective products during the annual subscription period / renewal period as applicable.
- **3.2.3.** Bidder shall submit proof of issuance of requisite licenses in SIDBI's name at the time of claiming the payments.

3.3. ManageEngine Software – Implementation Services

- **3.3.1.** Bank intends to have the implementation services from the OEM (Zoho ManageEngine) for above licenses and modules as mentioned in **Section 3.1**. Bidders will be required to submit commercial proposals accordingly in their commercial bid document.
- **3.3.2.** High level scope of work (but not limited to) has been mentioned as below, however the detailed scope of work will be prepared during implementation of the project:
 - Enterprise Installation and Configuring Credential Manager
 - Adding the Databases / Application Servers
 - Enabling data collection for key performance metrics
 - Configuring Monitoring Availability and Performance counters
 - Configuring Thresholds for Proactive Monitoring
 - Configuring Alerting for Faults (Email, SMS etc)
 - Working with Alarms to reduce unwanted notifications.
 - Configuring Reports
 - Creating SLA Dashboards for Availability/Performance counters etc.,
 - Business View Dashboards and Reports
 - Scheduling Reports
 - Creating Users and Defining Scopes
 - Users Profile Configuration
 - APM Insight
 - Email configurations for alert
 - Reports and Dashboards, Scheduling reports



3.4. ManageEngine Software – Implementation Services – Delivery period

3.4.1. One (01) month from acceptance of the Purchase Order (PO). On delivery of licenses and implementation services, acceptance of the solution will be provided by the Bank.



4. Information to Bidders (ITB)

The Bidders are expected to examine all instructions, forms, terms and specifications in the bidding documents. Failure to furnish all information required by the bidding documents may result in the rejection of its bid and will be at the bidder's own risk.

4.1. Online Pre-bid Meeting

- **4.1.1.** The Bank shall hold an online pre-bid meeting over Microsoft Team on the date and time mentioned in tender document. Purpose of the meeting is to bring utmost clarity on the scope of work and terms of the RFP being floated. The Bidders are expected to use the platform to have all their queries answered. No query will be entertained after the pre-bid meeting.
- 4.1.2. It would be the responsibility of the Bidders representatives to join the online meeting through Microsoft Team on December 4, 2023 12 PM.
- **4.1.3.** While sending the clarifications/ queries to the Bank, bidders should mention, without fail, the contact details viz. Name, Official E-mail Id, and Mobile Number of the representative who would be attending the meeting. <u>Bank shall send meeting</u> invite only to the person whose details have been shared with the Bank.
- **4.1.4.** In case, the meeting invite is not received by any of the designated representatives prior to the mentioned schedule, he/ she should call or mail to Bank's designated officials whose details are given in the tender document.
- **4.1.5.** Meeting invite link may also be hosted on Bank's website.
- **4.1.6.** Clarification sought by bidder should be made in writing [Letter duly signed scanned copy only / E-mail etc.] and submitted on or before the date as indicated in the tender document.
- **4.1.7.** Bank has discretion to consider any other queries raised by the bidder's representative during the pre-bid meeting.
- **4.1.8.** The text of the clarifications asked (without identifying the source of enquiry) and the response given by the Bank, together with amendment/ corrigendum to the bidding document, if any, will be posted on the Bank (www.sidbi.in) website and GeM Portal within 05 working days of the pre-bid meeting. It would be responsibility of the bidder to check the websites before final submission of bids.
- **4.1.9.** If SIDBI, in its absolute discretion, deems that the originator of the question will gain an advantage by a response to a question, then SIDBI reserves the right to communicate such response to all Respondents.

4.2. Amendment to the bidding document

- **4.2.1.** At any time prior to the date of submission of Bids, the Bank, for any reason, may modify the Bidding Document, by amendment.
- **4.2.2.** In order to allow prospective Bidders reasonable time in which to take the amendment into account in preparing their Bids, the Bank, at its discretion, may extend the deadline for the submission of Bids.

Page: 11 of 61



- **4.2.3.** The amendment, if any, will be posted on GeM portal (Buyer uploaded ATC document) and Banks website (www.sidbi.in).
- **4.2.4.** All Bidders must ensure that such clarifications/ amendments have been considered by them before submitting the bid. Bank will not have any responsibility in case some omission is done by any bidder.

4.3. Language of Bid

The bid prepared by the Bidders as well as all correspondence and documents relating to the Bid exchanged by the Bidder and the Bank and supporting documents and printed literature shall be written in English.

4.4. Bid Currency

Bids should be quoted in Indian Rupee only.

4.5. Conflict of Interest

- **4.5.1.** In this tender, either the bidder on behalf of the Principal / OEM or Principal / OEM itself can bid but both cannot bid simultaneously for the same item / product.
- **4.5.2.** If a bidder submits bid on behalf of the Principal / OEM, the same bidder shall not submit a bid on behalf of another Principal / OEM for the same item / product.

4.6. INFORMATION SECURITY

- **4.6.1.** The Bidder and its personnel shall not carry any written material, layout, diagrams, floppy diskettes, hard disk, storage tapes or any other media out of Bank's premise without written permission from the Bank.
- **4.6.2.** The Bidder personnel shall follow Bank's information security policy and instructions in this behalf.
- Bidder acknowledges that Bank's business data and other Bank proprietary 4.6.3. information or materials, whether developed by Bank or being used by Bank pursuant to a license agreement with a third party (the foregoing collectively referred to herein as "proprietary information") are confidential and proprietary to Bank; and Bidder agrees to use reasonable care to safeguard the proprietary information and to prevent the unauthorized use or disclosure thereof, which care shall not be less than that used by Bidder to protect its own proprietary information. Bidder recognizes that the goodwill of Bank depends, among other things, upon Bidder keeping such proprietary information confidential and that unauthorized disclosure of the same by Bidder could damage Bank. By reason of Bidder's duties and obligations hereunder, Bidder may come into possession of such proprietary information, even though Bidder does not take any direct part in or furnish the Services performed for the creation of said proprietary information and shall limit access thereto to employees with a need to such access to perform the Services required by this Contract. Bidder shall use such information only for the purpose of performing the Services.

- **4.6.4.** Bidder shall, upon termination of this Contract for any reason, or upon demand by Bank, whichever is earliest, return any and all information provided to Bidder by Bank, including any copies or reproductions, both hardcopy and electronic.
- **4.6.5.** Bidder shall provide certificate/assurance from application providers/OEMs that the application is free from embedded malicious / fraudulent code."
- **4.6.6.** The Bidder shall ensure that the equipment / application / software being supplied shall be free from malicious code (Viruses, Trojan, Spyware etc.) and shall be liable for any loss (information, data, equipment, theft of Intellectual Property Rights, network breach, sabotage etc.) incurred to the bank arising due to activation of any such embedded malware / malicious code. The Bidder shall further supply a certificate to the bank in the form Appended herewith.
- **4.6.7.** The bidder shall ensure that subsequent patch, hotfixes and upgrades are also free from malicious code.
- **4.6.8.** The bidder shall abide to the Information Security Policy (ISP) and Cyber Security Policy (CSP) of the Bank (as amended from time to time), which will be shared by the Bank with the L1 Bidder on need-to-know basis. The L1 Bidder shall ensure that the equipment/application/software supplied under the LRFP shall be complacent with the ISP and CSP at all times.
- **4.6.9.** The bidder shall submit the background verification and provide the training on information security awareness for their employees, in the case of deputing them to work in our Bank premises.
- **4.6.10.** The bidder shall make sure that the sensitive data (such as password, financial information, biometric information, personal information etc.) shared by the Bank should be kept within the geographical boundaries of India. The Bidder shall further supply a certificate to the bank in the form Appended in <u>Annexure XI</u>.

4.7. Earnest Money Deposit (EMD):

sidbi

- **4.7.1.** All the responses must be accompanied by a refundable, INTEREST FREE security deposit of amount as prescribed in the tender document.
- **4.7.2.** EMD of **₹1,10,000/-** (**₹ One Lakh Ten Thousand only)** should be deposited directly in following SIDBI's Bank A/C and copy of e-receipt should be submitted along with documents. SIDBI's Bank A/C Details are as under:

Beneficiaries name	Small Industries Development Bank of India
Name of Bank	State Bank of India
Account Number	37812235926
Branch Name	SBI, SME Anna Salai Branch, Chennai
IFSC Code	SBIN0070644

- **4.7.3.** Any bid received without EMD in proper form and manner shall be considered unresponsive and shall be rejected.
- **4.7.4.** Request for exemption from EMD (Security Deposit) will not be entertained.

Page: 13 of 61



- **4.7.5.** The EMD amount of all unsuccessful bidders would be refunded immediately upon happening of any the following events:
 - ☑ Issue of LOI / purchase order to the successful bidder; OR
 - ☑ The end of the bid validity period, including extended period (if any); OR
 - ☑ Receipt of the signed contract from the selected Bidder, whichever is earlier.
- **4.7.6.** Successful Bidder will be refunded the EMD amount only after the supply of requisite licenses issued in the name of "Small Industries Development Bank of India".
- **4.7.7.** The bid security (EMD) may be forfeited:
 - ☑ If a Bidder withdraws its bids during the period of bid validity.
 - ☑ If a Bidder makes any statement or encloses any form which turns out to be false/ incorrect at any time prior to signing of the contract.
 - ☑ In the case of the successful Bidder, if the Bidder fails to accept the LOI / Purchase order or sign the contract.
 - ☑ In all the above cases, the bidder would also be banned for a period of 03 years from subsequent bidding in any of the Bank's (SIDBI) tenders.
- **4.7.8.** <u>EMD EXEMPTION</u>: The bidder seeking EMD exemption, must submit the valid supporting document for the relevant category as per GeM GTC with the bid. Under MSE category, only manufacturers for goods and Service Providers for Services are eligible for exemption from EMD. Traders are excluded from the purview of this Policy.

4.8. Deadline for submission of Bids

The Bank may, at its discretion, extend the deadline for submission of Bids by amending the Bid Documents, in which case, all rights and obligations of the Bank and Bidders previously subject to the deadline will thereafter be subject to the deadline as extended.

4.9. Pre-Contract Integrity Pact (IP)

- ☑ IP is an agreement between the prospective vendors / bidders and the buyer committing the persons / officials of both the parties not to exercise any corrupt influence on any aspect of the contract.
- ☑ The bidder has to submit a signed Pre-Contract Integrity Pact (IP) as per the format at Annexure-IX on the non-judicial stamp paper of requisite value (to be borne by the bidder) applicable at the place of its first execution.

4.10. Documents to be submitted

Bidders are required to upload the following annexures:

- 1. Bid Forwarding Letter as per Annexure I.
- 2. General Information about the bidder along with Documentary evidence as per Annexure II.



- 3. Documentary evidence establishing that the Bidder is eligible to Bid and is qualified to perform the contract i.e., Minimum eligibility Criteria as per Annexure III.
- 4. Masked Price Bid without indicating the price as per Annexure IV should be submitted.
- 5. Commercial Bid as per Annexure IV.
- 6. Power of Attorney for authorized signatory as per Annexure V.
- 7. Bank Mandate Form as per Annexure –VII.
- 8. Non-disclosure agreement as per Annexure -- VII.
- 9. Statement of Deviations as per Annexure VIII
- 10. Pre-Contract Integrity Pact as per Annexure IX
- 11. Declaration regarding Clean Track Record as per Annexure X
- 12. Information Security Certificate as per Annexure XI.
- 13. Self-declaration of MSES and Startup as per Annexure XII

4.11. Important

Bidders must take the following points into consideration during preparation and submission of bids.

- Authorized signatory on whose behalf power of attorney is issued must sign all the pages of the response.
- ☑ Relevant documents must be submitted as proof wherever necessary. All the pages must be sealed and signed by the authorized signatory of the respondent.
- ☑ Responses should be concise and to the point. Submission of irrelevant documents must be avoided.
- ☑ If the bids do not contain all the information required or are incomplete, the proposal is liable to be rejected.
- ☑ The RFP is issued through GeM portal and copy of same is hosted on SIDBI website www.sidbi.in. SIDBI reserves the right to change the dates mentioned above.

4.12. Contact Details

S No. क्र.सं.			
1.	Contact deta	ils of SIDBI officials	
a.	Debashish Das, Manager (Systems) 9836701339, <u>debashishd@sidbi.in</u>	देबाशिस दास, प्रबंधक (सिस्ट्म्स) 9836701339, <u>debashishd@sidbi.in</u>	
b.	Ravi M, Data Center Infrastructure Manager 044-28413716, <u>ravim@sidbi.in</u>	रवि एम, डेटा सेंटर इन्फ्रास्ट्रक्चर मैनेजर 044-28413716, <u>ravim@sidbi.in</u>	
C.	Satheesh Krishnamurthy, Deputy CTO 044-66636005, <u>satheeshk@sidbi.in</u>	सतीश कृष्णमूर्ति, उप मुख्य प्रौद्योगिकी अधिकारी 044- 66636005, <u>satheeshk@sidbi.in</u>	
d.	Sudhir Tandon, General Manager 0522-4259738, <u>standon@sidbi.in</u>	सुधीर टंडन, महा प्रबंधक 0522-4259738, <u>standon@sidbi.in</u>	



4.13. Independent External Monitor

स्वतंत्र बाहय मॉनिटर / Independent External Monitor		
श्री संजय कुमार श्रीवास्तव, आईएएस (सेवानिवृत्त)	Shri Sanjay Kumar Srivastava, IAS (Retd.)	
अपार्टमेंट टी-06 बी, विंडसर कोर्ट,	Apartment T-06 B, Windsor Court,	
डीएलएफ चरण IV,	DLF Phase IV,	
गुइगांव, 122009	Gurgaon, 122009	
े मोबाइल: 9910059472	Mobile: 9910059472	
ईमेल: <u>sksrivastava_7854@rediffmail.com</u>	Email: <u>sksrivastava_7854@rediffmail.com</u>	
डॉ. परवेज़ हयात, आईपीएस (सेवानिवृत्त) /	Dr. Parvez Hayat IPS (Retd.)	
बी-4/69 ए, सफदरजंग एंकलेव	B-4/69-A, Safdarjung Enclave	
नयी दिल्ली, 110029	New Delhi 110029	
मोबाइल : 9811792737	Mobile: 9811792737	
ईमेल : <u>phayatips@gmail.com</u>	Email: phayatips@gmail.com	

* * * * * * * * *



5. Minimum Eligibility Criteria

Proposals not complying with the '**Minimum Eligibility criteria**' are liable to be rejected and will not be considered for further evaluation. The proposal should adhere to the following minimum eligibility criteria.

S. N.	Eligibility Criteria	Proof to be Submitted
1	The Bidder should be a registered Corporate / Firm / LLP / Govt. Institution under Indian Laws or /and an autonomous Institution approved by GOI / RBI promoted. [<i>Note</i> : <i>In case of mergers / acquisition / restructuring or</i> <i>name change, the date of establishment of the earlier/</i> <i>original partnership firm / limited company will be</i> <i>considered</i>].	certificate is required to be
2	The Bidder should be partner (authorized re-seller / partner / business partner / associate) of the OEM (Zoho ManageEngine) and same should be supported by certificate / letter by Zoho ManageEngine (OEM). The bidder should be authorized by the OEM (Zoho ManageEngine) for supplying new licenses and for providing ATS renewal services. Please indicate the type of Partnership with the OEM (Zoho ManageEngine).	Authorization Letter OR Certificate for Partnership with the OEM (Zoho ManageEngine) which is valid as on the date of issue of RFP.
3	The Bidder should submit Pre-Contract Integrity Pact as per format provided in <u>Annexure – IX</u>	Pre-Contract Integrity Pact duly signed by authorized signatory on non-judicial stamp paper of requisite value (to be borne by the bidder) as per format given in <u>Annexure – IX</u> need to be enclosed.
4	The Bidder should not have been blacklisted by any Public Financial Institutions, Public Sector Bank, RBI or IBA or any other Government agencies during the last 03 years . Bidder must certify to that effect.	Declaration regarding Clean Track Record as per format <u>Annexure – X</u> enclosed.
5	The Bidder must have a currently valid GST registration certificate and PAN number.	Copies of GST and PAN to be enclosed.

- ☑ The bidder to submit documentary evidence for all the above points along with Annexure – III – Minimum Eligibility Criteria.
- ☑ Proposals of bidders who do not fulfill the above criteria or who fail to submit documentary evidence thereon would be rejected.
- \square The above details are MANDATORY without which the Bid is liable to be rejected.



6. Evaluation Methodology

6.1. Clarification of bids

- **6.1.1.** During evaluation of Bids, the Bank, at its discretion, may ask the Bidders for clarifications of their Bids. The request for clarification and the response shall be through GeM portal, and no change in the price of substance of the Bid shall be sought, offered or permitted.
- **6.1.2.** Bidder to submit point by point compliance to the technical compliance and it should be included in the Bid.
- **6.1.3.** Any deviations from the specifications should be clearly brought out in the bid.
- **6.1.4.** Bidder to quote for entire package on a single responsibility basis for the goods and services it proposes to supply under the contract.

6.2. Preliminary Examinations

- **6.2.1.** The Bank will examine the Bids to determine whether they are complete, the documents have been properly signed, supporting papers / documents attached and the bids are generally in order.
- **6.2.2.** The Bank may, at its sole discretion, waive any minor infirmity, nonconformity or irregularity in a Bid which does not constitute a material deviation, provided such a waiver does not prejudice or affect the relative ranking of any Bidder.
- **6.2.3.** Prior to the detailed evaluation, the Bank will determine the substantial responsiveness of each Bid to the Bidding document. For the purpose of this clause, a substantially responsive Bid is one, which conforms to all the terms and conditions of the Bidding Document without material deviations.
- **6.2.4.** Deviations from or objections or reservations to critical provisions, such as those concerning Bid security, performance security, qualification criteria, insurance, Force Majeure etc will be deemed to be a material deviation.
- **6.2.5.** The Bank's determination of a Bid's responsiveness is to be based on the contents of the Bid itself, without recourse to extrinsic evidence.
- **6.2.6.** The Bank would also evaluate the Bids on technical and functional parameters including possible visit to inspect live site(s) of the bidder, witness demos, bidder's presentation, verify functionalities / response times etc.
- **6.2.7.** If a Bid is not substantially responsive, it will be rejected by the Bank and may not subsequently be made responsive by the Bidder by correction of the nonconformity.
- **6.2.8.** The Bidder is expected to examine all instructions, forms, terms and specification in the Bidding Document. Failure to furnish all information required by the Bidding Document or to submit a Bid not substantially responsive to the Bidding Document in every respect will be at the Bidder's risk and may result in the rejection of its Bid.
- **6.2.9.** Bids without EMD / Bid security in the proper form and manner will be considered non-responsive and rejected.



6.2.10. The bidder should satisfy the pre-qualification criteria as specified in the tender.

6.3. Evaluation of Bids

- **6.3.1.** SIDBI will evaluate the bids based on the **minimum eligibility criteria** defined in the tender document.
- **6.3.2.** Bank may waive off any minor infirmity or nonconformity or irregularity in a bid, which does not constitute a material deviation, provided such a waiving, does not prejudice or effect the relative ranking of any bidder.

6.4. Commercial Evaluation

- **6.4.1.** All the bidders whose bids are found to be responsive and qualify the **minimum** eligibility criteria would be short listed for commercial evaluation.
- **6.4.2.** Total Cost of Ownership (TCO) for each bidder shall be calculated as defined at para 10.4 of Annexure IV Commercial Bid.
- **6.4.3.** Bidder with lowest TCO shall be determined as L1 for award of contract.
- **6.4.4.** Bidders to note that there will be only one L1 vendor shortlisted (based on TCO) for the entire bill of material as mentioned in **Annexure IV** Commercial Bid.

6.5. Arithmetic errors correction

Arithmetic errors, if any, in the price break-up format will be rectified on the following basis:

- **6.5.1.** If there is discrepancy between the unit price and the total price, which is obtained by multiplying the unit price with quantity, the unit price shall prevail, and the total price shall be corrected unless it is a lower figure. If the supplier does not accept the correction of errors, its bid will be rejected.
- **6.5.2.** It the vendor has not worked out the total bid price or the total bid price does not correspond to the unit price quoted either in words or figures, the unit price quoted in words shall be taken as correct.
- **6.5.3.** Bank may waive off any minor infirmity or nonconformity or irregularity in a bid, which does not constitute a material deviation, provided such a waiving, does not prejudice or affect the relative ranking of any bidder.

6.6. Award of Contract

6.6.1. SIDBI shall award the contract to L1 vendor short listed based on the TCO after the commercial evaluation of bids.



7. Purchase Preference

7.1. Introduction

7.1.1. Splitting of quantity in the current bid is not applicable.

7.2. Public Procurement Policy on Micro and Small Enterprises (MSEs)

- 7.2.1. Procurement through MSEs will be done as per the policy guidelines issued by the Ministry of Micro, Small & Medium Enterprises vide Gazette notification No. D.L33004/99 dated March 23, 2012 and as amended from time to time.
- **7.2.2.** Ministry of MSE has started Udyog Aadhaar Memorandum which is an online registration system (free of cost) w.e.f. 18th September 2015 and all Micro & Small Enterprises (MSEs) who are having Udyog Aadhaar Memorandum should also be provided all the benefits available for MSEs under the Public Procurement Policy for Micro and Small Enterprises (MSEs), Order 2012.
- **7.2.3.** Purchase preference to MSEs will be given as defined in Public Procurement Policy for Micro and Small Enterprises order, 2012 dated 23.03.2012 issued by Ministry of Micro, Small and Medium Enterprises and its subsequent orders/notifications issued by concerned Ministry, if the bidder wants to avail the purchase preference, the bidder must be the manufacturer of the offered product in case of bid for supply of goods. Traders are excluded from the purview of Public Procurement Policy for Micro and Small enterprises.
- **7.2.4.** Eligible MSEs bidders are required to submit self-declaration as per Annexure XII of RFP.

7.3. Startup

7.3.1. Start-ups as recognized by Department for Promotion of Industry and Internal Trade (DPIIT), on submission of valid Startup Recognition Certificate are exempted from tender form cost and EMD. Further, startup bidders are required to submit self-declaration as per Annexure – XII of RFP.



8. Special Terms and Conditions

8.1. Price

- **8.1.1.** Prices quoted by the bidders should include all taxes, duties, levies, transportation costs, back-to-back support with OEM during warranty / AMC, insurance costs till the bid validity period etc.
- **8.1.2.** Once a contract price is arrived at, the same must remain firm and must not be subject to escalation during the performance of the contract due to fluctuation in foreign currency, change in the duty/ tax structure, changes in costs related to the materials and labour or other components or for any other reason.
- **8.1.3.** Bidder will be entirely responsible for all applicable present and future, taxes, duties, levies, charges, license fees, VAT etc. in connection with delivery of goods at site including incidental services and commissioning.
- **8.1.4.** No other cost whatsoever will be paid by SIDBI.

8.2. Terms of Payment

8.2.1. The successful Bidder has to submit the Performance Bank Guarantee (PBG) mentioned of 10% of the Contract value before release of payment by the Bank towards the first milestone, valid till 15 months (One (01) year of subscription period + THREE (03) months (claim period)). It may please be noted that submission of PBG is the prerequisite before SIDBI starts releasing payment to the bidder under this contract. The PBG may be valid from the date of acceptance of the solution till 15 months (One (01) year of subscription period + THREE (03) months (claim period)).

Project Milestone	Cost of Licenses***	Cost of Implementation Services by OEM
Milestone 1	100% of the Cost of ManageEngine ServiceDesk Plus Enterprise Edition Perpetual Licenses and Enterprise Edition Annual Subscription.	-
Milestone 2	30% of the Total Cost of ManageEngine OpManager Enterprise Edition Annual Subscription, ManageEngine Applications Manager Enterprise Edition Annual Subscription, ManageEngine AD360 Professional Edition Annual Subscription and ManageEngine Analytics Plus Professional Edition Annual Subscription.	_

8.2.2. The terms of payment are as under:

Page:	21 (of	61
-------	------	----	----



RFP FOR PROCUREMENT ZOHO MANAGEENGINE SOFTWARE LICENSES

Milestone 3:	Remaining 70% of ManageEngine	100% of the Cost of
OpManager Rollout	OpManager Enterprise Edition	ManageEngine Implementation
	Annual Subscription.	Assistance Services Program Fee
		for OpManager Deployment
Milestone 4:	Remaining 70% of ManageEngine	100% of the Cost of
Applications	Applications Manager Enterprise	ManageEngine Implementation
Manager Rollout	Edition Annual Subscription.	Assistance Services Program Fee
		for Applications Manager
		Deployment
Milestone 5:	Remaining 70% of ManageEngine	100% of the Cost of
AD360 Rollout	AD360 Professional Edition	ManageEngine Implementation
	Annual Subscription.	Assistance Services Program Fee
		for AD360 Deployment
Milestone 6:	Remaining 70% of ManageEngine	100% of the Cost of
Analytics Rollout	Analytics Plus Professional Edition	ManageEngine Implementation
	Annual Subscription.	Assistance Services Program Fee
		for Analytics Plus Deployment

****Payment for the licenses will be released after submission of proof for respective licenses in the name of **'Small Industries Development Bank of India'.**

- 8.2.3. All the be made by SIDBI, Mumbai electronically through RTGS/ NEFT. Hence, Bidder to submit Bank Mandate Form (as per Annexure – VI) along with cancelled cheque in original with technical bid.
- **8.2.4.** The Bidder must accept the payment terms proposed by the Bank. The financial bid submitted by the Bidder must be in conformity with the payment terms proposed by the Bank. Any deviation from the proposed payment terms would not be accepted.
- **8.2.5.** The Bank shall have the right to withhold any payment due to the Bidder, in case of delays or defaults on the part of the Bidder. Such withholding of payment shall not amount to a default on the part of the Bank.
- **8.2.6.** TDS, if any, will be deducted while releasing the payment.
- **8.2.7.** All Payments will be made to the Bidder in Indian Rupee only.
- **8.2.8.** The Bank shall have the right to withhold any payment due to the Bidder, in case of delays or defaults on the part of the Bidder. Such withholding of payment shall not amount to a default on the part of the Bank.
- **8.2.9.** All payments will be released within 30 days subject to submission of invoices along with supporting documents / reports /certificates towards completion of activities.

8.3. Liquidity damages for Default in Delivery

8.3.1. If the vendor fails to deliver the items within stipulated period, Bank will impose a penalty of 1% of the order value for the late delivered item for each week's delay or part thereof, subject to maximum of 10% of value of the late delivered items.



- **8.3.2.** In case the delay exceeds FIVE weeks, Bank reserves the right to cancel the order. In such an event vendor will not be entitled to or recover from Bank any amount by ways of damages, loss or otherwise.
- **8.3.3.** If orders are cancelled due to non-delivery, the vendor will be debarred by Bank for participating in any future tenders floated by Bank for a period of 03 years.

8.4. Service Level Requirement

- **8.4.1.** The aim of the contract is to provide a basis for close co-operation between SIDBI and the successful Bidder, for support services to be provided to SIDBI, thereby ensuring that timely and efficient support services are available to SIDBI.
- **8.4.2.** The contract is contingent upon each party knowing and fulfilling their responsibilities and generating an environment conducive to the achievement and maintenance of targeted service levels.
- **8.4.3.** The objective of Service Level Agreements (SLA) is to create an environment which is conducive to a co-operative relationship between the successful Bidder and SIDBI to ensure the effective support of end users and also to ensure that the SIDBI achieves the provision of a high quality of service for end users with the full support of the successful Bidder.
- **8.4.4.** Period of Agreement: The contract shall be valid during the annual subscription period.
- **8.4.5.** SLA should be met by the successful Bidder / OEM.
- **8.4.6.** Depending on the criticality and severity of calls, service levels are defined as follows:

Severit y Level	Severity Type	Definition	
S1	Critical Problems	A problem that affects entire bank / network or >	
		80% of the users of the Bank e.g., Outage of solution	
S2	Major Problems	A problem that affects a particular office.	
S3	Moderate	A problem that affects a typical user group	
	Problems		
S4	Minor Problem	A problem that affects a particular user	

8.4.7. Service Level Targets

The following table defines Service Level Targets for Response and Resolution time.

Severity	Response Resolution	
Level	Time	Time
S4	60 min	2 Hours
S3	30 min	2 Hours
S2	15 min	2 Hours
S1	15 min	1 Hours



9. General Terms and Conditions (GTC)

9.1. Definitions

In this Contract, the following terms shall be interpreted as indicated:

- 9.1.1. "The Bank", "SIDBI" means Small Industries Development Bank of India (SIDBI).
- **9.1.2.** "Bidder'", "Vendor", "Supplier" means the respondent to the RFP document.
- **9.1.3.** "RFP" or "Tender" or "RfP" or 'Bid document' means the 'Request for Proposal document.
- **9.1.4.** "Bid" may be referred to as 'Offer'.
- **9.1.5.** "The Contract" means the agreement entered into between the Bank, represented by its Head Office / Swavalamban Bhavan / Regional Offices and the Supplier, as recorded in the Contract Form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.
- **9.1.6.** "The Contract Price" means the price payable to the Supplier under the Contract for the full and proper performance of its contractual obligations.
- **9.1.7.** "The Goods" means all of the equipment, machinery, software, and/or other materials which the Supplier is required to supply to the Bank under the Contract.
- **9.1.8.** "The Services" means those services ancillary to the supply of the Goods, such as transportation and insurance, and any other incidental services, such as installation, commissioning, provision of technical assistance, training and other such obligations of the Supplier covered under the Purchase Contract.
- **9.1.9.** "The Project Site" means DC Mumbai, DR Site Chennai and all other locations of Small Industries Development Bank of India.
- 9.1.10. "Intellectual Property Rights" shall mean, on a worldwide basis, any and all: (a) rights associated with works of authorship, including copyrights &moral rights; (b) Trade Marks; (c) trade secret rights; (d) patents, designs, algorithms and other industrial property rights; (e) other intellectual and industrial property rights of every kind and nature, however designated, whether arising by operation of law, contract, license or otherwise; and (f) registrations, initial applications, renewals, extensions, continuations, divisions or reissues thereof now or hereafter in force (including any rights in any of the foregoing).
- **9.1.11.** "Open Source or Copy-left license" shall mean a license of a computer program in which the source code is available to the general public for use and/or modification from its original design.
- **9.1.12.** "Root Cause Analysis" report shall mean a report addressing a problem or nonconformance, in order to get to the root cause of the problem, which thereby assists in correcting or eliminating the cause, and prevent the problem from recurring.
- **9.1.13.** GeM Portal means Government e-Marketplace (GeM).



9.2. Use of Contract Documents and Information

- **9.2.1.** The Supplier shall not, without the Bank's prior written consent, disclose the Contract, or any provision thereof, or any specification, plan, drawing, pattern, sample or information furnished by or on behalf of the Bank in connection therewith, to any person other than a person employed by the Supplier in the performance of the Contract. Disclosure to any such employed person shall be made in confidence and shall extend only as far as may be necessary for purposes of such performance.
- **9.2.2.** The Supplier will treat as confidential all data and information about the Bank, obtained in the execution of his responsibilities, in strict confidence and will not reveal such information to any other party without the prior written approval of the Bank.

9.3. Subcontracts

9.3.1. The Supplier shall not assign to others, in whole or in part, its obligations to perform under the contract.

9.4. Governing language

- **9.4.1.** The purchase order/ Contract shall be written in English. All correspondence and other documents pertaining to the purchase order / Contract, which are exchanged by the parties, shall be written in English.
- **9.4.2.** The technical documentation involving detailed instruction for operation and maintenance, User Manual etc. is to be delivered with every unit of the equipment supplied. The language of the documentation should be English.

9.5. Applicable laws

The Contract shall be interpreted in accordance with the laws prevalent in India.

9.6. Compliance with all applicable laws

The Bidder shall undertake to observe, adhere to, abide by, comply with and notify the Bank about all laws in force or as are or as made applicable in future, pertaining to or applicable to them, their business, their employees or their obligations towards them and all purposes of this Tender and shall indemnify, keep indemnified, hold harmless, defend and protect the Bank and its employees/ officers/ staff/ personnel/ representatives/ agents from any failure or omission on its part to do so and against all claims or demands of liability and all consequences that may occur or arise for any default or failure on its part to conform or comply with the above and all other statutory obligations arising there from.

9.7. Compliance in obtaining approvals/ permissions/ licenses

The Bidder shall promptly and timely obtain all such consents, permissions, approvals, licenses, etc., as may be necessary or required for any of the purposes of this project or for the conduct of their own business under any applicable Law, Government Regulation/Guidelines and shall keep the same valid and in force during the term of the project, and in the event of any failure or omission to do so, shall indemnify, keep



indemnified, hold harmless, defend, protect and fully compensate the Bank and its employees/ officers/ staff/ personnel/ representatives/agents from and against all claims or demands of liability and all consequences that may occur or arise for any default or failure on its part to conform or comply with the above and all other statutory obligations arising there from and the Bank will give notice of any such claim or demand of liability within reasonable time to the bidder.

9.8. Delivery Schedule

9.8.1. <u>Delivery of licenses</u>: Bidder should deliver the licenses in paper/ electronic form within Two (02) weeks from the date of purchase order.

9.9. Locations for Delivery, Installation & Billing

Delivery Location	Contact Person(s)	Billing Address
Small Industries Development	Ravi M, Data Center	Small Industries Development
Bank of India (SIDBI),	Infrastructure Manager	Bank of India (SIDBI),
Information Technology	044-28413716,	Information Technology
Vertical (ITV),	ravim@sidbi.in	Vertical (ITV),
Overseas Towers, 2nd Floor,		Overseas Towers, 2nd Floor,
756-L, Anna Salai,	Satheesh Krishnamurthy,	756-L, Anna Salai,
Chennai – 600002,	Deputy CTO	Chennai – 600002,
Tamil Nadu	044-66636005,	Tamil Nadu
	satheeshk@sidbi.in	
		GSTN (TN) - 3AABCS3480N2Z4
		PAN - AABCS3480N

licenses should be delivered and billed at Bank's following office:

9.10. Delivery and Documents

The details of shipping and/or other documents to be furnished by the Supplier are specified hereunder.

- **9.10.1.** Proof of issuance of licenses by OEM in the name of 'Small Industries Development Bank of India'.
- **9.10.2.** Original copy of Supplier's invoices showing contract number, goods description, quantity, unit price, taxes, and total amount.

9.11. No Commitment to Accept Lowest or Any Offer

- **9.11.1.** The Bank reserves its right to reject any or all the offers without assigning any reason thereof whatsoever.
- **9.11.2.** The Bank will not be obliged to meet and have discussions with any bidder and/ or to entertain any representations in this regard.
- **9.11.3.** The bids received and accepted will be evaluated by the Bank to ascertain the best and lowest bid in the interest of the Bank. However, the Bank does not bind itself to accept the lowest or any Bid and reserves the right to reject any or all bids at any



point of time prior to the order without assigning any reasons whatsoever. The bank reserves the right to re-tender.

9.12. Conditional Bids

Conditional bids shall not be accepted on any ground and shall be rejected straightway. If any clarification is required, the same should be obtained before submission of bids.

9.13. Contacting the Bank

- **9.13.1.** Bidder shall NOT contact the Bank on any matter relating to its Bid, from the time of opening of Bid to the time a communication in writing about its qualification or otherwise received from the Bank.
- **9.13.2.** Any effort by the Bidder to influence the Bank in its decisions on Bid evaluation, bid comparison may result in the rejection of the Bidder's Bid.

9.14. Taken / Brought over of Company

Subsequent to the order being placed by SIDBI, in the event of bidder or the concerned OEM being taken/ bought over by another company, all the obligations and execution of responsibilities under the agreement with SIDBI should be passed on for compliance by the new company in the negotiation for their transfer.

9.15. No Employer – Employee Relationship

The selected bidder or any of its holding / subsidiary / joint-venture / affiliate / group / client companies or any of their employees / officers / staff / personnel / representatives / agents shall not, under any circumstances, be deemed to have any employer-employee relationship with the Bank or any of its employees / officers / staff / representatives / personnel / agents.

9.16. Termination

- **9.16.1.** Prior to the delivery of the software items, the Bank may at any time terminate the contract by giving written notice to the Bidder if the Bidder becomes bankrupt or otherwise insolvent. In this event, termination will not prejudice or affect any right of action or remedy, which has accrued or will accrue thereafter to the Bank.
- **9.16.2.** The Bank reserves the right to cancel the contract in the event of happening one or more of the following Conditions:
 - **1.** Failure of the successful bidder to accept the contract.
 - **2.** Delay in offering equipment for pre-delivery Inspection, if so desired by the Bank.
 - 3. Delay in delivery beyond the specified period.
 - **4.** Delay in completing installation / implementation and acceptance tests / checks beyond the specified periods.
- **9.16.3.** In addition to the cancellation of purchase contract, Bank reserves the right to appropriate the damages through encashment of Bid Security / Performance Guarantee given by the Bidder.

Page: 27 of 61



9.17. Patent Rights

In the event of any claim asserted by a third party of infringement of copyright, patent, trademark, industrial design rights, etc. arising from the use of the Goods or any part thereof in India, the Supplier shall act expeditiously to extinguish such claim. If the Supplier fails to comply and the Bank is required to pay compensation to a third party resulting from such infringement, the Supplier shall be responsible for the compensation including all expenses, court costs and lawyer fees. The Bank will give notice to the Supplier of such claim, if it is made, without delay.

9.18. Corrupt and fraudulent practice

As per Central Vigilance Commission (CVC) directives, it is required that Bidders / Suppliers / Contractors observe the highest standard of ethics during the execution of this RfP and subsequent contract(s). In this context, the bidders to note the following:

- **9.18.1.** "Corrupt Practice" means the offering, giving, receiving or soliciting of anything of value to influence the action of an official in the procurement process or in contract execution.
- **9.18.2.** "Fraudulent Practice" means a misrepresentation of facts in order to influence a procurement process or the execution of contract to the detriment of the Bank and includes collusive practice among bidders (prior to or after bid submission) designed to establish bid prices at artificial non- competitive levels and to deprive the Bank of the benefits of free and open competition.
- **9.18.3.** The Bank reserves the right to declare a bidder ineligible, either indefinitely or for a stated period of time, to be awarded a contract if at any time it determines that the bidder has engaged in corrupt or fraudulent practices in competing for or in executing the contract.

9.19. Waiver

No failure or delay on the part of either party relating to the exercise of any right power privilege or remedy provided under this RFP or subsequent agreement with the other party shall operate as a waiver of such right power privilege or remedy or as a waiver of any preceding or succeeding breach by the other party nor shall any single or partial exercise of any right power privilege or remedy preclude any other or further exercise of such or any other right power privilege or remedy provided in this RFP all of which are several and cumulative and are not exclusive of each other or of any other rights or remedies otherwise available to either party at law or in equity.

9.20. Violation of terms

The Bank clarifies that the Bank shall be entitled to an injunction, restraining order, right for recovery, specific performance or such other equitable relief as a court of competent jurisdiction may deem necessary or appropriate to restrain the Bidder from committing any violation or enforce the performance of the covenants, obligations and representations contained in this RFP. These injunctive remedies are cumulative and are in addition to any other rights and remedies the Bank may have at law or in equity, including without limitation a right for recovery of any amounts and related costs and a right for damages.



9.21. Confidentiality

- 9.21.1. This RfP contains information proprietary to SIDBI. Each recipient is entrusted to maintain its confidentiality. It should be disclosed only to those employees involved in preparing the requested responses. The information contained in the RfP may not be reproduced in whole or in part without the express permission of SIDBI. The Bidders shall submit a non-disclosure agreement as per <u>Annexure VII</u> on non-judicial stamp paper of appropriate value at the time of submission of bids.
- **9.21.2.** In case the selected vendor acts is extending similar services to multiple customers, vendor shall take care to build strong safeguards so that there is no co-mingling of information, documents, records and assets related to services within the ambit of this RfP and subsequent purchase order.

9.22. IPR Infringement

As part of this project, bidder / service provider will deliver different software, if the use of any such software by / for SIDBI, infringes the intellectual property rights of any third party, Service provider shall be primarily liable to indemnify SIDBI to the extent of direct damages against all claims, demands, costs, charges, expenses, award, compensations etc. arising out of the proceedings initiated by third party for such infringement, subject to the condition that the claim relates to Software provided/used by Bidder/Service provider under this project.

9.23. Limitation of liability

Save and except the liability under Section of "IPR Infringement" and "Indemnity provision" in <u>Clause 9.22</u> and <u>Clause 9.29</u> respectively herein below, in no event shall either party be liable with respect to its obligations for indirect, consequential, exemplary, punitive, special, or incidental damages, including, but not limited to, loss of data / programs or lost profits, loss of goodwill, work stoppage, computer failure, loss of work product or any and all other commercial damages or losses whether directly or indirectly caused, even if such party has been advised of the possibility of such damages. The aggregate liability of the Service Provider, arising at any time under this Agreement shall not exceed the order value.

9.24. Rights to Visit

- **9.24.1.** All records of the Bidder with respect to any matters covered by this Tender document/ subsequent order shall be made available to SIDBI or its designees at any time during normal business hours, as often as SIDBI deems necessary, to audit, examine, and make excerpts or transcripts of all relevant data.
- **9.24.2.** SIDBI, including its regulatory authorities like RBI etc., reserves the right to verify, through their officials or such other persons as SIDBI may authorise, the progress of the project at the development /customization site of the Bidder or where the services are being rendered by the bidder.
- **9.24.3.** The Bank and its authorized representatives, including regulator like Reserve Bank of India (RBI) shall have the right to visit any of the Bidder's premises with prior notice to ensure that data provided by the Bank is not misused. The Bidder will have



to cooperate with the authorized representative/s of the Bank and will have to provide all information/ documents required by the Bank.

9.24.4. The right to visit under these clauses shall be restricted to physical files related to this arrangement. Visit shall be conducted during normal business hours and on normal working days after informing the bidder in advance.

9.25. Audit

- **9.25.1.** The vendor shall allow the Bank, its authorised personnel, its auditors (internal and external), authorised personnel from RBI / other regulatory & statutory authorities and grant unrestricted right to inspect and audit its books and accounts, to provide copies of any audit or review reports and findings made on the service provider, directly related to the services.
- **9.25.2.** In case any of the services are further outsourced/ assigned/ subcontracted to other vendors, it will be the responsibility of the vendor to ensure that the authorities /officials as mentioned above are allowed access to all the related places, for inspection and verification.
- **9.25.3.** Audit under this clause shall be restricted to physical files related to this arraignment. Audit shall be conducted during normal business hours and on normal working days after informing the bidder in advance.

9.26. Grievances Redressal Mechanism

Bank has a grievances redressal mechanism for its customers and designated grievances redressal officers. The bank would use the same mechanism to address the grievances, if any, of the customers related to the services being rendered within the ambit of this RfP.

9.27. Compliance with Statutory and Regulatory Provisions

It shall be the sole responsibility of the Vendor to comply with all statutory and regulatory provisions while delivering the services mentioned in this RFP, during the course of the contract.

9.28. Right of Publicity

Any publicity by the Bidder in which the name of SIDBI is to be used should be done only with the explicit written permission of SIDBI.

9.29. Indemnity

9.29.1. The Bidder/ successful bidder shall indemnify the Bank, and shall always keep indemnified and hold the Bank, its employees, personnel, officers, directors, harmless from and against any and all losses, liabilities, claims, actions, costs and expenses (including attorneys' fees) relating to, resulting directly or indirectly from or in any way arising out of any claim, suit or proceeding brought against the Bank as a result of:

RFP FOR PROCUREMENT ZOHO MANAGEENGINE SOFTWARE LICENSES



- a. Bank's authorized / bona fide use of the Deliverables and /or the Services provided by Bidder under this RfP document; and/or
- b. An act or omission of the Bidder, employees, agents, sub-contractors in the performance of the obligations of the Bidder under this RfP document; and/or
- c. Claims made by employees or subcontractors or subcontractors' employees, who are deployed by the Bidder, against the Bank; and/or
- d. Breach of any of the term of this RfP document and/or of the agreement to be entered subsequent this RfP or breach of any representation or false representation or inaccurate statement or assurance or covenant or warranty by the successful Bidder under this RfP document and/or of the agreement to be entered subsequent this RfP; and/or
- e. Any or all Deliverables or Services infringing any patent, trademarks, copyrights or such other Intellectual Property Rights; and/or
- f. Breach of confidentiality obligations of the Bidder contained in this RfP document; and/or
- g. Negligence, fraudulence activities or gross misconduct attributable to the bidder or its employees or sub-contractors; and/or
- h. The use of unlicensed and illegal Software and/or allied components by the successful Bidder
- **9.29.2.** The Bidder will have to at its own cost and expenses defend or settle any claim against the Bank that the Deliverables and Services delivered or provided under this RfP document infringe a patent, utility model, industrial design, copyright, trade secret, mask work or trademark in the country where the Deliverables and Services are used, sold or received, provided the Bank:
 - a. Notifies the Bidder in writing; and
 - b. Cooperate with the bidder in the defence and settlement of the claims.
- **9.29.3.** The Bidder shall not be liable for defects or non-conformance resulting from:
 - a. Software / hardware, interfacing not approved by Bidder; or
 - b. Unauthorized modification of Software or any individual product supplied under this RfP document, or Bank's failure to comply with any mutually agreed environmental specifications.
 - c. Use of a Deliverable in an application or environment for which it was not designed or not contemplated under this Agreement.
 - d. Modification of a deliverable by anyone other than the bidder where the unmodified version of the deliverable would not be infringing.

9.30. Force majeure

9.30.1. If the performance as specified in this order is prevented, restricted, delayed or interfered by reason of Fire, explosion, cyclone, floods, War, revolution, acts of public enemies, blockage or embargo, Any law, order, proclamation, ordinance, demand or requirements of any Government or authority or representative of any such Government including restrict trade practices or regulations, Strikes, shutdowns or labour disputes which are not instigated for the purpose of avoiding obligations herein, or Any other circumstances beyond the control of the party affected, then notwithstanding anything here before contained, the party affected



shall be excused from its performance to the extent such performance relates to prevention, restriction, delay or interference and provided the party so affected uses its best efforts to remove such cause of non-performance and when removed the party shall continue performance with utmost dispatch.

9.30.2. If a Force Majeure situation arises, the Bidder shall promptly notify the Bank in writing of such condition, the cause thereof and the change that is necessitated due to the conditions. Until and unless otherwise directed by the Bank in writing, the Bidder shall continue to perform its obligations under the Contract as far s is reasonably practical and shall seek all reasonable alternative means for performance not prevented by the Force Majeure event.

9.31. Resolution of Disputes

- **9.31.1.** It will be the Bank's endeavour to resolve amicably any disputes or differences that may arise between the Bank and the Bidder from misconstruing the meaning and operation of the Tender and the breach that may result.
- **9.31.2.** In case of Dispute or difference arising between the Bank and a Supplier relating to any matter arising out of or connected with this agreement, such disputes or difference shall be settled in accordance with the Arbitration and Conciliation Act, 1996. The Arbitrators shall be chosen by mutual discussion between the Bank and the Supplier OR in case of disagreement each party may appoint an arbitrator and such arbitrators may appoint an Umpire before entering on the reference. The decision of the Umpire shall be final.
- **9.31.3.** The Bidder shall continue work under the Contract during the arbitration proceedings unless otherwise directed in writing by the Bank or unless the matter is such that the work cannot possibly be continued until the decision of the Arbitrator or the umpire, as the case may be, is obtained.
- **9.31.4.** Arbitration proceedings shall be held at Mumbai, India, and the language of the arbitration proceedings and that of all documents and communications between the parties shall be English.
- **9.31.5.** Notwithstanding anything contained above, in case of dispute, claim & legal action arising out of the contract, the parties shall be subject to the jurisdiction of courts at Mumbai, India only.
- **9.31.6.** Any notice given by one party to the other pursuant to this Contract shall be sent to the other party in writing or by fax and confirmed in writing to the other party's specified address. The same has to be acknowledged by the receiver in writing.
- **9.31.7.** A notice shall be effective when delivered or on the notice's effective date, whichever is later.



10. Annexure(s)

10.1. Annexure – I Bid Forwarding Letter

Bid Forwarding Letter

(To be submitted on the Company's Letter Head)

The General Manager (ITV)

Small Industries Development Bank of India,

Information Technology Vertical,

Overseas Towers, 2nd Floor, 756-L, Anna Salai,

<u>Chennai – 600002, Tamil Nadu</u>

Dear Sir,

RFP FOR PROCUREMENT OF ZOHO MANAGEENGINE SOFTWARE LICENSES (GeM Bid No.: GEM/2023/B/4247216 dated November 28, 2023)

We, the undersigned, offer to submit our bid in response and accordance with your RFP No. **GeM Bid No.: GEM/2023/B/4247216 dated November 28, 2023**. Having examined the tender document including all annexures carefully, we are hereby submitting our proposal along with all the requisite EMD and other documents as desired by the Bank for below mentioned Zoho ManageEngine licenses:

S. N	Product	Product Details and License Quantity	License Type
1	ManageEngine OpManager Enterprise	ManageEngine OpManager Enterprise Edition Annual Subscription Model Fee for 750 Devices Pack with 10 Users	Annual Subscription
2	Edition	ManageEngine OpManager Enterprise Edition Annual Subscription Model Fee for 100 URLs	Annual Subscription
3		ManageEngine OpManager Enterprise Edition Annual Subscription Model Fee for NCM Add-on 50 Devices Pack	Annual Subscription
4		ManageEngine OpManager Enterprise Edition Annual Subscription Model Fee for Storage Monitoring Add-on 100 Disks	Annual Subscription
5	ManageEngine Applications Manager	ManageEngine Applications Manager Enterprise Edition Annual Subscription Model 250 Monitors with 10 Users	Annual Subscription
6	Enterprise Edition	ManageEngine Applications Manager Enterprise Edition Annual Subscription Model APM Insight for Java Web Transaction Monitoring (Add On)	Annual Subscription
7	ManageEngine AD360 Professional	ManageEngine AD360 Professional Edition Annual Subscription Model Fee for 1 Domains with 10 Technicians	Annual Subscription
8	Edition	ManageEngine AD360 Professional Edition Annual Subscription Model Fee for 4 Domain Controllers	Annual Subscription



RFP FOR PROCUREMENT ZOHO MANAGEENGINE SOFTWARE LICENSES

0		Manage Engine AD2CO Professional Edition	Ammunal
9		ManageEngine AD360 Professional Edition	Annual
		Annual Subscription Model Fee for 2000 Domain	Subscription
		Users	
10	ManageEngine	ManageEngine Analytics Plus Professional	Annual
	Analytics Plus	Edition Annual Subscription Model Fee for Base	Subscription
	Professional	Pack (2 Users)	-
11	Edition	ManageEngine Analytics Plus Professional	Annual
		Edition Annual Subscription Model Fee for 5	Subscription
		Viewers pack	oussenption
12		ManageEngine Analytics Plus Professional	Annual
12			
		Edition Annual Subscription Model Fee for 10	Subscription
		Concurrent Guests pack	
13	ManageEngine	ManageEngine ServiceDesk Plus Enterprise	Perpetual
	ServiceDesk	Edition Perpetual Licensing Model AMS Fee for	Licensing
	Plus Enterprise	20 Technicians (3000 Nodes) – Existing license	
	Edition	renewal	
14	1	ManageEngine ServiceDesk Plus Enterprise	Annual
		Edition Annual Subscription Fee for additional 80	Subscription
		Technicians	
15		ManageEngine ServiceDesk Plus Enterprise	Annual
		Edition Annual Subscription Fee for additional	Subscription
		1000 Nodes	Sussenption
16	4		Annual
10		ManageEngine ServiceDesk Plus Enterprise	
1		Edition Annual Subscription Model Fee for Fail-	Subscription
		Over Service	

Further, we agree to abide by all the terms and conditions as mentioned herein the tender document. We agree to abide by this offer till 90 days from the date of last day for submission of offer (Bid).

We undertake that, in competing for (and, if the award is made to us, in executing) the above contract, we will strictly observe the laws against fraud and corruption in force in India namely "Prevention of Corruption Act 1988".

We have also noted that SIDBI reserves the right to consider/ reject any or all bids without assigning any reason thereof. We understand that you are not bound to accept the lowest or any Bid you may receive.

We remain,

Yours sincerely,

Date: Name & Signature of Authorized Signatory		
Place:	Designation	Phone & E-mail
	Name of the Organization:	Seal

Page: 34 of 61



10.2. Annexure – II General Information about Bidder

General Information about Bidder (GeM Bid No.: GEM/2023/B/4247216 dated November 28, 2023)

(To be submitted on the Company's Letter Head)

S.N.	Information about the Bidder	Bidder's	Attachment	
		response	Tag	
1	Name of the bidder company			
2	Year of establishment			
3	Type of Company			
	[Government/ PSU / Pub. Ltd / Pvt. Ltd / Partnership /			
4	Proprietary] Registration No. and date of registration.			
5				
5	Copy of Registration Certificate to be enclosed (Yes / No)			
6	Address of Registered Office with contact numbers			
а	Address			
b	Land Line No.			
С	Fax No.			
d	Mail Id.			
7	MSME Status (Tick appropriate)			
а	Company does not qualify the status of MSE.			
b	Company does qualify the MSE status.			
С	SC/ST			
d	MSE registration certificate or a certificate from			
	Chartered Accountant attached. (Yes/No)			
8	PAN No.			
0	Copy of PAN enclosed (Yes/No)			
9	GST registration Number			
	GST certificate enclosed. (Yes / No)			
10	Contact Details of Bidder's authorized representative to	make commit	ments to SIDBI.	
10	Power of attorney as per format given in Annexure – V	to be submitte	ed.	
а	Name			
b	Designation			
С	Office address			
d	Land Line No.			
е	Mobile No.			
f	Fax No.			
g	Mail Id			
11	The bidder should not have been blacklisted by any			
	Public Financial Institutions, Public Sector Bank, RBI or			
	IBA or any other Government agencies during the last			
	03 years . Bidder must certify to that effect.			

Page: 35 of 61



RFP FOR PROCUREMENT ZOHO MANAGEENGINE SOFTWARE LICENSES

S.N.	Information about the Bidder	Bidder's response	Attachment Tag
	Self-declaration to this effect on company's letter head		
	signed by company's authorized signatory as per		
	Annexure – X to be submitted.		
12	EMD Details [write 'Not Applicable' if seeking exemption]		
а	NEFT (Direct Deposit)		
b	Number (UTR)		
С	Date of Issue		
d	Issuing Bank		
e	Amount - ₹1,10,000/-		

Date:		Signature of Authorized Signatory
Place:		Name of the Authorized Signatory
		Designation
		Phone & E-mail:
		Name of the Organization
		Seal
Note	 Document submittee Details of take the related in of such in SIDBI will the bidde feels to v SIDBI will Proposal 	sponse should be complete with all relevant documents attached. Itary proof, sealed and signed by an authorized signatory, must be d. If clients and relevant contact details are mandatory. Bidders may necessary approval of the clients in advance before submission of formation. SIDBI will not make any separate request for submission of ormation. I contact the bidder referenced customer for verifications of facts, er to ensure that the customer is intimated. Further in case SIDBI isist the site, the bidder to take necessary approvals for the same. I not make any separate requests to the bidder's customers. of the bidders are liable to be rejected in case of incomplete ion or wrong information or non-submission of documentary proof.



10.3. Annexure – III Minimum Eligibility Criteria

Response to Minimum Eligibility Criteria (GeM Bid No.: GEM/2023/B/4247216 dated November 28, 2023)

(To be submitted on the Company's Letter Head)

Proposals not complying with the '**Minimum Eligibility Criteria'** are liable to be rejected and will not be considered for further evaluation. The proposal should adhere to the following minimum eligibility criteria.

S. N.	Eligibility Criteria	Proof to be Submitted
1	The Bidder should be a registered Corporate / Firm / LLP / Govt. Institution under Indian Laws or /and an autonomous Institution approved by GOI / RBI promoted. [Note: In case of mergers / acquisition / restructuring or name change, the date of establishment of the earlier/ original partnership firm / limited company will be considered].	certificate is required to be
2	The Bidder should be partner (authorized re-seller / partner / business partner / associate) of the OEM (Zoho ManageEngine) and same should be supported by certificate / letter by Zoho ManageEngine (OEM). The bidder should be authorized by the OEM (Zoho ManageEngine) for supplying new licenses and for providing ATS renewal services. Please indicate the type of Partnership with the OEM (Zoho ManageEngine).	Authorization Letter OR Certificate for Partnership with the OEM (Zoho ManageEngine) which is valid as on the date of issue of RFP.
3	The Bidder should submit Pre-Contract Integrity Pact as per format provided in <u>Annexure – IX</u>	Pre-Contract Integrity Pact duly signed by authorized signatory on non-judicial stamp paper of requisite value (to be borne by the bidder) as per format given in <u>Annexure – IX</u> need to be enclosed.
4	The Bidder should not have been blacklisted by any Public Financial Institutions, Public Sector Bank, RBI or IBA or any other Government agencies during the last 03 years . Bidder must certify to that effect.	Declaration regarding Clean Track Record as per format <u>Annexure – X</u> enclosed.
5	The Bidder must have a currently valid GST registration certificate and PAN number.	Copies of GST and PAN to be enclosed.



- ☑ The bidder to submit documentary evidence for all the above points along with Annexure III Minimum Eligibility Criteria.
- ☑ Proposals of bidders who do not fulfill the above criteria or who fail to submit documentary evidence thereon would be rejected.
- ☑ The above details are MANDATORY without which the Bid is liable to be rejected.



10.4. Annexure – IV Commercial Bid

Commercial Bid – cum – Price Break-up Format

(To be submitted on the Company's Letter Head)

(GeM Bid No.: GEM/2023/B/4247216 dated November 28, 2023)

10.4.1 Zoho ManageEngine Software – License Cost [Amt. in ₹]

S. N	Product	Product Details and License Quantity	License Type	Unit Price [in ₹]
1	ManageEngine OpManager	ManageEngine OpManager Enterprise Edition Annual	Annual Subscription	
	Enterprise Edition	Subscription Model Fee for 750 Devices Pack with 10 Users		
2		ManageEngineOpManagerEnterpriseEditionSubscriptionModelFeefor100	Annual Subscription	
3		URLs ManageEngine OpManager Enterprise Edition Annual Subscription Model Fee for NCM Add-on 50 Devices Pack	Annual Subscription	
4		ManageEngine OpManager Enterprise Edition Annual Subscription Model Fee for Storage Monitoring Add-on 100 Disks	Annual Subscription	
5	ManageEngine Applications Manager Enterprise	ManageEngine Applications Manager Enterprise Edition Annual Subscription Model 250 Monitors with 10 Users	Annual Subscription	
6	Edition	ManageEngine Applications Manager Enterprise Edition Annual Subscription Model APM Insight for Java Web Transaction Monitoring (Add On)	Annual Subscription	
7	ManageEngine AD360 Professional Edition	ManageEngineAD360ProfessionalEditionSubscriptionModelFeeforDomains with10Technicians	Annual Subscription	
8		ManageEngine AD360 Professional Edition Annual Subscription Model Fee for 4 Domain Controllers	Annual Subscription	
9		ManageEngine AD360 Professional Edition Annual	Annual Subscription	



		Subscription Model Fee for		
		2000 Domain Users		
10	ManageEngine	ManageEngine Analytics Plus	Annual	
	Analytics Plus	Professional Edition Annual	Subscription	
	Professional	Subscription Model Fee for Base		
	Edition	Pack (2 Users)		
11		ManageEngine Analytics Plus	Annual	
		Professional Edition Annual	Subscription	
		Subscription Model Fee for 5		
		Viewers pack		
12		ManageEngine Analytics Plus	Annual	
		Professional Edition Annual	Subscription	
		Subscription Model Fee for 10		
		Concurrent Guests pack		
13	ManageEngine	ManageEngine ServiceDesk Plus	Perpetual	
	ServiceDesk	Enterprise Edition Perpetual	Licensing	
	Plus Enterprise	Licensing Model AMS Fee for 20	_	
	Edition	Technicians (3000 Nodes) –		
		Existing license renewal		
14		ManageEngine ServiceDesk Plus	Annual	
		Enterprise Edition Annual	Subscription	
		Subscription Fee for additional		
		80 Technicians		
15		ManageEngine ServiceDesk Plus	Annual	
		Enterprise Edition Annual	Subscription	
		Subscription Fee for additional		
		1000 Nodes		
16		ManageEngine ServiceDesk Plus	Annual	
		Enterprise Edition Annual	Subscription	
		Subscription Model Fee for Fail-		
		Over Service		
		Total	Unit Price (A)	
			ST / Taxes (B)	
		Total Co	ost (X = A + B)	

10.4.2 Zoho ManageEngine Software – Cost of Implementation Services [Amt. in ₹]

S. N	Product Details and License Quantity	Unit Price [in ₹]
1	ManageEngine Implementation Assistance Services Program Fee	
	for OpManager Deployment	
2	ManageEngine Implementation Assistance Services Program Fee	
	for Applications Manager Deployment	
3	ManageEngine Implementation Assistance Services Program Fee	
	for AD360 Deployment	



4	ManageEngine Implementation Assistance Services Program Fee for Analytics Plus Deployment	
	Total Unit Price (C)	
	GST / Taxes (D)	
	Total Cost (Y = C + D)	

10.4.3 Total Cost of Ownership (TCO)

S.N.	Particulars	Amount in Rupees (₹)
S1	Zoho ManageEngine Software – License Cost (Annexure IV – Section 10.4.1 [A])	
S2	Zoho ManageEngine Software – Cost of Implementation Services (Annexure IV – Section 10.4.2 [B])	
	Total Cost of Ownership [TCO]: (S1 + S2)	

10.4.4 Zoho ManageEngine Software – License Cost: Rate Contract [Amt. in ₹]

S. N	Product	Product Details and License	License	Unit Price for
		Quantity	Туре	Rate Contract [in ₹]
1	ManageEngine	ManageEngine OpManager	Annual	
	OpManager	Enterprise Edition Annual	Subscription	
	Enterprise	Subscription Model Fee for 100		
	Edition	Devices Pack with 2 Users		
2		ManageEngine OpManager	Annual	
		Enterprise Edition Annual	Subscription	
		Subscription Model Fee for 10		
		URLs		
3		ManageEngine OpManager	Annual	
		Enterprise Edition Annual	Subscription	
		Subscription Model Fee for		
		NCM Add-on 10 Devices Pack		
4		ManageEngine OpManager	Annual	
		Enterprise Edition Annual	Subscription	
		Subscription Model Fee for		
		Storage Monitoring Add-on 10		
		Disks		
5	ManageEngine	ManageEngine Applications	Annual	
	Applications	Manager Enterprise Edition	Subscription	
	Manager	Annual Subscription Model 50		
	Enterprise	Monitors with 2 Users		
6	Edition	ManageEngine Applications	Annual	
		Manager Enterprise Edition	Subscription	
		Annual Subscription Model APM		
		Insight for Java Web Transaction		
		Monitoring (Add On)		

Page: 41 of 61



-		NA 5 : AD260	
7	ManageEngine	ManageEngine AD360	Annual
	AD360	Professional Edition Annual	Subscription
	Professional	Subscription Model Fee for 1	
	Edition	Domains with 10 Technicians	
8		ManageEngine AD360	Annual
		Professional Edition Annual	Subscription
		Subscription Model Fee for 1	
		Domain Controllers	
9		ManageEngine AD360	Annual
		Professional Edition Annual	Subscription
		Subscription Model Fee for 100	
		Domain Users	
10	ManageEngine	ManageEngine Analytics Plus	Annual
	Analytics Plus	Professional Edition Annual	Subscription
	Professional	Subscription Model Fee for Base	
	Edition	Pack (2 Users)	
11		ManageEngine Analytics Plus	Annual
		Professional Edition Annual	Subscription
		Subscription Model Fee for 2	
		Viewers pack	
12		ManageEngine Analytics Plus	Annual
		Professional Edition Annual	Subscription
		Subscription Model Fee for 2	
		Concurrent Guests pack	
13	ManageEngine	ManageEngine ServiceDesk Plus	Perpetual
	ServiceDesk	Enterprise Edition Perpetual	Licensing
	Plus Enterprise	Licensing Model Fee for	
	Edition	additional 10 Technicians	
14		ManageEngine ServiceDesk Plus	Annual
		Enterprise Edition Annual	Subscription
		Subscription Fee for additional	
		10 Technicians	
15		ManageEngine ServiceDesk Plus	Annual
		Enterprise Edition Annual	Subscription
		Subscription Fee for additional	
		100 Nodes	
16		ManageEngine ServiceDesk Plus	Annual
_		Enterprise Edition Annual	Subscription
		Subscription Model Fee for Fail-	
		Over Service	
L	1		

Bidders are requested to note the following:

- Conditional commercial bids would be rejected.
- Masked commercial bids must be given with Minimum Eligibility bid.

Page: 42 of 61



- All the details must be provided as per format, table wise summation to be calculated and updated, deviation from above format would enable the commercial bid to be rejected.
- All the rates must be quoted in INR [₹]. The cost should be inclusive of all applicable taxes.
- The bidder with lowest TCO shall be declared as L1 for award of contract.
- In case of discrepancy between the unit price and total price, the unit price shall prevail.
- Bidders my submit the rate contract price under the section 10.4.4 Zoho ManageEngine Software License Cost: Rate Contract

Date	Signature of Authorized Signatory
Place	Name of the Authorized Signatory
	Designation
	Name of the Organization
	Seal

10.5. Annexure – V Power of Attorney

(To be executed on a non-judicial stamp paper of requisite value)

Power of Attorney

BY THIS POWER OF ATTORNEY executed on ______, 20__, We _____, a Company incorporated under the Companies Act, 1956, having its Registered Office at ______ (hereinafter referred to as "the Company") doth hereby nominate, constitute and appoint <Name>, <Employee no.>, < Designation> of the Company, as its duly constituted Attorney, in the name and on behalf of the Company to do and execute any or all of the following acts, deeds, matters and things, namely :-

Execute and submit on behalf of the Company a Proposal and other papers / documents with 'Small Industries Development Bank of India' ("SIDBI") relating to GeM Bid No.: GEM/2023/B/4247216 dated November 28, 2023 for "Procurement of Zoho ManageEngine Software Licenses" and to attend meetings and hold discussions on behalf of the Company with SIDBI in this regard.

THE COMPANY DOTH hereby agree to ratify and confirm all whatsoever the attorney shall lawfully do or cause to be done under or by virtue of these presents including anything done after revocation hereof but prior to actual or express notice thereof being received by the person or persons for the time being dealing with the attorney hereunder.

IN WITNESS WHEREOF, ______ has caused these presents to be executed by ______ on the day, month and year mentioned hereinabove.

For and on behalf of the Board of Directors of

WITNESS:

Signature of _____

Attested



10.6. Annexure – VI Bank Mandate Form

बैंक अधिदेश फ़ॉर्म /BANK MANDATE FORM

(दो प्रतियों में प्रस्तुत किया जाए /To be submitted in Duplicate) (To be submitted on the Company's Letter Head)

(कृपया सूचनाएँ साफ अक्षरों में भरें। जहाँ-कहीं लागू हो ,उस पर सही का निशान लगाएँ। /Please fill in the information in CAPITAL LETTERS. Please TICK wherever it is applicable)

- उधारकर्ता/विक्रेता/आपूर्तिकर्ता का नाम Name of Borrower / vendor / supplier:
- 2. विक्रेता का कूट Vendor Code (if applicable)
- उधारकर्ता/विक्रेता/आपूर्तिकर्ता का पता
 Address of the Borrower / vendor / supplier:

नगर/City _____ पिनकोड Pin Code

ई-मेल आईडी /E-mail id:____

एसटीडी कूट के साथ दूरभाष सं./Phone No. with STD code: _______ मोबाइल सं./Mobile No.: _____

स्थायी खाता संख्या/Permanent Account Number ______ एमएसई पंजीकरण/सीए प्रमाणपत्र/MSE Registration / CA Certificate;______ (यदि लागू हो/if applicable)

3. बैंक खाते का विवरण / Particulars of Bank account:



For NEFT transfer

पार्टी/प्राधिकृत हस्ताक्षरकर्ता के

हिताधिकारी का नाम											
Beneficiary Name											
बैंक का नाम			9ाग्या ट	नाम							
Bank Name			Branch								
शाखा का स्थान			शाखा व	न							
Branch Place			नगर B	ranch							
Brunen i lace			City								
पिनकोड			शाखा व	नूट							
PIN Code			Branch								
एमआईसीआर सं .											
MICR No.											
खाते का स्वरूप	बाते का स्वरूप बचत/Saving		चालू/Current		नक़द उधार						
Account type	a a ci/ Saving		anyco	inent	Cash	n Cre	dit				
खाता सं	(जैसी चेकबुक में अंवि	भेत है /									
Account No.	as appearing in the C	heque									
ACCOUNT NO.	book)										
(बैंक से आपूर्त एमआईसीआर1 चेक पर अंकित कूट संख्या। कृपया यह सुनिश्चित करने के लिए कि											
बैंक का नाम ,शाखा का नाम एवं कूट तथा खाता संख्या सही है ,अपने बैंक का निरस्त किया हुआ चेक											
्र संलग्न करें/ Code number appearing on the MICR1 cheque supplied by the Bank. Please attach a											
cancelled cheque of your bank for ensuring accuracy of the bank name, branch name & code and											
Account Number)											
()	आरटीजीएस		एनई	एफ़टी अं	तरण						
आईएफ़एससी कू ।FSC COD52	अंतरण के लिए		के ति								

4. अधिदेश के प्रभावी किए जाने की तिथि

Date from which the mandate should be effective

For RTGS transfer

में एतद् द्वारा घोषित करता हूँ कि ऊपर दिए गए विवरण सही और पूर्ण हैं। यदि अपूर्ण या गलत सूचना के कारण लेनदेन)भुगतान (में कोई बिलम्ब होता है या भुगतान नहीं हो पाता है ,तो में सिडबी / आईडीबीआई बैंक को उसके लिए उत्तरदायी नहीं बनाऊँगा। मैं यह भी वचन देता हूँ कि यदि मेरे खाते के विवरण में कोई परिवर्तन होगा ,तो मैं उसकी सूचना दूँगा ,ताकि आ.रि.बैंक के आरटीजीएस/एनईएफ़टी के माध्यम से राशि जमा किए जाने के प्रयोजन के लिए अभिलेख अद्यतन किए जा सकें।

I hereby declare that the particulars given above are correct and complete. If any transaction is delayed or not effected for reasons of incomplete or incorrect information, I shall not hold SIDBI / IDBI Bank responsible. I also undertake to advise any change in the particulars of my account to facilitate updation of records for purpose of credit of amount through RBI RTGS/NEFT.

GEM/2023/B/4247216

दिनांक/Date :_

IFSC CODE2

हस्ताक्षर



Signature of the party / Authorized

Signatory

.....

प्रमाणित किया जाता है कि ऊपर दिए गए विवरण हमारे अभिलेख के अनुसार सही हैं। Certified that particulars furnished above are correct as per our records. बैंक की मुहर/Bank's stamp :

दिनांक/Date

(बैंक के प्राधिकृत अधिकारी के हस्ताक्ष /

Signature of the Authorized Official from the Banks)

टिप्पणी : यदि आरटीजीएस/एनईएफ़टी संबंधी कोई प्रभार होगा ,तो उसका वहन पार्टी करेगी। N.B.: RTGS/NEFT charges if any, is to be borne by the party.

1, 2: आईएफ़एससी/एमआईसीआर के बारे में टिप्पणी

भारतीय वित्तीय प्रणाली कूट एक अक्षरांकीय/वर्णांकीय कूट है ,जो भारत में किसी बैंक-शाखा की अनन्य रूप से पहचान के लिए बनाया गया है। यह 11 अंकों का कूट है ,जिसमें प्रथम 4 अक्षर बैंक के कूट को दर्शाते हैं ,जबकि पाँचवाँ अंक नियंत्रण अंक के रूप आरक्षित है)वर्तमान में पाँचवें स्थान पर 0 है (तथा शेष अंक शाखा की पहचान हैं। चेक पर अंकित एमआईसीआर कूट)चुम्बकीय स्याही अंक पहचान (में 9 अंक होते हैं ,जिनसे बैंक-शाखा की पहचान होती है। भा.रि.बैंक ने सभी बैंकों को सूचित किया है कि वे अपने ग्राहकों को जारी किए जाने वाले चेक पत्रकों पर आईएफ़एससी मुद्रित कराएँ। कोई ग्राहक भी अपनी बैंक-शाखा से संपर्क कर उस शाखा का आईएफ़एस कूट प्राप्त कर सकता है।

1. 3 Note on IFSC / MICR

Indian Financial System Code (IFSC) is an alpha numeric code designed to uniquely identify the bank-branches in India. This is 11-digit code with first 4 characters representing the bank's code, the next character reserved as control character (presently 0 appears in the fifth position) and remaining 6 characters to identify the branch. The MICR code, (Magnetic Ink Character Recognition) that appears on cheques, has 9 digits to identify the bank-branch. RBI had since advised all the banks to print IFSC on cheque leaves issued to their customers. A customer may also contact his bank-branch and get the IFS Code of that branch.



10.7. Annexure – VII Non-Disclosure Agreement

(To be executed on a non-judicial stamp paper of requisite value)

Non-Disclosure Agreement

WHEREAS, we, ______, having Registered Office at ______, (hereinafter referred to as the COMPANY, which expression shall include its successor and permitted assignees) are agreeable to execute "Procurement of Zoho ManageEngine Software Licenses" as per scope defined in the GeM Bid No.: GEM/2023/B/4247216 dated November 28, 2023 for Small Industries Development Bank of India, having its Head office at SIDBI Tower, 15 Ashok Marg, Lucknow, 226001, and office at, Swavalamban Bhavan, Plot No. C-11, G Block, Bandra Kurla Complex (BKC), Bandra (E), Mumbai - 400 051 (hereinafter referred to as the BANK) and,

WHEREAS, the COMPANY understands that the information regarding the Bank's Infrastructure shared by the BANK in their Request for Proposal is confidential and/or proprietary to the BANK, and

WHEREAS, the COMPANY understands that in the course of submission of the offer for the said RFP and/or in the aftermath thereof, it may be necessary that the COMPANY may perform certain jobs/duties on the Bank's properties and/or have access to certain plans, documents, approvals, data or information of the BANK;

NOW THEREFORE, in consideration of the foregoing, the COMPANY agrees to all of the following conditions, in order to induce the BANK to grant the COMPANY specific access to the BANK's property/information, etc.;

The COMPANY will not publish or disclose to others, nor, use in any services that the COMPANY performs for others, any confidential or proprietary information belonging to the BANK, unless the COMPANY has first obtained the BANK's written authorisation to do so;

The COMPANY agrees that information and other data shared by the BANK or, prepared or produced by the COMPANY for the purpose of submitting the offer to the BANK in response to the said RFP, will not be disclosed to during or subsequent to submission of the offer to the BANK, to anyone outside the BANK;

If a court finds any provision of this agreement invalid or un-enforceable, the remainder of this agreement shall be interpreted so as best to affect the intent of the parties.



The COMPANY shall not, without the BANK's written consent, disclose the contents of this Request for Proposal (Bid) or any provision thereof, or any specification, plan, pattern, sample or information (to be) furnished by or on behalf of the BANK in connection therewith, to any person(s) other than those employed/engaged by the COMPANY for the purpose of submitting the offer to the BANK and/or for the performance of the Contract in the aftermath. Disclosure to any employed/ engaged person(s) shall be made in confidence and shall extend only so far as necessary for the purposes of such performance.

Yours sincerely,

Date	Signature of Authorized Signatory
Place	Name of the Authorized Signatory
	Designation
	Name of the Organization
	Seal



10.8. Annexure – VIII Statement of Deviations

(To be submitted on the Company's Letter Head)

Bidders are requested to provide details of all deviations, comments and observations or suggestions in the following format with seal and signature. You are also requested to provide a reference of the page number, state the clarification point and the comment / suggestion / deviation that you propose as shown below.

SIDBI may at its sole discretion accept or reject all or any of the deviations, however it may be noted that the acceptance or rejection of any deviation by SIDBI will not entitle the bidder to submit a revised commercial bid.

Further, any deviation mentioned elsewhere in the response other than in this format shall not be considered as deviation by SIDBI.

	PROCUREMENT OF ZOHO MANAGEENGINE SOFTWARE LICENSES - List of Deviations (GeM Bid No.: GEM/2023/B/4247216 dated November 28, 2023)		
S. Clarification points as stated in the tender document Page / Section Number in RFP Comm		Comment/ Suggestion/ Deviation	
1.			
2.			

Date:

Signature of Authorized Signatory:

Place:

Name of the Authorized Signatory:

Designation:

Name of the Organization:

Seal:

GEM/2023/B/4247216	Issued on: November 28, 2023	Page: 50 of
--------------------	------------------------------	-------------

61



10.9. Annexure – IX Pre-Contract Integrity Pact

PRE-CONTRACT INTEGRITY PACT

{To be submitted on non-judicial stamp paper of requisite value}

1 <u>General</u>

This pre-bid-pre-contract Agreement (hereinafter called the Integrity Pact) is made at ______ place _____ on ____ day of the month of _____, 2023 between Small Industries Development Bank of India, having its Head Office at 15, Ashok Marg, Lucknow – 226001 and inter alia, its Corporate Office at Swavalamban Bhavan, C-11, G-Block, Bandra-Kurla Complex, Bandra(E), Mumbai 400051 (hereinafter called the "BUYER"/SIDBI, which expression shall mean and include, unless the context otherwise requires, its successors and assigns) of the First Part and M/s --- represented by Shri ----, Chief Executive Officer (hereinafter called the "BIDDER/Seller" which expression shall mean and include, unless the context otherwise requires, his successors and permitted assigns) of the Second Part.

WHEREAS the BUYER proposes to appoint consultant for carrying out <u>Procurement of Zoho</u> <u>ManageEngine Software Licenses</u> and the BIDDER/ Seller is willing to offer/has offered the services and

WHEREAS the BIDDER is a private company/ public company/ Government undertaking/partnership/ registered export agency, constituted in accordance with the relevant law in the matter and the BUYER is a corporation set up under an Act of Parliament.

NOW, THEREFORE,

To avoid all forms of corruption by following a system that is fair, transparent and free from any influence /prejudiced dealing prior to, during and subsequent to the currency of the contract to be entered into with a view to: -

- Enabling the BUYER to obtain the desired said stores/equipment/services at a competitive price in conformity with the defined specifications by avoiding the high cost and the distortionary impact of corruption on public procurement and
- Enabling BIDDERs to abstain from bribing or indulging in any corrupt practice in order to secure the contract by providing assurance to them that their competitors will also abstain from bribing and other corrupt practices and the BUYER will commit to prevent corruption in any form by its officials by following transparent procedures.

The parties hereto hereby agree to enter into this integrity Pact and agree as follows:

2 Commitments of the BUYER

2.1 The BUYER undertakes that no official of the BUYER, connected directly or indirectly with the contract, will demand, take a promise for or accept, directly or through intermediaries, any bribe, consideration, gift, reward, favour or any material or immaterial benefit or any other advantage from the BIDDER, either for themselves or for any person, organization or third

GEM/2023/B/4247216	Issued on: November 28, 2023	Page: 51 of 61
--------------------	------------------------------	----------------



party related to the contract in exchange for an advantage in the bidding process, bid evaluation, contracting or implementation process related to the contract.

- 2.2 The BUYER will during the pre-contract stage, treat all BIDDERs alike, and will provide to all BIDDERs the same information and will not provide any such information to any particular BIDDER which could afford an advantage to that particular BIDDER in comparison to other BIDDERs.
- 2.3 All the officials of the BUYER will report to the appropriate Government office any attempted or completed breaches of the above commitments as well as any substantial suspicion of such a breach.
- 2.4 In case any such preceding misconduct on the part of such official(s) is reported by the BIDDER to the BUYER with full and verifiable facts and the same is prima facia found to be correct by the BUYER, necessary disciplinary proceedings, or any other action as deemed fit, including criminal proceedings may be initiated by the BUYER and during such a period shall be debarred from further dealings related to the contract process. In such a case while an enquiry is being conducted by the BUYER the proceedings under the contract would not be stalled.

3 Commitments of BIDDERs

The BIDDER commits itself to take all measures necessary to prevent corrupt practices, unfair means and illegal activities during any stage of its bid or during any pre-contract or post-contact stage in order to secure the contract or in furtherance to secure it and in particular commit itself to the following: -

- 3.1 The BIDDER will not offer, directly or through intermediaries, any bribe, gift, consideration, reward, favour, any material or immaterial benefit or other advantage, commission, fees, brokerage or inducement to any officials of the BUYER, connected directly or indirectly with bidding process, or to any person, organization or third party related to the contract in exchange for any advantage in the bidding, evaluation, contracting and implementation of the contract.
- 3.2 The BIDDER further undertakes that it has not given, offered or promised to give, directly or indirectly any bribe, gift, consideration, reward, favour, any material or immaterial benefit or other advantage, commission, fees, brokerage or inducement to any official of the BUYER or otherwise in procuring the Contract or forbearing to do or having done any act in relation to the obtaining or execution of the contract or any other contract with the Government for showing or forbearing to show favour or disfavour to any person in relation to the contract or any other contract with the Government.
- 3.3 BIDDERs shall disclose the name and address of agents and representatives and Indian BIDDERs shall disclose their foreign principals or associates.
- 3.4 BIDDERs shall disclose the payments to be made by them to agents/brokers or any other intermediary, in connection with this bid/contract.

GEM/2023/B/4247216	Issued on: November 28, 2023	Page: 52 of 61
--------------------	------------------------------	----------------



- 3.5 The BIDDER further confirms and declares to the BUYER that the BIDDER is the original manufacture/integrator/authorized government sponsored export entity of the defence stores and has not engaged any individual or firm or company whether Indian or foreign to intercede, facilitate or any way to recommend to the BUYER or any of its functionaries, whether officially or unofficially to the award of the contract to the BIDDER, or has any amount been paid, promised or intended to be paid to any such individual, firm or company in respect of any such intercession, facilitation or recommendation.
- 3.6 The BIDDER, either while presenting the bid or during pre-contract negotiations or before signing the contract, shall disclose any payments he has made, is committed to or intends to make to officials of the BUYER or their family members, agents, brokers or any other intermediaries in connection with contract and the details of services agree upon for such payments.
- 3.7 The BIDDER will not collude with other parties interested in the contract to impair the transparency, fairness and progress of the bidding process, bid evaluation, contracting and implementation of the contract.
- 3.8 The BIDDER will not accept any advantage in exchange for any corrupt practice, unfair means and illegal activities.
- 3.9 The BIDDER shall not use improperly, for purposes of competition or personal gain or pass on the others, any information provided by the BUYER as part of the business relationship, regarding plans, technical proposals and business details, including information contained in any electronic data carrier. The BIDDER also undertakes to exercise due and adequate care lest any such information is divulged.
- 3.10 BIDDER commits to refrain from giving any complaint directly or through any other manner without supporting it with full and verifiable facts.
- 3.11 The BIDDER shall not instigate or cause to instigate any third person to commit any of the actions mentioned above.
- 3.12 if the BIDDER or any employee of the BIDDER or any person acting on behalf of the BIDDER, either directly or indirectly, is a relative to any of the officers of the BUYER or alternatively, if any relative of the officer of the BUYER has financial interest/stake in the BIDDER's firm, the same shall be disclosed by the BIDDER at the time of filling of tender.

The term 'relative' for this purpose would be as defined in Section 2 (77) of the Companies Act, 2013.

3.13 The BIDDER shall not lend to or borrow any money from or enter into any monetary dealings or transactions, directly or indirectly, with any employee of the BUYER.

4 Previous Transgression

4.1 The BIDDER declares that no previous transgression occurred in the last three years immediately before signing of this integrity Pact, with any other company in any country in respect of any corrupt practices envisaged hereunder or with any Public Sector Enterprise in

GEM/2023/B/4247216	Issued on: November 28, 2023	Page: 53 of 61
--------------------	------------------------------	----------------



India or any Government Department in India that could justify BIDDER's exclusion from the tender process.

4.2 The BIDDER agrees that if it makes incorrect statement on this subject, BIDDER can be disqualified from the tender process or the contract, if already awarded, can be terminated for such reason.

5 Earnest Money (Security Deposit)

- 5.1 While submitting commercial bid, the BIDDER shall deposit an amount ₹1,10,000/- as Earnest Money / Security Deposit, with the BUYER through any of the following instrument.
 - (i) Bank Draft or a Pay Order in favour of Small Industries Bank of India, Payable at Mumbai.
 - (ii) A confirmed guarantee by an Indian Nationalised Bank, promising payment of the guaranteed sum to the BUYER immediately on demand without any demur whatsoever and without seeking any reasons whatsoever. The demand for payment by the BUYER shall be treated as conclusive proof of payment.
- 5.2 Earnest Money/Security Deposit shall be valid till the date of bid validity as mentioned in the RFP.
- 5.3 In case of the successful BIDDER a clause would also be incorporated in the Article pertaining to Performance Bond in the Purchase Contract that the provision of Sanctions for Violation shall be applicable for forfeiture of Performance Bond in case of a decision by the BUYER to forfeit the same without assigning any reason for imposing sanction for violation of this Pact.
- 5.4 No interest shall be payable by the BUYER to the BIDDER on Earnest Money/Security Deposit for the period of its currency.

6 Sanctions for Violations

- 6.1 Any breach of the aforesaid provision by the BIDDER or anyone employed by it or acting on its behalf (whether with or without the knowledge of the BIDDER) shall entitle the BUYER to take all or any one of the following actions, wherever required:
 - i. To immediately call off the pre-contract negations without assigning any reason or giving any compensation to the BIDDER. However, the proceedings with other BIDDER(s) would continue.
 - ii. The Earnest Money Deposit (in pre-contract stage) and /or Security Deposit/Performance Bond) (after the contract is signed) shall stand forfeited either fully or partially, as decided by the BUYER and the BUYER shall not be required to assign any reason, therefore.
 - iii. To immediately cancel the contract, if already signed, without giving any compensation to the BIDDER
 - iv. To recover all sums already paid by the BUYER, and in case of Indian BIDDER with interest thereon at 2% higher than the prevailing Prime Lending Rate of State Bank of India, while in case of a bidder from a country other than India with interest thereon at 2% higher

GEM/2023/B/4247216	Issued on: November 28, 2023	Page: 54 of 61
--------------------	------------------------------	----------------



than LIBOR. If any outstanding payment is due to the bidder from the buyer in connection with any other contract for any other stores, such outstanding payment could also be utilized to recover the aforesaid sum and interest.

- v. To encash the advance bank guarantee and performance bond/warranty bond, if furnished by the BIDDER, in order to recover the payments, already made by the BUYER along with interest.
- vi. To cancel all or any other Contracts with the BIDDER, the BIDDER shall be liable to pay compensation for any loss or damage to the BUYER resulting from such cancellation/rescission and the BUYER shall be entitled to deduct the amount so payable from the money(s) due to the BIDDER.
- vii. To debar the BIDDER from participating in future bidding processes of the buyer or its associates or subsidiaries for minimum period of five years, which may be further extended at the discretion of the BUYER.
- viii. To recover all sums paid in violation of this Pact by BIDDER(s) to any middleman or agent or broker with a view to securing the contract.
- ix. In cases where irrevocable Letters of Credit have been received in respect of any contract signed by the BUYER with BIDER, the same shall not be opened.
- x. Forfeiture of Performance Bond in case of decision by the BUYER to forfeit the same without assigning any reason for imposing sanction for violation of this Pact.
- 6.2 The BUYER will be entitled to take all or any of the actions mentioned at para 6.1(i) to (x) of this Pact also on the commission by the BIDDER or any one employed by it or acting on its behalf (whether with or without the knowledge of the BIDDER), of an offence as defied in Chapter IX of the Indian Penal code, 1860 or Prevention of Corruption Act, 1988 or any other statute enacted for prevention of corruption.
- 6.3 The decision of the BUYER to the effect that a breach of the provision of this Pact has been committed by the BIDDER shall be final and conclusive on the BIDDER. However, the BIDDER can approach the independent Monitor(s) appointed for the purposes of this Pact.

7 Fall Clause

7.1 The BIDDER undertakes that it has not supplied/is not supplying similar products /systems or subsystems at a price lower than that offered in the present bid in respect of any other Ministry/Department of the Government of India or PSU and if it is found at any stage that similar product/systems or sub systems was supplied by the BIDDER to any other Ministry/Department of the Government of India or a PSU at a lower price, then that very price, with due allowance for elapsed time, will be applicable to the present case and the difference in the cost would be refunded by the BIDDER to the BUYER, if the contract has already been concluded.

8 Independent Monitors

GEM/2023/B/4247216	Issued on: November 28, 2023	Page: 55 of 61
--------------------	------------------------------	----------------

- 8.1 The BUYER is in the process of appointing Independent Monitors (hereinafter referred to as Monitors) for this Pact in consultation with the Central Vigilance Commission.
- 8.2 The task of the Monitors shall be to review independently and objectively, whether and to what extent the parties comply with the obligations under this Pact.
- 8.3 The Monitors shall not be subject to instruction by the representatives of the parties and perform their functions neutrally and independently.
- 8.4 Both the parties accept that the Monitors have the right to access all the documents relating to the project/procurement, including minutes of meetings.
- 8.5 As soon as the Monitor notices or has reason to believe, a violation of the Pact, he will so inform the Authority designated by the BUYER.
- 8.6 The BIDDER(s) accepts that the Monitor has the right to access without restriction to all Project documentation of the BUYER including that provided by the BIDDER. The BIDDER will also grant the Monitor, upon his request and demonstration of a valid interest, unrestricted and unconditional access to his project documents. The same is applicable to Subcontractors. The Monitor shall be under contractual obligation to treat the information and documents of the BIDDER/Subcontractor(s) with confidentiality.
- 8.7 The BUYER will provide to the Monitor sufficient information about all meetings among the parties related to the Project provided such meetings could have an impact on the contractual relations between the parties. The parties will offer to the Monitor the option to participate in such meetings.
- 8.8 The Monitor will submit a written report to the designed Authority of the BUYER within 8 to 10 weeks from the date of reference or intimation to him by the BUYER/BIDDER and should the occasion arise, submit proposals for correcting problematic situations.

9 Facilitation of Investigation

In case of any allegation of violation of any provision of this Pact or payment of commission, the BUYER or its agencies shall be entitled to examine all the documents including the Books of Accounts of the BIDDER and the BIDDER shall provide necessary information and documents in English and shall extend all possible help for the purpose of such examination.

10 Law and Place of Jurisdiction

This Pact is subject to Indian Law. The place of performance and jurisdiction is the seat of the BUYER.

11 Other Legal Actions

The action stipulated in this integrity Pact are without prejudice to any other legal action that may follow in accordance with the provisions of the extant law in force relating to any civil or criminal proceedings.

12 Validity

GEM/2023/B/4247216	Issued on: November 28, 2023	Page: 56 of 61
--------------------	------------------------------	----------------



- 12.1 The validity of this Integrity Pact shall be from date of its signing and extend upto 5 years or the complete execution of the contract to the satisfaction of both the BUYER and the BIDDER/Seller, including warranty period, whichever is later in case BIDDER is unsuccessful, this integrity Pact shall expire after six months from the date of the signing of the contract.
- 12.2 Should one or several provisions of the Pact turn out to be invalid, the remainder of this Pact shall remain valid. In this case, the parties will strive to come to an agreement to their original intentions.
- 13 The parties hereby sign this integrity Pact, at ______ on ______

BUYER	BIDDER
Name of the Officer	
Designation	CHIEF EXECUTIVE OFFICER
SIDBI	
Witness	Witness
1	1
2.	2.



10.10.Annexure – X Declaration regarding Clean Track Record

(To be submitted on the Company's Letter Head)

Date:

The General Manager (ITV)

Small Industries Development Bank of India, Information Technology Vertical, Overseas Towers, 2nd Floor, 756-L, Anna Salai, <u>Chennai – 600002, Tamil Nadu</u>

Dear Sir,

Declaration Regarding Clean Track Record

[GeM Bid No.: GEM/2023/B/4247216 dated November 28, 2023]

I have carefully gone through the Terms & Conditions contained in the GeM Bid No.: GEM/2023/B/4247216 dated November 28, 2023 regarding "Procurement of Zoho ManageEngine Software Licenses".

- We hereby declare that our company has not been debarred/blacklisted by any Public Sector Bank, RBI, IBA or any other Government / Semi Government organizations in India during last 03 years.
- 2. We also undertake that, we are not involved in any legal case that may affect the solvency / existence of our firm or in any other way that may affect capability to provide / continue the services to bank.
- 3. I further certify that I am competent officer in my company to make this declaration that our bid and its terms & conditions is binding on us and persons claiming through us and that you are not bound to accept a bid you receive.

We further declare that we are eligible and competent as per the eligibility criteria given by the bank and the information submitted by the company in Annexure – II & Annexure – III is true and correct and also able to perform this contract as per RFP document. Thanking you,

	Yours sincerely,
Signature of Authorized Signatory	
Name of the Authorized Signatory	
Designation	
Name of the Organization	
Seal	
	Name of the Authorized Signatory Designation Name of the Organization

GEM/2023/B/4247216	
--------------------	--



10.11. Annexure - XI Information Security Certificate

(To be submitted on the Company's Letter Head)

(GeM Bid No.: GEM/2023/B/4247216 dated November 28, 2023)

Ref:

Date:

The General Manager (ITV) Small Industries Development Bank of India, Information Technology Vertical, Overseas Towers, 2nd Floor, 756-L, Anna Salai, <u>Chennai – 600002, Tamil Nadu</u>

Dear Sir,

Sub: RFP for Procurement of Zoho ManageEngine Software Licenses

(GeM Bid No.: GEM/2023/B/4247216 dated November 28, 2023)

This is to certify that-

- a. Hardware and the software/future upgrades being offered do not contain any kind of malicious code such as Viruses, Trojan, Spyware that would:
 - a) Obstruct the desired and the designed function of hardware.
 - b) Cause physical damage to the user or their equipment during the usage of the equipment.
 - c) Tap the information regarding network, users and information stored on the network of the Bank or in its CBS Platform or otherwise.
 - d) Culminate into software attack, theft of intellectual property rights, identity theft, theft of equipment or information, sabotage & information extortion.
- b. We undertake to be liable in case of any loss that may be caused to the Purchaser due to the breach of any of the aforesaid assurances & representations and also for any physical damage, loss of information, loss of reputation and those relating to copyright and Intellectual Property Rights (IPRs), caused due to activation of any such malicious code in the hardware / software supplied.
- c. We shall make sure that the sensitive data (such as password, financial information, biometric information, personal information etc.) shared by the Bank will be kept within the geographical boundaries of India.

Authorized Signatory

Name Designation Place Date



10.12.Annexure - XII Self-Declaration of MSE(s) and Startup

(To be submitted on the Company's Letter Head)

The General Manager (ITV)

Small Industries Development Bank of India, Information Technology Vertical, Overseas Towers, 2nd Floor, 756-L, Anna Salai, **Chennai – 600002, Tamil Nadu**

Dear Sir

Sub: RFP for Procurement of Zoho ManageEngine Software Licenses (GeM Bid No.: GEM/2023/B/4247216 dated November 28, 2023)

We declare that if we withdraw or modify our Bids during the period of validity, or if we are awarded the contract and we fail to sign the contract/LoI, or to submit a performance security before the deadline defined in the RFP, we note that we will be suspended for the period of **three years** from being eligible to submit Bids for contracts with the Bank.

Date	Signature of Authorized Signatory
Place	Name of the Authorized Signatory
	Designation
Seal	Phone & E-mail:
	Name of the Organization

END OF RFP