

**Addendum to LOI No.L001138294/2018-19 dated December 04, 2018 for Submission of Techno Commercial Proposal for Appointment as a testing agency to carry out Competency Assessment Tests (CAT) for Promotions in the Bank**

**A ) Clarification on Queries**

<b>Sl. No.</b>	<b>Clause no./ section of Lol</b>	<b>Particulars as mentioned in Lol</b>	<b>Clarification sought</b>	<b>Bank's response/clarification</b>
1.	Sl. No. 2.B page 9	As and when the WE, Assessment Center and 360 degree feedback exercise is over, all the respective tools designed and deployed and the respective results will form part of Bank's property.	Transfer of tools – given that we're using proprietary tools, we won't be able to handover the tools to SIDBI (not even the domain test questions)	The Bank will not insist the selected vendor to part with Proprietary tools used for CAT, but the selected vendor will invariably share all the required data with regard to Assessment tools designed and deployed immediately on completion of respective tests, with the Bank for the purpose of internal uses. The respective results will also form part of Bank's property.
2.	Sl. no. 9.1 page 14 of Section II: Introduction	Experience / Capability and Credentials  Experience of conducting Competency Assessment tests (including design of WE and AC) for Banks in Public Sector Banks/ Pvt Sector Banks/ Small Finance Banks/ Payment Banks /Financial Institutions/ NBFCs/ and Insurance Company in India (40 marks );	The below images will give you an clear understanding on the similar outcomes one can get from Assessment Center & Development Center. Development Center is usually followed by an MyDP (My Development Plan) / IDP (Individual Development Plan) ..... do let us know if we can add our Development Centre Experience while preparing the Techno-Commercial Proposal?	Experience in DC may also be allowed in addition to that in AC.

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3.	Sl no. 2 A b. page 7	The selected bidder will be required to prepare "WE Conducting Protocols" and "WE Management Framework" documents with required consultation with stakeholders and necessary due diligence and provide CBT solution along with necessary IT infrastructure to conduct WE in Hindi and English	Some of the WE viz. Psychometric tests and Cognitive tests may not be bilingual as they are proprietary tools.	Psychometric tests and Cognitive tests may be allowed to be administered in English language.
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**B) Modifications in the LOI**

Sl. No.	Existing Clause	Modified Clause
Sl.5 of the letter Page 3	The proposals can be submitted up to <b>1500 hours</b> on <b>December 14, 2018</b> at the address mentioned at serial no. 9.	The proposals can be submitted up to <b>1500 hours</b> on <b>December 17, 2018</b> at the address mentioned at serial no. 9.
Sl.6 of the letter Page 3	Opening of the Technical Proposal will take place at <b>1600 hours</b> on <b>December 14, 2018</b> at the address mentioned in serial no.9.	Opening of the Technical Proposal will take place at <b>1600 hours</b> on <b>December 17, 2018</b> at the address mentioned in serial no.9.
9.1 (i) Technical evaluation page 16	Only those technical proposals having complied with the points of Technical Proposal and also having obtained a <b>minimum score of 70% or such percentage</b> as may be decided by the Client in the technical evaluation shall be considered qualified for financial proposal opening & evaluation	Only those technical proposals having complied with the points of Technical Proposal and also having obtained a <b>minimum score of 50% or such percentage</b> as may be decided by the Client in the technical evaluation shall be considered qualified for financial proposal opening & evaluation
9.2. Technical evaluation page 16	(i) The Financial Proposal will be opened only for those Bidders who have obtained a minimum score of 70% in the technical evaluation or such other percentage as may be decided by the Client in the technical evaluation.	The Financial Proposal will be opened only for those Bidders who have obtained a minimum score of 50% in the technical evaluation or such other percentage as may be decided by the Client in the technical evaluation

**C) Modifications in the Criteria of Technical Evaluation**

Sl. No.	Criteria	Present indicative criteria	Total Marks	Proposed indicative criteria	Total Marks																												
1.	<p>Experience / Capability and Credentials</p> <p>Experience of conducting Competency Assessment tests (including design of WE and AC) for Banks in Public Sector Banks/ Pvt Sector Banks/ PFIs/SFBs and Insurance Company in India (40 marks );</p>	<p>a. <b>12 marks (3 mark each)</b> for carrying out each assignment as per the ToR at Sl.No.1.2</p> <p>1. Public Sector Bank 2. Private Sector Bank/ SFBs 3. Public Financial Institutions 4. Insurance Companies</p> <p><b>(Total 12 marks)</b></p> <p>b. <b>24 marks</b> Scored on the basis of numbers of organizations where such assignment has been carried out.</p> <table border="1" style="margin-left: auto; margin-right: auto; border-collapse: collapse;"> <thead> <tr> <th style="text-align: center;">No of organizations</th> <th style="text-align: center;">Marks Allotted</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">&gt;= 5</td> <td style="text-align: center;">6</td> </tr> <tr> <td style="text-align: center;">3/ 4</td> <td style="text-align: center;">4</td> </tr> <tr> <td style="text-align: center;">1/ 2</td> <td style="text-align: center;">2</td> </tr> </tbody> </table>	No of organizations	Marks Allotted	>= 5	6	3/ 4	4	1/ 2	2	36	<p>a. <b>12 marks</b> for carrying out each assignment of either WE or AC as per the ToR at Sl.No.1.2.</p> <table border="1" style="margin-left: auto; margin-right: auto; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;">Organization</th> <th style="text-align: center;">WE</th> <th style="text-align: center;">AC</th> <th style="text-align: center;">Total</th> </tr> </thead> <tbody> <tr> <td>Public Sector Bank</td> <td style="text-align: center;">1.5</td> <td style="text-align: center;">1.5</td> <td style="text-align: center;">3</td> </tr> <tr> <td>Private Sector Bank/ SFBs</td> <td style="text-align: center;">1.5</td> <td style="text-align: center;">1.5</td> <td style="text-align: center;">3</td> </tr> <tr> <td>Public Financial Institutions</td> <td style="text-align: center;">1.5</td> <td style="text-align: center;">1.5</td> <td style="text-align: center;">3</td> </tr> <tr> <td>Insurance Companies</td> <td style="text-align: center;">1.5</td> <td style="text-align: center;">1.5</td> <td style="text-align: center;">3</td> </tr> </tbody> </table> <p><b>(Total 12 marks)</b></p> <p>b. <b>24 marks</b> scored on the basis of numbers of organizations where such</p>	Organization	WE	AC	Total	Public Sector Bank	1.5	1.5	3	Private Sector Bank/ SFBs	1.5	1.5	3	Public Financial Institutions	1.5	1.5	3	Insurance Companies	1.5	1.5	3	36
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